

# Joe Smith

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## EDUCATION

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**Random State University** **Miami, FL**  
*Bachelor of Science in Actuarial Science*  
*Minor in Business* May 2013

- **GPA: 3.54 / 4.0**
- **Honors:** Cum Laude; President's List
- **Relevant Coursework:** Financial Accounting; Financial Management; Investments; Macroeconomics; Microeconomics
- **GRE:** 166 Q , 166 V

## TECHNICAL SKILLS

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- Experienced in C++ and SAS
- Proficient in Excel, Access and Word

## WORK & LEADERSHIP EXPERIENCE

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**COMPANY A** **Redwood City, CA**  
*Consultant* December 2013 – Present

- Contact potential customers who have shown interest in OpenERP
- Analyze the needs of the customer and deliver a custom implementation of the software

**COMPANY B** **Panama City, FL**  
*Sales Associate* August 2010 – December 2010

- Provided technical information on mobile devices
- Helped customers choose cellphone plans

**Random State University** **Miami, FL**  
*Mathematics Tutor* August 2009 – August 2010

- Conducted tutoring sessions and provided one-on-one tutoring on a need basis
- Created worksheets and practice quizzes to help college students prepare for exams

## SKILLS, ACTIVITIES & INTERESTS

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**Languages:** Fluent in English, Spanish, Cantonese; Conversational Proficiency in Mandarin  
**Honors & Awards:** Society of Hispanic Professional Engineers Academic Excellence Scholarship; David B. Ford Ethics Scholarship; National Chemistry Olympiad (Silver Medal); National Physics Olympiad (Gold Medal)  
**Activities:** Student Government Association (Senator of Campus Life); Society of Hispanic Professional Engineers (Corporate Sponsorship Chair)  
**Interests:** Basketball; Football; Traveling; Reading

**References available upon request**