

Reuters/Henry Romero

GLOBAL INVESTMENT BANKING REVIEW

FIRST HALF 2015





Global IB Fees Fall 8%; Capital Markets Declines Bring IB Fees to 2-Year Low | Healthcare Fees Rise 59% | JP Morgan Takes Top Spot

Global Investment Banking Fees Total US\$45.2 billion; Slowest First Half for IB Fees since 2013; America Fees Flat; Europe Falls 24%	Fees for global Investment Banking services, from M&A advisory to capital markets underwriting, totaled US\$45.2 billion during the first half of 2015, an 8% decrease over last year at this time and the slowest first half for fees since 2013. Fees in the Americas totaled US\$25.7 billion, flat compared to the first half of 2014 while fees in Europe decreased 24% and fees in Japan decreased 17%. Fees in Africa/Middle East decreased 12% compared to a year ago, while fees in Asia Pacific increased 3% compared to 2014 levels.
JP Morgan Takes Top Spot for Global Investment Banking Fees; Top Five Banks Pick Up Combined 2.4 Wallet Share Points	JP Morgan topped the global investment banking league table during the first six months of 2015 with US\$3.31 billion in fees, or 7.3% of overall wallet-share. Goldman Sachs booked US\$3.29 billion in fees during the first half of 2015 for second place and an increase of 1.3 wallet-share points. The composition of the top ten banks remained nearly unchanged, with Wells Fargo moving into the top ten. With in the top 10, Goldman Sachs and JP Morgan saw the strongest wallet share increases compared to a year ago while Credit Suisse saw a 21% decrease in first half fees resulting in a loss of 0.6 wallet share points.
Healthcare IB Fees Register 59% Increase; Strong Double-digit Percentage Declines for Government & Agencies, Consumer Staples and Media	Investment banking activity in the financials, healthcare and energy & power accounted for 52% of the global fee pool during the first six months of 2015. JP Morgan topped the fee rankings in four sectors during the half, with double-digit wallet-share in the telecommunications sector. Fees from deal making in the healthcare sector increased 59% compared to a year ago with Goldman Sachs commanding 11.8% of all fees booked in the sector during the first half. Fees from governments and agencies and consumer staples and media companies posted strong double-digit percentage declines during the half.
Financial Sponsor-related Fees Down 27%; Blackstone Group Tops Financial Sponsor Fee Rankings, Morgan Stanley Tops Sponsor-Related Fee Rankings	Investment banking fees generated by financial sponsors and their portfolio companies reached \$6.0 billion during the first half of 2015, a decrease of 27% compared to 2014. Fees generated from leveraged buyouts accounted for 29% of financial sponsor-related fees during the half, while ECM exits accounted for 22% and M&A exits comprised 16% of overall fees. Blackstone Group and related entities generated \$294 million in investment banking fees this year, down 28% compared to the first half of 2014, while Morgan Stanley collected an industry-leading 8.0% of sponsor-related fees during the first half.
IPOs Pull Equity Capital Markets Fees Down 4%; Debt Capital Markets Fees Fall 10%, while M&A Fees Register 6% Uptick	Dragged down by an 18% decrease in fees from IPOs, equity capital markets underwriting fees totaled US\$12.6 billion during the first half of 2014, down 4% from a year ago. Fees from debt capital markets underwriting totaled US\$12.2 billion, down 10% compared to last year's tally and accounted for 27% of overall IB fees during the first half of 2015. M&A advisory fees totaled US\$11.9 billion during first half 2015, up 6% compared to the same period last year, and accounted for 27% of the global fee pool, while fees from syndicated loans decreased 23% compared to the first half of 2014.

MEDIA CONTACT:

Americas Lauren Herman	lauren.herman@thomsonreuters.com
Europe Clare Arber	clare.arber@thomsonreuters.com
Asia-Pacific Julie Evans	julie.evans@thomsonreuters.com
Japan Yukiko Matsushima	yukiko.matsushima@thomsonreuters.com

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CRITERIA SUMMARY:

All data is as of 9:00am EST on July 1, 2015 and sourced via Deals Business Intelligence

Volumes based on Thomson Reuters' industry-leading Deals content (M&A, Equity, Bonds and Loans) and Freeman Consulting's algorithm for imputing investment banking fees

Date periods referred to within based on the effective date for M&A, the issue date for Equity and Bonds and the closing date for Loans

Geographies and sectors are based on the nation of headquarters and macro industry of the deal participant's parent

Japan

\$ 1,706.9 fees

Asia-Pacific

6,704.7 fees

3.4%

-17.3% ▼



0%

2007

2008

2009

--Bonds

2010

····· Equity

2011

2012

---Loans

2013

••••• M&A

GLOBAL INVESTMENT BANKING REVIEW

Global

-7.6%

\$ 45,176.8 fees

EMEA

-23.7% 🔻

\$

\$ 11,054.4 fees

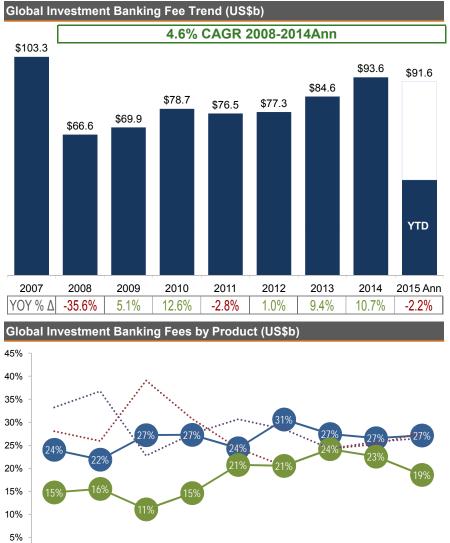
Global Quarterly Investment Banking Fees by Region (US\$b)

