

John H. Doe

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PROFESSIONAL EXPERIENCE

Boutique Investment Bank

Investment Banking Analyst

Medium Sized Town, South US

May 2013 – Current

- Developed financial models to support transaction process and decision analysis.
- Performed industry, company, market, and competitor research and due diligence.
- Created, gathered, and organized materials for client data rooms in addition to monitoring data room traffic.
- Prepared Confidential Information Memorandum for sell side M&A and capital raise processes.
- Part of transaction due diligence team requiring in depth interaction with client management teams.

Select Deal Experience:

- \$26.0MM financing for a distressed company in secular decline. Assigned as lead analyst and tasked with CIM drafting, due diligence, revenue forecast modeling, data room management, and advising on negotiations.
- \$32.5MM sale of a financial services company to a PE group. Provided scenario and tax analysis modeling, assisted in negotiation strategy sessions, data room management, industry research, and comparable company and precedent transaction analysis.
- Lead author on third party valuation for a \$250MM annual revenue insurance company. Performed comparable company and precedent transaction analysis to support an equity valuation for potential line of credit.

Boutique Investment Bank

Investment Banking Analyst Intern

Medium Sized Town, South US

Feb 2013 – May 2013

Assisted in the development and implementation of a three year investment banking strategy, direct role in business development partnership with over 20 premier capital providers.

Responsibilities included:

- Evaluation and analysis of potential clients using specified filters and research databases
- Performed role of Business Development Officer maintaining relationships with over 20 partner firms, nearly 100 target businesses, and local referral sources.
- Provided financial analysis and valuation on a \$28M sell-side engagement with a telecommunications company.

Golf Company- Same Town

Center Manager / Personal Coach

Medium Sized Town, South US

Sep 2010 – Dec 2012

- Manage day to day financial operations, facility maintenance, forecasting, budgeting, problem solving, and customer service issues
- Oversee activities of all three coaches within the center
- Used creative skills to identify problem areas and create strategic plans to address deficiencies
- Responsible for recruiting, interviewing, and training new coaches

Received the Outstanding Achievement in Instruction Award, given to only the top 5% of nation-wide instructors.

EDUCATION

Big 10 School

June 2009

Midwest, USA

B.S. - Economics

GMAT: 690 (49Q, 35V, overall 87th percentile), IR: 7, AWA 5.5

CERTIFICATIONS & AFFILIATIONS

Series 79 – Limited Investment Banking Representative, Series 63 – Uniform Securities Agent

University of Town – Board of Counselors Member

Association for Corporate Growth – Emerging Professionals Member

Volunteer Coach – First Tee of Town

**Professional References from current and past employers available upon request*