

Omar Essam Khedr

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OBJECTIVE

Ambitious finance professional with a strong track record of delivering top performance. Successfully acquired a master degree in International Finance from EADA; top ranked worldwide, double accredited from AMBA & EQUIS. It is my objective to join a dynamic and fast paced workplace for a responsible job with an opportunity for professional challenges and growth.

SUMMARY OF SKILLS

- Excellent financial analysis skills associated with deep knowledge on forecasting techniques and strong understanding of economic trends, enhancing my initial finance studies with a minor in Economics at the German University in Egypt (GUC)
- Successive professional experience of more than four years.
- Very good practice acquired through master studies in Business Analysis, Financial Strategy, Financial Valuation, Risk Management, Mergers and Acquisitions, Private Finance, Financial Modeling, and Business Simulation.
- Very good knowledge of national and international money matters, stock markets and shares.
- Well acquainted with current industry standards and adaptive to new and innovative ideas.
- Strong negotiations and presentation skills
- Enthusiastic and promote team work.
- Ability to perform well with little to no supervision
- Strong communication skills
- Result-oriented and goal-driven
- Ability to draw inferences and suggest recommendations based on independent conclusions
- Fluent Arabic, Fluent English, Good German, fair Spanish

PROFESSIONAL EXPERIENCE

April 2013 – Present Arab Moltaqa Investments – Private Equity Cairo, Egypt

Title: *Associate* Reporting to CIO & MD

Responsibilities:

- Responsible for investment analysis on new transactions.
- Responsible for the critical review of valuation reports and models prepared by (Analysts/Senior Analysts).
- Drafting Investment Committee proposals and preparing presentations for new investments and investment updates.
- Preparation of periodical portfolio reviews.
- Review of deal documentation.
- Active involvement in monitoring performance of investee companies and in contributing towards resolving problematic situation in investee companies.
- Review of transaction documentation and investee company information.

- Review Financial models, valuation analysis and due diligence reports.
- Evaluate potential investments, including but not limited to conducting commercial due diligence, performing financial modeling and helping in set pre-investment strategy.
- Support in deal negotiation and execution.
- Support in post-investment performance management of target companies.

January 2010 – March 2013 Nile Capital & IT Investment Group – Private Equity Cairo, Egypt

Title: Associate Reporting to Investment Director, CIO & CEO

Achievements:

- Promoted within 10 month from Investment Analyst to Senior Investment Analyst.
- Rewarded a funded study in London School of Economics.

Responsibilities:

- Participated in evaluating potential investment opportunities in accordance with the set investment criteria, and leading the execution of new transactions and exits.
- Participated in the preparation of feasibility studies, business plans, investment appraisals, private placement memorandums, investors' presentations, shareholders agreements, and MOUs.
- Participated in building financial models, conducting intensive financial and risk analysis, and valuation to existing portfolio companies and new transactions. manage complex excel based-financial models
- Prepared and presented different presentations and various investor documents
- Following-up and monitoring the performance of portfolio companies and supporting their management teams to maximize operating and financial performance, through helping them in preparing business plans, budgets, and performance analysis.
- Performed effective and timely industry-competitive analysis

November 08 - December 09 International Company for Leasing (Incolease) Cairo, Egypt

Title: Credit Assistant. Reporting to Credit Supervisor

Achievements:

- Met the required target of leasing contracts within the year.

Responsibilities:

- Identified industry trends and examining their implications on our target clients.
- Analyzed financials and spreading for new customers.
- Analyzed credit data of firms to measure the degree of risk involved in extending credit lines.
- Prepared drafts, leasing contracts, credit packages and payouts.
- Assisted in coordinating with legal department for contract validation.
- Assisted in coordinating with credit control for payout validation.
- Assisted in preparing Marketing Report for the weekly marketing meeting.

Fall of 2007 MERIS an affiliate of Moody's (Rating Company) – Internships

Participated in researches of asset mortgage and securitization in Egypt, as well as acquired a background on the rating industry and methodologies.

Summer 2006 AMIRAL shipping company - Internships

Interned at the financial component and assisted and participated in activities involved the preparation of financial statements of different institutions and preparation of bank reconciliations and posting entries in an automated accounting system

ACADEMIC BACKGROUND

- **Masters** of International Finance

Sept. 11 – June 12 Escuela de Alta Dirección y Administración (**EADA**) **Barcelona, Spain**

- **Bachelor** of Business Administration with a double major of Finance & Economics

Sept. 04 – June 08 German University in Cairo (**GUC**) **Cairo, Egypt**

- **IGCSE** – International General Certificate of Secondary Education (British)

Sept. 01 – June 04 Modern Education School (**MES**) **Cairo, Egypt**

PROFESSIONAL COURSES

2012 Egyptian Private Equity Association, Cairo, Egypt

“**Private Equity from Due Diligence to Exit**” a professional course covering legal documents of private equity ranging from NDA, Shareholder Agreement, Term Sheet, Due Diligence, and Stock Purchase Agreement

2010 London School of Economics - London, United Kingdom

Business Analysis & Valuation course which introduces and develops an economic framework for business analysis and valuation, covering key analysis components such as business strategy analysis, accounting analysis, financial analysis and prospective analysis. **Final Grade: A**

2007 University Eichstatt-Ingolstadt - Ingolstadt, Germany

Attended two elective courses in an exchange program in Germany (**Real Option Valuation & Game Theory**).

ADDITIONAL INFORMATION

- **Joined the GMC council (ICGE) in the AUC (American University in Cairo)**

A workshop with its courses about the economic development of different countries (e.g.: China, Germany) and how they were able to flourish again with a thorough analysis of main essence of rebuilding an economy. The course also involved an application of these mechanics on the Egyptian market and how can we promote the Egyptian economy

- **Joined PWC (Price Waterhouse Coopers) workshop:**

In which we had been introduced to the auditing industry and how the audit is conducted in different sectors with a practical part of auditing some companies.

- **Joined Vodafone seminars**

A Seminar focuses on developing and improving leadership, public speaking and career planning.

- **Active Member in the Egyptian Private Equity Association (EPEA)**
- ***Ex-Member in the EFG-Hermes Finanz club (Foreign exchange)***
- ***Ex-Member in the stock market simulation by GCBT club in the GUC***

OTHERS INTERESTS

Licensed Scuba Diver, Sky Diving, Hiking, Traveling, Reading, Playing guitar, Football, Squash, Tennis and Swimming

REFERENCES

References are furnished upon request.