# JACK DO

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### **EDUCATION/TESTS**

#### **GMAT (Graduate Management Admissions Test)**

99th Percentile: 760 (Quant 50, Verbal 42)

2013

Toronto, ON

## HONOURS BACHELOR OF BUSINESS ADMINISTRATION: FINANCE/MARKETING 2012 – 2015 Expected)

Non-Target University

xxxx, xx

**Top 3% of Program - GPA: 90.2%** 

1st in Course – Statistics (100%), Marketing (95%), Accounting (95%), Microeconomics (94%)

#### PROFESSIONAL EXPERIENCE

## VICE-PRESIDENT – STRATEGIC PARTNERSHIPS - NORTH AMERICA

2013 – Present

**EU Digital Startup.com** 

XXXX

- **PrepLounge:** European Digital Start-Up xxxxx
- **Role:** Analyzed North American market, developing and executing entry and business development strategy
- Partners and clients established include top xxxxx (Client 1, Client 2) \*(client relationships are public)

## FOUNDER/UNIVERSITY ADMISSIONS CONSULTANT/TUTOR (60% pro bono)

2009 - Present

XXXXLearn

XXXX

- Goal: Secure first-choice university acceptance for clients (60% of clients are underprivileged pro bono)
- **Result:** \$175,700 in scholarship offers 96% acceptance ex: U of xxx, xxx, xxx
- Subjects taught: Calculus and Vectors, Physics, Chemistry, Biology, French, ESL

## ACTING SCREENING POINT MANAGER (French/English)

(**Officer: 2010**) 2011 – 2012

**Xxxxx Security Authority** 

xxxx International Airport, xxxx

- **Role:** Managed checkpoints of **20-70** Team Leaders and Screening Officers in 10 stations
- **Recognition:** Received letters of commendation/MVP recognition for initiative in managing: 1) Optimization of passenger flow 2) Complex client interactions 3) Teams in chaotic environments

## **LEADERSHIP**

## FOUNDER/CHAIRPERSON

2012 – Present

**XXXX** University Business Council

XXX

- Role: Led all business clubs in creation of Business Council Presented case to 22 classes
- Sample: Developed: 120+-student Case Competition Skill Certificates Series Office Tours BizGames
- Result: Business student involvement increased from 5% to 35% in 3-months

## FOUNDER/PRESIDENT

2012 – Present

**XXXX** University Consulting Association

XXX

- **Role:** Led team of 7 executives, 6 coordinators, and 15 volunteers
- Events: Led Business Case Strategy, Presentation, Networking, Statistical Modelling (Excel) Workshops

## PERSONAL

Selected among top students in xxxx for Deloitte's National Leadership Conference, 2013 **Recognition:** 

Courses: "Wall St. Training" - Excel Financial Modelling Self-Study Course

Research: Led finalist biochallenge research team at XXX Cancer Institute - XXX Hospital - XXX Lab

Music Career: Professional Rock Bassist/Manager (\$60,000 Album/Tour). Jazz Bassist (Played For Governor General)

Languages: French (Conversational)

Travel: France, Italy, Israel, Greece, Austria, Poland: Resided and audited classes with students in 18 Cities