

Phil Collins

HigherLove@ssusidio.edu

Present Address



EDUCATION

Not MIT or Princeton (Tier 1B MSF)

May 2014

Masters of Science in Finance

Honors: Owen Merit Based Scholarship Recipient

Not Vanderbilt SEC

May 2012

Bachelor of Business Administration in Banking and Finance, *Cum Laude*

GPA: Cumulative 3.6/4.0 Major 3.85/4.0

Honors: Six Time Dean's List Recipient, Hope Scholarship Recipient, Beta Gamma Sigma Honors Society, Golden Key Honors Society

WORK EXPERIENCE

40 Banker Healthcare IB

Atlanta, GA

Investment Banking Summer Analyst

May 2013 – July 2013

- Independent investment banking and financial advisory firm with exclusive focus on hospitals and healthcare services companies
- Worked directly with senior bankers on producing external marketing materials including selling memoranda, management presentations, board presentations, pitch books, and buyers lists
- Developed financial models and company valuations for multiple non-profit hospitals using methodologies including discounted cash flow, accretion / dilution, LBO, precedent transaction, and comparable company analyses
- Responsible for creating XXX's first Whitepaper detailing the quarterly performance of publicly traded companies in the hospital sector; Q1 2013 edition has since been published on the company website and distributed to clients

Transaction Experience:

- Financial advisor to xxx, a small general medical and surgical hospital in southwest Georgia, on their 2013 public bond issuance totaling \$17 million
- Pending sale of an acute care hospital to a leading national health system
- Pending merger of two not-for-profit hospitals with combined revenues exceeding \$1.5 billion

Boutique Valuation Shop

Atlanta, GA

Valuation Analyst Intern

January 2013 – May 2013

- Actively assisted in all aspects of the financial advisory and business valuation practice including detailed financial statement analysis, industry and economic research, as well as valuation modeling.
- Used valuation methods including discounted cash flow, capitalization of earnings, comparable public company, precedent transaction, and net tangible asset value methods for fairness opinions of privately held firms in various different industries
- Responsible for preparing industry overview, client overview, operating agreement summary, and demographic overview sections for numerous client's fairness opinion reports

Dads Boutique Consultant Firm

Marietta, GA

Business Analyst Intern

August 2012 – January 2013

- Small Atlanta based consulting group focused on continuous process improvement in the manufacturing sector
- Created and maintained spreadsheet that tracked and monitored over 40 project teams' performance, and used the data to help produce bi-weekly PowerPoint presentations for the consulting team
- Modeled out ROI, NPV, and break even analysis of implementing Better Change's services for various proposed client projects

(BB&T Subsidiary)

Atlanta, GA

Financial Services Intern

May 2011 – August 2011

- Full service insurance brokerage specializing in D&O, E&O, and Fiduciary Liability
- Created year end executive risk insurance presentations for current clients and pitch books for prospective clients
- Produced research report covering changing volume trends in public D&O claims and settlements; report was later used as marketing material for firm

SKILLS, ACTIVITIES, and INTERESTS

Technical Skills: Capital IQ, DBC, TM3, ESRI, Pratts Stats, BIZCOMPS, and Creditscope

Certifications & Trainings: Passed CFA Level 1, Breaking Into Wall Street Prep Class, and Eagle Scout

Activities: National Eagle Scout Association, Camp Hope Volunteer, [REDACTED] Nourish International, [REDACTED] Finance Society, Sigma Phi Epsilon Alum

Interests: Golf, Tennis, Camping, Backpacking, Reading, Live Music, Poker, [REDACTED] Athletics, New York Giants