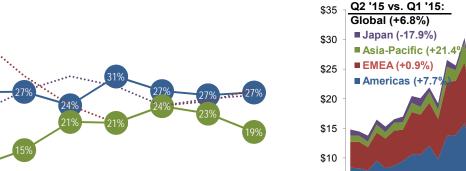
Global IB Fees by Region: First Half 2015 (US\$m)

Americas

-0.5% 🔻

\$ 25,710.8 fees





2014

2015 YTD

\$0 1 2 3 4 2004 2005 2009 2010 2011 2012 2013 2014 '15 2006 2007 2008

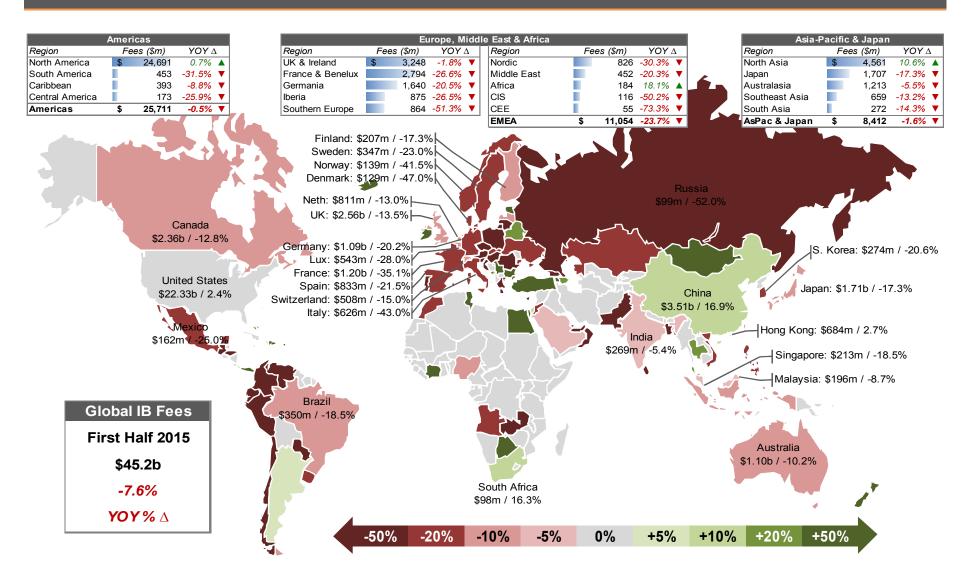
Source: Thomson Reuters Deals Business Intelligence

\$5



GLOBAL INVESTMENT BANKING REVIEW

Global IB Fees by Nation: First Half 2015 Fees (US\$) / Year-over-Year Change (%)





Global Investment Banking: Top Banks - First Half 2015 (US\$m)

R	ank		Fees (US\$m)		Share)	Р	oduct M	ix - Fi	rst Half 2	015
2015	$YOY \Delta$	Bank Name	2015	ΥΟΥΔ	201	5 Y(ΟΥΔ	Bon	ds 🔳 Eq	uity	Loans	■ <i>M&A</i>
1	- =	JP Morgan	\$ 3,309	-0.7% 🔻	7.3	% ().5 🔺					
2	- =	Goldman Sachs & Co	3,290	11.7% 🔺	7.3	% 1	.3 🔺					
3	- =	Bank of America Merrill Lynch	2,735	-5.9% 🔻	6.1	% ().1 🔺					
4	- =	Morgan Stanley	2,679	-2.6% 🔻	5.9	% ().3 🔺					
5	- =	Citi	2,216	-3.0% 🔻	4.9	% ().2 🔺					
6	- =	Deutsche Bank	1,945	-13.9% 🔻	4.3	% -().3 🔻					
7	- =	Barclays	1,778	-16.4% 🔻	3.9	% -0).4 🔻					
8	- =	Credit Suisse	1,648	-21.0% 🔻	3.6	% -0).6 🔻					
9	2 🔺	Wells Fargo & Co	1,208	3.3% 🔺	2.7	% ().3 🔺					
10	- =	RBC Capital Markets	1,081	-7.6% 🔻	2.4	% (0.0 🔻					
11	1 🔺	HSBC Holdings PLC	949	-8.8% 🔻	2.1	% (0.0 🔻					
12	-3 🔻	UBS	937	-23.9% 🔻	2.1	% -0).4 🔻					
13	- =	BNP Paribas SA	704	-23.1% 🔻	1.6	% -0).3 🔻					
14	- =	Jefferies LLC	647	-6.9% 🔻	1.4	% ().0 🔺					
15	3 🔺	Mizuho Financial Group	584	9.9% 🔺	1.3	% ().2 🔺					
16	-1 🔻	Nomura	547	-20.5% 🔻	1.2	% -0).2 🔻					
17	4 🔺	Mitsubishi UFJ Financial Group	499	4.7% 🔺	1.1	% ().1 🔺					
18	5 🔺	Lazard	446	-2.4% 🔻	1.0	% ().1 🔺					
19	-2 🔻	Sumitomo Mitsui Finl Grp Inc	407	-30.0% 🔻	0.9	% -0).3 🔻					
20	-1 🔻	BMO Capital Markets	387	-23.7% 🔻	0.9	% -0).2 🔻					
21	-5 🔻	RBS	379	-36.3% 🔻	0.8	% -0).4 🔻					
22	- =	Societe Generale	377	-20.1% 🔻	0.8	% -().1 ▼					
23	-3 🔻	Credit Agricole CIB	368	-27.0% 🔻	0.8	% -().2 🔻					
24	1 🔺	TD Securities Inc	338	-6.7% 🔻	0.7	% (.0 🔺					
25	3 🔺	Macquarie Group	333	11.6% 🔺	0.7	% ().1 🔺					
		Global Total	\$ 45,177	-7.6% 🔻								



