

Tommy Tutone

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EDUCATION

Top 50 Non-Target University

Bachelor of Arts in Financial Economics, Minor in Computer Science

City, ST

Anticipated May 2015

University of Westminster

Study Abroad Student

London, UK

September 2013 – December 2013

- **GPA:** 3.2 / 4.0
- **Relevant Coursework:** Microeconomics, Macroeconomics, Econometrics, Calculus I II & III, Statistics, Behavioral Economics, International Economics, Financial Accounting
 - Financial Management (covered DCF analysis, CAPM, WACC, IRR, dividend discount model, capital structure)
- **SAT Critical Reading & Mathematics:** 1420 / 1600 (97th Percentile)

FINANCE EXPERIENCE

Global Private Equity Firm, \$3 bn AUM

Fall Intern

London, UK

September 2013 – December 2013

Firm is a private equity firm focused on growth, buy-out, and distressed investments within the global financial services industry

- Case Study Project:
 - Drafted 15 case studies highlighting Firm's investments, from 1994 to present
 - Incorporated relevant transaction details from term sheets, equity research, management / internal presentations, financial statements, and specific information from Bloomberg when necessary
 - Assisted with editing Firm's investor information deck, where case studies were featured
- Receiving foundational exposure to bank and insurance company valuation through industry research reports, Firm training materials, and case study work. Internship is ongoing.

Technology Venture Accelerator

Summer Associate

City, ST

May 2013 – August 2013

Firm is a venture capital accelerator program focused on seed stage investment in start-up tech companies

- InternetStartup.com:
 - Worked with the CEO and COO of attending company InternetStartup.com
 - Assisted in developing customer conversion metrics, return on advertising, and gross profit estimates
 - Used findings to create a projected income statement for InternetStartup through FY 2014
 - Drafted classified ads, and newsletters targeting the customer demographic, resulting in \$3,295 of revenue
 - Worked with the InternetStartup CEO to create a company pitch deck, which was presented to over 200 individual / institutional investors

Student Investment Fund

Analyst, Financial Institutions and Commodities Group

City, ST

April 2012 – Present

Fund is a student-run investment fund supported by the University

- Joined the Financial Institutions and Commodities Group to build off of internship experience with retail banks and insurance companies at Private Equity Firm.
- Attend bi-weekly meetings covering macro and sector specific information affecting the group's holdings
- Researching Nelnet Inc. (a student loan provider and tuition processor) as a possible investment due to:
 - Strong 5 year EPS growth, attractive P/E and P/B ratios compared to its peers
 - Diverse client base of state / federal agencies, public / private universities, and individuals

TRAINING/SKILLS, ACTIVITIES & INTERESTS

Training/Skills:

- Financial Modeling – learning fundamentals of applied DCF and comparable analysis through a self-study program
- Bloomberg – completed 2 hour training session at University of Westminster Business School
- Excel & PowerPoint – experience with pivot tables, conditional formatting, charting, regression analysis, pitch decks
- Python – proficient with syntax, Boolean loops, and object-orientated-programming

Activities: Undergraduate Finance and Economics Council, Student DJ

Interests: Guitar, Dodgeball, Ping Pong, International Travel, Aviation Simulation