

Smithern Sham

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EDUCATION

[University of DEF]

Nowhere

Bachelor of Business Administration in Finance - Distinction

Graduated June 2013

- **Major GPA(Finance):** 3.73 / 4.00; **4th year Dean's List**
- **Relevant Courses:** *Risk Management (92), Derivative Market (91), Merger & Acquisition, Investment, International Finance, Finance Modeling & Trading Strategies, Corporate Finance.*
- **Pursuing CFA designation** - CFA level 2 Candidate (June 2014)

WORK & EXTRACURRICULAR EXPERIENCE

ABC

Nowhere

Wireless Sales Associate

November 2013 - Present

- Maintain strong relationships with existing customers and built connections with prospective customers to ensure any potential sales.
- Liaise between 6 phone carriers to effectively carry out sales, technical support and resolving any customer complaints.
- Assist in training and mentoring of junior sale associates to ensure that operational efficiencies are met.

DEF

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Teacher's Assistant – Introduction to Derivative Markets

January 2013 – May 2013

- Effectively communicated and interpreted student's difficulties over the topic of: Future/Forward Contracts, Vanilla Swaps, Options and etc.
- Attended to course issues, administered examination and ensure papers were graded in a timely matter.

DEF

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Research Assistant

August 2012 – November 2012

- Prepared and conducted research studies on networking events related to the thesis topic.
- Liaised between participants, management department and co-workers to effectively coordinate the networking events.

Investment SDS

Nowhere

Executive Member

September 2009 – April 2013

- Analyzed numerous case studies to identify problems and devised appropriate solutions.
- Effectively explained several perspectives to the case study in order to promote the best solution in the case studies.

SKILLS, ACTIVITIES & INTERESTS

Languages: Conversational Proficiency in Cantonese

Technical Skills: Bloomberg Terminal, Capital IQ, Microsoft Excel/VBA

Certifications & Training: Bloomberg Essential Certified.

Interests: Racquets Sports (Tennis, Badminton and Squash)