Global Investment Banking: Top Banks by Product/Region/Sector - First Half 2015 (US\$m)

		IB	Fees (US\$	m)		Top 5	Banks by Fee	s & Share - Firs	st Half 2015	
		2015	2014	ΥΟΥΔ	Top 5	Bank #1	Bank #2	Bank #3	Bank #4	Bank #5
	Global IB	\$ 45,176.8	\$ 48,886.5	-7.6% 🔻	31.5%	JPM (7.3%)	GS (7.3%)	BOAML (6.1%)	MS (5.9%)	CITI (4.9%)
۲	Americas	\$25,710.8	\$25,850.3	-0.5% 🔻	38.7%	JPM (9.3%)	GS (8.2%)	BOAML (8.1%)	MS (7.1%)	CITI (5.9%)
Region	Europe	10,405.1	13,749.3	-24.3% 🔻	28.1%	GS (7.1%)	JPM (6.2%)	DB (5.7%)	MS (4.9%)	CITI (4.3%)
Śeć	Asia-Pacific	6,704.7	6,484.2	3.4% 🔺	18.0%	GS (4.5%)	CITIC (3.9%)	UBS (3.6%)	JPM (3.0%)	DB (3.0%)
ByF	Japan	1,706.9	2,063.3	-17.3% 🔻	62.5%	MIZUHO (15.6%)	NOMURA (14.7%)	SMFG (14.6%)	MS (9.0%)	DAIWA (8.5%)
	MEA	649.3	739.4	-12.2% 🔻	30.7%	HSBC (7.7%)	GS (6.1%)	DB (6.1%)	CITI (6.1%)	JPM (4.7%)
	Equity	\$ 12,557.5	\$ 13,072.2	-3.9% 🔻	29.4%	GS (7.0%)	JPM (6.5%)	MS (6.3%)	BOAML (5.4%)	CITI (4.2%)
t	Follow-On	7,872.2	7,395.7	6.4% 🔺	31.9%	GS (8.2%)	MS (7.1%)	JPM (6.5%)	BOAML (5.4%)	CS (4.6%)
qu	IPO	3,673.6	4,495.0	-18.3% 🔻	22.0%	GS (5.2%)	MS (4.6%)	CITI (4.5%)	BOAML (4.2%)	JPM (3.6%)
Product	Convertible	1,011.6	1,181.4	-14.4% 🔻	41.2%	JPM (17.0%)	BOAML (9.0%)	MS (6.1%)	NOMURA (4.6%)	BARC (4.5%)
	Bonds	12,248.7	13,648.5	-10.3% 🔻	34.7%	JPM (8.9%)	BOAML (6.9%)	CITI (6.8%)	MS (6.3%)	DB (5.7%)
By	M&A	11,988.4	11,339.4	5.7% 🔺	35.9%	GS (12.2%)	MS (7.4%)	JPM (7.1%)	BOAML (5.0%)	CITI (4.2%)
	Loans	8,382.2	10,826.4	-22.6% 🔻	26.3%	BOAML (7.2%)	JPM (6.6%)	DB (4.2%)	CITI (4.2%)	WF (4.1%)
	Financials	\$13,377.9	\$ 16,093.7	-16.9% 🔻	30.5%	GS (6.9%)	JPM (6.6%)	MS (6.4%)	CITI (5.5%)	BOAML (5.1%)
	Healthcare	5,142.2	3,242.8	58.6% 🔺	41.3%	GS (11.8%)	JPM (11.2%)	MS (6.9%)	BOAML (6.4%)	DB (5.0%)
	Energy & Power	5,127.9	6,035.3	-15.0% 🔻	28.8%	GS (6.4%)	BOAML (6.1%)	JPM (5.8%)	CITI (5.8%)	BARC (4.7%)
	Industrials	3,927.8	4,689.0	-16.2% 🔻	28.3%	JPM (6.6%)	MS (6.1%)	GS (5.5%)	CITI (5.3%)	BOAML (4.7%)
5	High Tech	3,385.6	3,001.6	12.8% 🔺	39.0%	GS (10.2%)	MS (9.2%)	JPM (7.4%)	BOAML (7.4%)	BARC (4.8%)
cto	Materials	2,569.4	2,632.1	-2.4% 🔻	28.4%	DB (7.1%)	BOAML (6.7%)	JPM (5.1%)	GS (4.9%)	CITI (4.7%)
Sector	Real Estate	2,535.1	2,919.2	-13.2% 🔻	33.5%	MS (9.3%)	BOAML (8.1%)	GS (6.1%)	JPM (5.9%)	CITI (4.1%)
BY	Telecom	1,695.6	1,504.4	12.7% 🔺	42.0%	JPM (13.2%)	GS (9.2%)	BOAML (7.2%)	MS (6.7%)	CITI (5.7%)
	Consumer Products	1,690.0	1,747.6	-3.3% 🔻	32.0%	JPM (8.4%)	BOAML (7.0%)	GS (6.4%)	MS (5.2%)	CITI (4.9%)
	Media & Ent	1,600.4	2,029.1	-21.1% 🔻	33.4%	CS (7.3%)	MS (7.0%)	JPM (6.8%)	DB (6.4%)	BOAML (5.8%)
	Retail	1,596.1	1,624.3	-1.7% 🔻	34.9%	JPM (9.5%)	GS (8.6%)	BOAML (6.7%)	WF (5.2%)	CITI (4.9%)
	Consumer Staples	1,389.7	1,767.3	-21.4% 🔻	28.5%	BOAML (7.6%)	BARC (6.0%)	JPM (5.9%)	GS (5.1%)	CS (4.0%)
	Govt & Agencies	1,139.1	1,600.1	-28.8% 🔻	25.1%	HSBC (6.0%)	JPM (5.0%)	BARC (5.0%)	CITI (4.9%)	BOAML (4.3%)

