

name
Information
e-mail

PROFESSIONAL EXPERIENCE

Boutique M&A firm

Financial Analyst

Analyst (Gap-year Internship)

Country

Jul. 13 - Present

Jul. 11 - Aug. 12

- Worked directly with clients providing advisory services on transactions in XXX region.
- Analysed financials, conducted valuations, performed due diligence and participated in negotiations.
- Interviewed and analysed local firms assessing investment suitability in a capital sourcing capacity.

Selected transactions:

Recapitalisation: Motor yacht manufacturer seeking working and growth capital.

- Collaborated with owner to revise revenue forecast; constructed pro forma operational model.
- Demonstrated demand for additional services by identifying errors within existing operating model.
- Carried out sell-side due diligence; assessment and concerns confirmed as accurate by superiors.
- Performed valuation using DCF method; discount rate calculated through build-up method.
- Prepared pitch materials including Investment Memorandum.
- Transaction ongoing; estimated at **€5m**

Sell-side M&A: Sale of wholesale pharmaceutical distributor in XXX.

- Attended client meetings, assisted in determining projections and modelling assumptions.
- Briefed participating firms on new developments and arranged meetings.
- Assisted in discount rate adjustments during negotiations, involved throughout deal making process.
- Transaction was successful at **€2.5m** for a 60% stake.

Acquired Skills:

- **Comprehensive financial modeling experience:** Experienced Excel user; excellent VBA foundation.
- **Robust quantitative/analytical skills:** Broad investment analysis experience and ability.
- **Strong communications skills:** Extensive client facing experience with excellent presentation skills.
- **Seasoned teamwork skills:** A proven track-record of working successfully with other professionals.

EDUCATION

Dual Degree Master in Management / MSc Corporate Finance

Sep. 10 – Jul. 13

School

Relevant Coursework: M&A Deals with PWC; Bankruptcy, Restructuring and M&A; Analysis of Risk and Performance; Valuation and Real Options; Financial Accounting and Analysis; Excel and VBA Programming; Private Equity and Venture Capital.

BSc Economics

Oct. 06 – Apr. 10

School

LANGUAGES AND IT SKILLS

Languages

English - bilingual

German - bilingual

Computer / IT Skills

Office / Excel / VBA - advanced

Stata - intermediate

MySQL - intermediate

HTML – intermediate

ACHIEVEMENTS AND INTERESTS

- Completed **Level I of the CFA** programme.
- Achieved **98th percentile** ranking on the Bloomberg Assessment Test.
- Recipient of full state sponsored scholarship for Masters Studies.
- **Technical insight:** A technical mind-set with a good comprehension of mechanics, technology and electrical engineering. Attained through projects ranging from RF generators to induction heaters.
- Interests include: marathon-distance running, mountaineering and alpine climbing.