GREAT GUY, CPA

Trump Tower 13 | Wonderland Tel: 123-456-7890 | E-mail: xxxx

EDUCATION

TOP 10 BUSINESS SCHOOL (NOT M7)

USA

Master of Business Administration

May 2021

Specializations in Strategy, General Management, and Corporate Finance

- Vice President of An Affinity Group; Member of Consulting Club
- MBA Project Conducted market research and competitive analysis for a technology startup and won an entrepreneurship challenge

CITY COLLEGE USA

Master of Science, Accounting Bachelor of Arts, Accounting

May 2015

September 2012

• Member of a professional organization (helped with organizing campus events and company visits)

EXPERIENCE

A SMALL EQUITY RESEARCH FIRM

New York, NY Summer 2020

MBA Intern

- Assessed the growth of the US cannabis industry by sizing the current medical marijuana market in 20+ US states and forecasting the market size in the next three years
- Built financial models for 10+ publicly traded cannabis companies to evaluate financial performance, analyze the impact of M&A transactions, estimate licenses value, and project future earnings
- Summarized capital investment by 50+ private equities and venture capitals in the emerging cannabis industry by confirming key data points with 20 fund managers and researching 100+ deals in the past 3 years
- Quantified COVID-19 impact on medical marijuana sales and analyzed the changes of government's tax revenue and companies' EBITDA upon cannabis legalization; published the results to various interest parties

BIG FOUR ACCOUNTING FIRM

New York, NY 2017 - 2019

Senior Associate - Financial Services

Led team of six to implement new technologies for data analytic and tax reporting, optimizing tax worksheet and return preparation process, and saving 600 project budget hours and \$250K budget cost annually

- Performed financial data analysis and recommended clients to shut down under-performing business subsidiaries, saving \$3M net loss on income statements
- Turned around client relationship with a publicly-traded company client by streamlining communication and reassigning key responsibilities, resulting in successful retention of \$2.5M value project
- Advised clients' finance executives on prospective impact of tax regulation changes in the real estate market, modeling clients' future income and tax expense in Excel, and mitigating clients' tax liabilities by \$8M
- Conducted due diligence over \$200M real property transactions and 3 investment funds M&As to help client structure deals, assess potential tax liabilities or savings, and maintain compliance with regulations
- Managed 10+ associates and interns, including teaching tax knowledge, helping 7 interns receive full-time offers, and supporting 4 associates' promotions to senior associate

Associate - Financial Services

2015 - 2017

- Designed project workflow for a top 10 PE's first year real estate investment vehicle, growing annual project fee from \$90K to \$500K within two years
- Prepared 300 tax worksheets and returns to report taxable income annually for 8 real estate PEs with \$125B AuM
- Negotiated with federal and state tax authorities to clear 80+ tax notices, leading to \$230K savings

ADDITIONAL INFORMATION

- U.S. Citizen
- Skills & Certificate: Chinese (Native); NYS CPA (ID: xxxxxx); Excel, PowerPoint, Alteryx, and Tableau
- Volunteer: Conference Committee member of NYSSCPA Society Real Estate Committee (Volunteered to help create an agenda for annual NYSSCPA Real Estate Conference with 200+ attendees)
- Interests: Karaoke, hiking (20+ mountains), and billiards