*IB fees based on the period from January 01 through June 30



Global Investment Banking: Top Corporate Fee Payers (US\$m)

	IB Fe	es - All Pr	oducts (US	\$m)	IB Fees By Product (2013-2015*)		Top 3 Banks &	& Share (2013-	2015*)
Company Name	Avg Ann'l	2013	2014	2015*	■ Bonds ■ Equity ■ Loans ■ M&A	Тор З	Bank #1	Bank #2	Bank #3
GE	\$ 268	\$ 286	\$ 263	\$ 120		29.4%	BOAML (12.0%)	JPM (9.1%)	CS (8.3%)
SoftBank Corp	262	368	175	110		47.6%	MIZUHO (19.1%)	NOMURA (15.9%)	DAIWA (12.6%)
Actavis PLC	245	-	194	417		54.8%	JPM (27.5%)	MIZUHO (16.6%)	WF (10.7%)
Verizon Communications Inc	242	348	199	56		48.4%	JPM (19.9%)	MS (15.8%)	BOAML (12.7%)
Dell Inc	223	492	2	63		57.6%	BOAML (19.7%)	BARC (19.3%)	CS (18.6%)
Valeant Pharmaceuticals Intl	207	203	4	310		40.8%	DB (17.1%)	GS (11.9%)	HSBC (11.8%)
Altice SA	204	78	271	159		39.8%	JPM (15.0%)	MS (13.9%)	GS (10.9%)
Alibaba Group Holding Ltd	189	120	343	8		40.5%	MS (13.7%)	GS (13.5%)	DB (13.3%)
Citigroup Inc	186	215	161	88		18.3%	GS (6.9%)	JPM (5.8%)	BOAML (5.7%)
Banco Santander SA	180	98	208	142		37.4%	GS (16.4%)	UBS (12.0%)	CITI (9.0%)
JPMorgan Chase & Co	174	146	177	110		31.0%	WF (11.8%)	MS (11.1%)	BOAML (8.0%)
Monte dei Paschi di Siena	168	1	301	116		34.8%	UBS (12.8%)	MEDIO (11.2%)	GS (10.8%)
Goldman Sachs Group Inc	165	204	172	35		28.2%	,	BOAML (8.9%)	CITI (6.8%)
Telefonica SA	164	137	207	63		24.9%	GS (9.5%)	UBS (8.0%)	MS (7.4%)
ING Groep NV	150	211	120	44		38.9%	JPM (14.9%)	MS (12.3%)	CITI (11.7%)
HFSF	150	24	348	1		32.0%	, ,	BOAML (10.4%)	· · · · · · · · · · · · · · · · · · ·
Ally Financial Inc	144	207	110	42		32.7%		CITI (11.4%)	JPM (9.6%)
Cheniere Energy Inc	132	146	34	150		22.9%	MS (9.4%)	CS (6.9%)	GS (6.6%)
HJ Heinz Co	128	318	-	-		42.0%	WF (16.0%)	JPM (14.6%)	CTRVIEW (11.3%)
AT&T Inc	123	78	94	136		32.6%	JPM (19.2%)	· · ·	BOAML (6.6%)
Deutsche Bank AG	121	43	251	8		24.6%	UCG (8.7%)	· · · ·	RBS (8.0%)
Morgan Stanley	117	97	124	71		32.2%	MUFJ (12.7%)	BOAML (11.8%)	UBS (7.7%)
Barclays PLC	115	257	25	5		35.0%	, , ,	BOAML (11.5%)	· · · · · ·
Toyota Motor Corp	109	130	111	31		33.6%		MUFJ (11.8%)	DAIWA (9.2%)
Vivendi SA	109	156	79	36		44.6%		JPM (16.1%)	<i>`</i>
Top 25 Fee Payers	4,274	4,363	3,971	2,321		23.5%	JPM (9.6%)	BOAML (7.2%)	MS (6.7%)
All Others	71,693	67,018	74,941	36,782		18.4%	JPM (6.7%)	BOAML (6.0%)	GS (5.6%)
Global Total	\$ 75,967	\$ 71,381	\$ 78,912	\$ 39,103		19.7%	JPM (7.2%)	BOAML (6.4%)	GS (6.1%)

Notes:

- Excludes Governments & Agencies, Government Sponsored Enterprises and self funded/advisory fees

* 2015 volumes through June 30

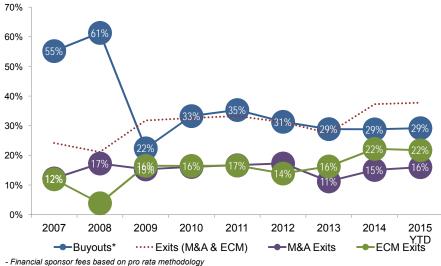


GLOBAL INVESTMENT BANKING REVIEW

Financial Sponsor Fee Trend (US\$b)



Financial Sponsor Fees by Activity Type (US\$b)



- Financial sponsor lees based on pro rata methodology
 - Buyouts* include fees from related acquisition financings

