
WORK EXPERIENCE

[REDACTED]
Job Title: Associate

Area of Focus: MLPs, Midstream / Pipelines, Coal, Integrated Energy, Oil Sands

- Identify potential acquisition partners for non-MLP qualifying income, as well as target acquisitions in the convenience and gasoline market
- Interact with senior management and board to present analysis and advise on transaction execution, as well as portfolio performance
- Directly involved in the build-out of finance team at portfolio companies; ranging from Analyst to CFO positions
- Developed strategies with the help of Morgan Stanley Smith Barney futures team to hedge volume volatility using RBOB crack spreads
- Lead leverage buyouts / tuck-ins and participated in every aspect of the transaction from client interactions, financial and legal due diligence to integration after a successful closing

Selected Transactions: Oxford Resource Partners, LP (\$162mm IPO), American Midstream, LP (\$260mm IPO), Senior Secured Credit Facilities (\$1.2bn)

[REDACTED]
Job Title: Associate

Area of Focus: Precious Metals, Base Metals, Molybdenum, Uranium

- Build financial models, including DCF, comparable transactions, trading comparables, accretion / dilution, LBO, and credit analysis to advise clients on strategic and capital raising alternatives
- Directly involved in the build-out of the Metals & Mining Group which grew to a team of 30 members globally
- Supported Deal Captains in originating and executing equity transactions, including IPOs, secondary offerings, block trades and convertibles
- Managed the syndication process of new issues by educating the sales force and compiling account feedback to facilitate book-building, pricing, allocation and after-market stabilization of selected transactions
- Produced and distributed materials daily to inform ECM and the sales force of key equity deals pricing street-wide, tracked the progress of deals throughout the marketing process, and studied market conditions affecting the rate of new issuance

Selected Transactions: AngloGold Ashanti (\$733mm convertible bond), K-Sea Transportation, LP (\$138mm follow-on offering)

[REDACTED]
Job Title: 0321, 0211, 0341

Area of Focus: Counter Terrorism, Intelligence, Marine Embassy Security

- Work with JSOC (Joint Special Operations Command) / DOD (Department Of Defense) and handle highly classified information
- Attended Army Airborne School in Fort Benning, GA and Naval Amphibious School in Coronado, CA
- Marine Embassy Security Guard at the embassy of the United States in New Delhi, India

ENTREPRENEURSHIP, MANAGEMENT EXPERIENCE AND TECHNICAL SKILLS

- [REDACTED]
- Chief Executive Officer & Founder, \$18.4mm AUM
 - Co-founder of [REDACTED], which provides logistic solutions for small to mid-sized hospitals and private medical practices
 - Participated in various transactions in conjunction with Abraaj Capital / Abraaj Group

Software proficiency

- Capital IQ, Bloomberg, FactSet, Ibboston, Thomson Financial, Morning Star, Excel, PowerPoint, Word, Access, Factor, Host, Hyperion, WestLaw, LexisNexis, iPro, Kroll, and Concordance

EDUCATION

[REDACTED]
Harvard Law School

[REDACTED]
Harvard Business School

Masters of Business Administration

[REDACTED]
Double Major - International Business and Finance (Minor in Economics)

Graduated - First Class Honors (4.0 GPA)