

Name Last_Name

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EDUCATION

Moscow State University **Moscow, Russia**
5 year Specialist Program in Mathematics Expected June 2014

- **Score:** 4.4 / 5.0 with highest grades in Statistics, Stochastic Calculus
- **Coursework Thesis:** “On the recognition of the properties of Boolean functions”

WORK & LEADERSHIP EXPERIENCE

Start-up **Moscow, Russia**
Head of Sales, IR October 2013 – Present Day

- Start-up Company that focuses on developing of conversion rate and ARPU increase systems for Internet retailers. Raised USD 100,000 of seed investments
- Pitching to clients (acquired one of the leading Russian electronics retailer as first large client)

Leading Russian IB **Moscow, Russia**
Summer Analyst, Credit, Leveraged Finance & Investments July 2013 – August 2013

- Provided research and analysis of various Russian & CIS companies, conducted valuation and prepared memos and presentations for both clients and internal use. Gained experience in various deals in different stages of negotiations
- Accomplished tasks in modeling, market and companies research. Conducted valuation using DCF models, multipliers. Crafted entire model for revolving credit facility in metals and mining sector
- Introduced to the principles of fixed income securities pricing. Conducted pricing task for LBO deal

Goldman Sachs **London, UK**
Spring Intern, Global Investment Research April 2012 – April 2012

- Undertook training in both intrinsic and relative valuation
- Delivered a team presentation on the consumer sector, with a focus on the outlook for luxury brands

MBB Consulting **Moscow, Russia**
Part-Time Research Intern October 2011 – December 2012

- Accomplished large variety of research requests from different consulting teams (including consumer goods, metals and mining, public sector, etc.)
- Conducted research using both external (Factiva, Bloomberg, etc.) and Firm’s internal resources
- Several times directly participated in projects as assistant for consulting teams

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English. Native Russian speaker

Technical Skills: Experienced in C/C++, Bloomberg and Dow Jones Factiva

Activities:

- Awarded 3rd place in first Russian startups Case Competition- MedXChallenge. Focus on IT in Healthcare
- In 2009 and 2013 participated in organization and student’s works evaluation of Moscow Mathematics Olympiad for School Students
- 3rd class chess sportsman

Interests: Chess, Poker, History of World War II, Art-house films