Portfolio company activity included if sponsor's holding is estimated at 20+%

- Other includes fees from capital raisings by and/or acquisitions of financial sponsors

Top Financial Sponsors by Fees - First Half 2015 (US\$m)

Rank	1		Fees	(US\$m)	By Activity (First Half 2015)
('15/'14)	Sponsor Name	1	2015	ΥΟΥ Δ	Buyouts Acq Fin. Exits Portfolio Other
(1/1)	Blackstone Group LP	\$	294	-28% 🔻	
(2/2)	The Carlyle Group LP		253	-32% 🔻	
(3/6)	Bain Capital LLC		211	-7% 🔻	
(4/8)	CVC Capital Partners Ltd		199	2% 🔺	
(5/5)	TPG Capital LP		168	-29% 🔻	
(6/4)	KKR & Co LP		165	-39% 🔻	
(7/37)	Cerberus Capital Management LP		145	199% 🔺	
(8/16)	Apax Partners Worldwide LLP		133	58% 🔺	
(9/9)	Warburg Pincus LLC		117	-24% 🔻	
(10/34)	BC Partners Ltd		116	117% 🔺	
(11/7)	Clayton Dubilier & Rice LLC		115	-44% 🔻	
(12/11)	Silver Lake Management LLC		105	-18% 🔻	
(13/3)	Apollo Global Management LLC		104	-69% 🔻	
(14/)	Harbinger Capital Partners LLC		93	>200% 🔺	
(15/33)	Onex Corp		92	69% 🔺	
(16/14)	Permira Advisers LLP		90	-17% 🔻	
(17/35)	Madison Dearborn Partners LLC		84	58% 🔺	
(18/125)	Caisse de Depot et Placement		82	>200% 🔺	
(19/19)	Advent International Corp		77	-6% 🔻	
(20/156)	Eurazeo SA		72	>200% 🔺	
	Sponsor Total	\$	5,983	-27% 🔻	

Financial Sponsors: Top Banks - First Half 2015 (US\$m)

Rank		Fees (l	JS\$m)	By Activity (First Half 2015)
('15/'14)	Sponsor Name	2015	ΥΟΥ Δ	Buyouts Acq Fin. Exits Portfolio Othe
(1/4)	Morgan Stanley	\$ 480	-14% 🔻	
(2/1)	Goldman Sachs & Co	461	-30% 🔻	
(3/2)	JP Morgan	427	-32% 🔻	
(4/7)	Barclays	375	-23% 🔻	
(5/3)	Credit Suisse	373	-39% 🔻	
(6/5)	Bank of America Merrill Lynch	361	-32% 🔻	
(7/6)	Deutsche Bank	360	-31% 🔻	
(8/8)	Citi	348	-6% 🔻	
(9/11)	Jefferies LLC	226	11% 🔺	
(10/10)	RBC Capital Markets	164	-29% 🔻	
(11/12)	Wells Fargo & Co	151	-16% 🔻	
(12/9)	UBS	127	-53% 🔻	
(13/14)	Nomura	114	-4% 🔻	
(14/17)	Macquarie Group	88	1% 🔺	
(15/16)	HSBC Holdings PLC	78	-13% 🔻	
(16/13)	BNP Paribas SA	57	-55% 🔻	
(17/32)	Natixis	56	34% 🔺	
(18/22)	Rothschild	54	-9% 🔻	
(19/30)	Houlihan Lokey	53	22% 🔺	
(20/24)	Credit Agricole CIB	50	-14% 🔻	
	Sponsor Total	\$ 5,983	-27% 🔻	

Source: Thomson Reuters Deals Business Intelligence



Global Investment Banking: Top Banks by Product (US\$m)

						<u> </u>				
R	ank		l	F	ees	r.	Sh	are	ſ	Client Mix by Region
2015	YO	Δ	Bank Name	2015	YOY Δ	٦.	2015	YOY Δ		Americas EMEA Asia-Pacific Japan
1	-	=	Goldman Sachs & Co	\$ 1,46	1 51% 🔺	Т	12.2%	3.6 🔺		
2	1		Morgan Stanley	88	9 23% 🔺		7.4%	1.0 🔺		
3	-1	▼	JP Morgan	85	0 13% 🔺		7.1%	0.4 🔺		
4	-	=	Bank of America Merrill Lynch	60	3 7% 🔺		5.0%	0.1 🔺		
5	4		Citi	50	1 40% 🔺		4.2%	1.0 🔺		
6	-	=	Lazard	44	1 -3% 🔻	Т	3.7%	-0.3 🔻		
7	-2	▼	Barclays	42	5 -13% 🔻	1	3.5%	-0.8 🔻		
8	-	=	Deutsche Bank	41	4 16% 🔺		3.5%	0.3 🔺		
9	-2	▼	Credit Suisse	36	5 -16% 🔻	1	3.1%	-0.8 🔻		
10	-	=	Rothschild	30	9 -2% 🔻		2.6%	-0.2 🔻		
11	14		Centerview Partners LLC	27	1 215% 🔺	Т	2.3%	1.5 🔺		
12	-	=	UBS	25	1 3% 🔺		2.1%	-0.1 🔻		
13	-2	▼	Evercore Partners	20	6 -16% 🔻	Í.	1.7%	-0.4 🔻		
14	-	=	Jefferies LLC	19	8 -14% 🔻	1	1.7%	-0.4 🔻		
15	-	=	RBC Capital Markets	17	9 -22% 🔻		1.5%	-0.5 🔻		
16	-	=	Houlihan Lokey	16	7 -15% 🔻	Т	1.4%	-0.3 🔻		
17	24		Qatalyst Partners	14	2 210% 🔺		1.2%	0.8 🔺		
18	-1	▼	Wells Fargo & Co	13	8 -4% 🔻		1.2%	-0.1 🔻		
19	-6	▼	Moelis & Co	13	6 -44% 🔻		1.1%	-1.0 🔻		
20	-2	▼	Macquarie Group	13	5 4% 🔺		1.1%	0.0 🔻		
			M&A Total	\$ 11,98	B 6% 🔺	E				

Global M&A: Top Banks - First Half 2015 (US\$m)

Global Equity: Top Banks - First Half 2015 (US\$m)

R	ank		[Fee	s		Sh	are	1	Client Mix by Region
2015	YOY	Δ	Bank Name	2	2015	YOY Δ	201	5	YOY Δ		Americas EMEA Asia-Pacific Japan
1	5		Goldman Sachs & Co	\$	875	0% 🔺	7.0	%	0.3 🔺	Γ	
2	-1	▼	JP Morgan		816	-1% 🔻	6.5	%	0.2 🔺		
3	2		Morgan Stanley		792	-15% 🔻	6.3	%	-0.8 🔻		
4	-1	▼	Bank of America Merrill Lynch		674	-10% 🔻	5.4		-0.3 🔻		
5	-3	▼	Citi		532	-20% 🔻	4.2	%	-0.9 🔻		
6	2		Credit Suisse		478	-16% 🔻		%			
7	-3	▼	Deutsche Bank		476	-11% 🔻	3.8	%	-0.3 🔻		
8	6		UBS		408	-21% 🔻	3.2	%	-0.7 🔻		
9	-2	▼	Barclays		375	-23% 🔻	3.0	%	-0.8 🔻		
10	2		RBC Capital Markets		278	-8% 🔻	2.2	%	-0.1 🔻		
11	-1	▼	Wells Fargo & Co		217	3% 🔺	1.7	%	0.1 🔺		
12	22		CITIC		214	152% 🔺	1.7	%	1.1 🔺		
13	4		Nomura		211	-33% 🔻	1.7	%	-0.7 🔻		
14	8		Jefferies LLC		206	10% 🔺	1.6	%	0.2 🔺		
15	3		Mizuho Financial Group		137	38% 🔺	1.1	%	0.3 🔺		
16	10		BMO Capital Markets		134	-6% 🔻	1.1	%	0.0 🔻		
17	205		Guosen Securities Co Ltd		132	87% 🔺	1.1	%	0.5 🔺		
18	-9	▼	HSBC Holdings PLC		129	-30% 🔻	1.0	%	-0.4 🔻		
19	53		Guotai Junan Securities		129	139% 🔺	1.0	%	0.6 🔺		
20	4		Sumitomo Mitsui Finl Grp Inc		128	-6% 🔻	1.0	%	0.0 🔻		
			Equity Total	\$	12,557	-4% 🔻					

Global Loans: Top Banks - First Half 2015 (US\$m)

R	ank		1		Fee	es	s	hare		Client Mix by Region
2015	YO	ί Δ	Bank Name	2	2015	ΥΟΥ Δ	2015	YOY	Δ	Americas EMEA Asia-Pacific Japan
1	-	=	Bank of America Merrill Lynch	\$	607	-22% 🔻	7.2%	0.1		
2	-	=	JP Morgan		550	-21% 🔻	6.6%	0.1		
3	-	=	Deutsche Bank		354	-37% 🔻	4.2%	-1.0	•	
4	2		Citi		348	-19% 🔻	4.2%	0.2		
5	2		Wells Fargo & Co		347	-9% 🔻	4.1%	0.6		I
6	-2	▼	Barclays		340	-30% 🔻	4.1%	-0.4	▼	
7	4		Mitsubishi UFJ Financial Group		301	-1% 🔻	3.6%	0.8		
8	-	=	Goldman Sachs & Co		291	-22% 🔻	3.5%	0.0		
9	3		RBC Capital Markets		276	-10% 🔻	3.3%	0.5		
10	-	=	HSBC Holdings PLC		261	-19% 🔻	3.1%	0.1		
11	-6	▼	Credit Suisse		243	-49% 🔻	2.9%	-1.5	▼	
12	-3	▼	Morgan Stanley		230	-34% 🔻	2.7%	-0.5	•	
13	2		Mizuho Financial Group		190	-17% 🔻	2.3%	0.1		
14	-1	▼	BNP Paribas SA		173	-41% 🔻	2.1%	-0.6	•	
15	5		SunTrust Banks		163	4% 🔺	1.9%	0.5		
16	-	=	RBS		151	-33% 🔻	1.8%	-0.3	▼	
17	-3	▼	Sumitomo Mitsui Finl Grp Inc		144	-38% 🔻	1.7%	-0.4	•	
18	1		Credit Agricole CIB		142	-17% 🔻	1.7%	0.1		
19	-1	▼	ING		136	-24% 🔻	1.6%	0.0	•	
20	2		Jefferies LLC		134	-4% 🔻	1.6%	0.3		
			Loans Total	\$	8,382	-23% 🔻				

Global Bonds: Top Banks - First Half 2015 (US\$m)

	ank				Fee			Sha		Client Mix by Region
2015	YOY	Δ	Bank Name	20	15	YOY Δ		2015	YOY Δ	Americas EMEA Asia-Pacific Japan
1	-	=	JP Morgan	\$ ^	1,093	3% 🔺	Π	8.9%	1.2 🔺	
2	1		Bank of America Merrill Lynch		851	4% 🔺		6.9%	0.9 🔺	
3	-1	▼	Citi		835	0% 🔺		6.8%	0.7 🔺	
4	1		Morgan Stanley		769	3% 🔺		6.3%	0.8	
5	-1	▼	Deutsche Bank		699	-13% 🔻		5.7%	-0.2 🔻	
6	-	=	Goldman Sachs & Co		662	-9% 🔻	П	5.4%	0.0	
7	-	=	Barclays		639	-4% 🔻		5.2%	0.3 🔺	
8	-	=	Credit Suisse		561	-7% 🔻		4.6%	0.2 🔺	
9	1		Wells Fargo & Co		505	17% 🔺		4.1%	1.0 🔺	
10	-1	▼	HSBC Holdings PLC		426	-11% 🔻		3.5%	0.0 🔻	
11	1		RBC Capital Markets		348	4% 🔺	П	2.8%	0.4 🔺	
12	-1	▼	BNP Paribas SA		333	-12% 🔻		2.7%	-0.1 🔻	
13	1		UBS		218	-22% 🔻		1.8%	-0.3 🔻	
14	4		Mizuho Financial Group		212	34% 🔺		1.7%	0.6 🔺	
15	-	=	Credit Agricole CIB		172	-28% 🔻		1.4%	-0.3 🔻	
16	3		Mitsubishi UFJ Financial Group		164	6% 🔺	П	1.3%	0.2 🔺	
17	-4	▼	RBS		163	-49% 🔻		1.3%	-1.0 🔻	
18	-1	▼	Nomura		159	-15% 🔻		1.3%	-0.1 🔻	
19	-3	▼	Societe Generale		154	-22% 🔻		1.3%	-0.2 🔻	
20	1		TD Securities Inc		132	-5% 🔻		1.1%	0.1 🔺	
			Bonds Total	\$ 12	2,249	-10% 🔻				



Global Investment Banking: Top Banks by Region (US\$m)

Ame	Americas Investment Banking: Top Banks - First Half 2015 (US\$m)										
			1					_			
	ank				es		Share		Product Mix		
2015	YO	ίΔ	Bank Name	2015	YOY Δ	L	2015 YOY		■Bonds ■Equity ■Loans ■M&A		
1	-	=	JP Morgan	\$ 2,390	6% 🔺		9.3% 0.6				
2	1		Goldman Sachs & Co	2,116	14% 🔺		8.2% 1.1				
3	-1	▼	Bank of America Merrill Lynch	2,083	-3% 🔻		8.1% -0.2				
4	-	=	Morgan Stanley	1,831	12% 🔺		7.1% 0.8				
5	-	=	Citi	1,518	4% 🔺		5.9% 0.2				
6	-	=	Barclays	1,253	-9% 🔻	Г	4.9% -0.4	1			
7	2		Wells Fargo & Co	1,156	4% 🔺		4.5% 0.2				
8	-1	▼	Credit Suisse	1,138	-14% 🔻		4.4% -0.7				
9	-1	▼	Deutsche Bank	1,095	-8% 🔻		4.3% -0.3				
10	-	=	RBC Capital Markets	927	-6% 🔻		3.6% -0.2				
11	-	=	Jefferies LLC	516	-6% 🔻	Г	2.0% -0.1	/			
12	1		BMO Capital Markets	365	-25% 🔻		1.4% -0.5				
13	4		HSBC Holdings PLC	344	26% 🔺		1.3% 0.3				
14	-2	▼	UBS	317	-35% 🔻		1.2% -0.7				
15	-	=	TD Securities Inc	304	-7% 🔻		1.2% -0.1				
16	5		Mitsubishi UFJ Financial Group	301	20% 🔺		1.2% 0.2				
17	3		SunTrust Banks	296	18% 🔺		1.2% 0.2				
18	-4	▼	Scotiabank	289	-14% 🔻		1.1% -0.2				
19	27		Centerview Partners LLC	258	224% 🔺		1.0% 0.7				
20	-2	▼	CIBC World Markets Inc	251	-4% 🔻		1.0% 0.0				
			Americas Total	\$ 25,711	-1% 🔻	Г			· · · · · · · · · · · · · · · · · · ·		

Rank Fees Share

EMEA Investment Banking: Top Banks - First Half 2015 (US\$m)

Rank				Fe Fe	es		Share			Product Mix
2015	YOY	YΔ	Bank Name	2015	YOY Δ		2015	YOY Δ		Bonds Equity Loans M&A
1	2		Goldman Sachs & Co	\$ 774	0% 🔻		7.0%	1.7 🔺	Г	
2	-1	▼	JP Morgan	673	-26% 🔻		6.1%	-0.2 🔻	L	
3	-1	▼	Deutsche Bank	631	-28% 🔻		5.7%	-0.4 🔻	L	
4	1		Morgan Stanley	527	-15% 🔻		4.8%	0.5 🔺	L	
5	1		Citi	483	-19% 🔻		4.4%	0.2 🔺		
6	-2	V	Barclays	445	-32% 🔻	Т	4.0%	-0.5 🔻	Г	
7	2		Bank of America Merrill Lynch	437	-14% 🔻		4.0%	0.4 🔺	L	
8	-1	▼	BNP Paribas SA	407	-31% 🔻		3.7%	-0.4 🔻	L	
9	1		HSBC Holdings PLC	404	-19% 🔻		3.7%	0.2 🔺	L	
10	1		UBS	366	-18% 🔻		3.3%	0.2 🔺		
11	-3	V	Credit Suisse	360	-36% 🔻	Т	3.3%	-0.6 🔻	Г	
12	-	=	Societe Generale	275	-32% 🔻		2.5%	-0.3 🔻	L	
13	-	=	Credit Agricole CIB	234	-33% 🔻		2.1%	-0.3 🔻	L	
14	3		Rothschild	224	-3% 🔻		2.0%	0.4 🔺	L	
15	-1	▼	UniCredit	188	-34% 🔻		1.7%	-0.3 🔻	L	
16	3		Lazard	180	-3% 🔻	Т	1.6%	0.3 🔺	Г	
17	-1	▼	ING	146	-41% 🔻		1.3%	-0.4 🔻	L	
18	-3	▼	RBS	143	-47% 🔻		1.3%	-0.6 🔻	L	
19	-1	▼	Natixis	139	-33% 🔻		1.3%	-0.2 🔻	L	
20	1		Santander	133	-22% 🔻		1.2%	0.0		
			EMEA Total	\$ 11,054	-24% 🔻					

Asia-Pacific Investment Banking: Top Banks - First Half 2015 (US\$m)

				_						
	ank			Fees				Share		Product Mix
2015	YOY	Δ	Bank Name		2015	YOY Δ		2015 YC	DY 🛆 📃	Bonds Equity Loans M&A
1	1		Goldman Sachs & Co	\$	301	13% 🔺		4.5% 0.	.4 🔺	
2	5		CITIC		261	42% 🔺		3.9% 1.	.1 🔺 📘	
3	-2	۲	UBS		241	-16% 🔻		3.6% - <mark>0</mark> .	.8 🔻	
4	6		JP Morgan		204	32% 🔺		3.0% 0.	.7 🔺	
5	4		Deutsche Bank		198	20% 🔺		3.0% 0.	.4 🔺	
6	-3	۲	HSBC Holdings PLC		196	-25% 🔻		2.9% -1.	.1 🔻 👘	
7	-2	▼	Citi		179	-9% 🔻		2.7% - <mark>0</mark> .	.4 🔻	
8	-2	۲	Bank of America Merrill Lynch		168	-9% 🔻		2.5% - <mark>0</mark> .	.3 🔻	
9	-5	▼	Morgan Stanley		167	-23% 🔻		2.5% -0.	.9 🔻	
10	-2	۲	Credit Suisse		144	-21% 🔻		2.2% - <mark>0</mark> .	.7 🔻	
11	2		Macquarie Group		137	-2% 🔻		2.0% - <mark>0</mark> .	.1 🔻 👘	
12	11		Guotai Junan Securities		136	92% 🔺		2.0% 0.	.9 🔺	
13	-2	۲	Industrial & Comm Bank China		134	-10% 🔻		2.0% - <mark>0</mark> .	.3 🔻	
14	7		Guosen Securities Co Ltd		133	83% 🔺		2.0% 0.	.9 🔺	
15	15		China Merchants Securities Co		132	129% 🔺		2.0% 1.	.1 🔺	
16	8		China International Capital Co		118	76% 🔺	٦		.7 🔺	
17	5		Haitong Securities Co Ltd		110	53% 🔺		1.6% 0.	.5 🔺	
18	13		Huatai Securities Co Ltd		98	72% 🔺		1.5% 0.	.6 🔺	
19	-7	▼	Bank of China Ltd		93	-37% 🔻			.9 🔻	
20	125		Ping An Securities Ltd		89	1471% 🔺		1.3% 1.	.2 🔺	
			Asia-Pacific Total	\$	6,705	3% 🔺				

Japan Investment Banking: Top Banks - First Half 2015 (US\$m)

Rank				Fees			Share			Product Mix
2015	YOY	ίΔ	Bank Name	2	015	YOY Δ	2015	YOY Δ	1	Bonds Equity Loans M&A
1	2		Mizuho Financial Group	\$	267	-8% 🔻	15.6%	1.6 🔺	Г	
2	-1	▼	Nomura		252	-38% 🔻	14.7%	-5.0 🔻	L	
3	-1	▼	Sumitomo Mitsui Finl Grp Inc		249	-24% 🔻	14.6%	-1.4 🔻	L	
4	-	=	Morgan Stanley		154	-43% 🔻	9.0%	-4.1 🔻	L	
5	-	=	Daiwa Securities Group Inc		146	-26% 🔻	8.5%	-1.0 🔻		
6	2		Goldman Sachs & Co		99	89% 🔺	5.8%	3.3 🔺	L	
7	-1	▼	Mitsubishi UFJ Financial Group		84	-7% 🔻	4.9%	0.5 🔺	L	
8	-1	▼	Bank of America Merrill Lynch		47	-37% 🔻	2.8%	-0.9 🔻	L	
9	2		JP Morgan		43	89% 🔺	2.5%	1.4 🔺	L	
10	-	=	Citi		36	44% 🔺	2.1%	0.9 🔺		
11	1		Sumitomo Mitsui Trust Holdings		29	39% 🔺	1.7%	0.7 🔺	L	
12	25		Deloitte		23	571% 🔺	1.3%	1.2 🔺	L	
13	-4	▼	Deutsche Bank		21	-19% 🔻	1.2%	0.0 🔻	L	
14	7		Development Bank of Japan Inc		17	122% 🔺	1.0%	0.6 🔺	L	
15	-	=	Barclays		17	39% 🔺	1.0%	0.4 🔺		
16	-2	▼	UBS		14	15% 🔺	0.8%	0.2 🔺	L	
17	7		Lazard		11	60% 🔺	0.6%	0.3 🔺	L	
18	n/a		Gresham Partners		10	- 🔺	0.6%	0.6 🔺		
19	15		SBI Holdings Inc		8	109% 🔺	0.5%	0.3 🔺		
20	-	=	Tokai Tokyo Financial Holdings		8	-1% 🔻	0.5%	0.1 🔺		
Japan Total					1,707	-17% 🔻				



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