

WORK EXPERIENCE

Job Title: Associate

Area of Focus: MLPs, Midstream / Pipelines, Coal, Integrated Energy, Oil Sands

- Identify potential acquisition partners for non-MLP qualifying income, as well as target acquisitions in the convenience and gasoline market
- Interact with senior management and board to present analysis and advise on transaction execution, as well as portfolio performance
- Directly involved in the build-out of finance team at portfolio companies; ranging from Analyst to CFO positions
- Developed strategies with the help of Morgan Stanley Smith Barney futures team to hedge volume volatility using RBOB crack spreads
- Lead leverage buyouts / tuck-ins and participated in every aspect of the transaction from client interactions, financial and legal due diligence to integration after a successful closing

Selected Transactions: Oxford Resource Partners, LP (\$162mm IPO), American Midstream, LP (\$260mm IPO), Senior Secured Credit Facilities (\$1.2bn)

Job Title: Associate

Area of Focus: Precious Metals, Base Metals, Molybdenum, Uranium

- Build financial models, including DCF, comparable transactions, trading comparables, accretion / dilution, LBO, and credit analysis to advise clients on strategic and capital raising alternatives
- Directly involved in the build-out of the Metals & Mining Group which grew to a team of 30 members globally
- Supported Deal Captains in originating and executing equity transactions, including IPOs, secondary offerings, block trades and convertibles
- Managed the syndication process of new issues by educating the sales force and compiling account feedback to facilitate book-building, pricing, allocation and after-market stabilization of selected transactions
- Produced and distributed materials daily to inform ECM and the sales force of key equity deals pricing street-wide, tracked the progress of deals throughout the marketing process, and studied market conditions affecting the rate of new issuance

Selected Transactions: AngloGold Ashanti (\$733mm convertible bond), K-Sea Transportation, LP (\$138mm follow-on offering)

Job Title: 0321, 0211, 0341

Area of Focus: Counter Terrorism, Intelligence, Marine Embassy Security

- Work with JSOC (Joint Special Operations Command) / DOD (Department Of Defense) and handle highly classified information
- Attended Army Airborne School in Fort Benning, GA and Naval Amphibious School in Coronado, CA
- Marine Embassy Security Guard at the embassy of the United States in New Delhi, India

ENTREPRENEURSHIP, MANAGEMENT EXPERIENCE AND TECHNICAL SKILLS

• Chief Executive Officer & Founder, \$18.4mm AUM

• Co-founder of [REDACTED], which provides logistic solutions for small to mid-sized hospitals and private medical practices

• Participated in various transactions in conjunction with Abraaj Capital / Abraaj Group

Software proficiency

- Capital IQ, Bloomberg, FactSet, Ibboston, Thomson Financial, Morning Star, Excel, PowerPoint, Word, Access, Factor, Host, Hyperion, WestLaw, LexisNexis, iPro, Kroll, and Concordance

EDUCATION

Harvard Law School

Harvard Business School

Masters of Business Administration

Double Major - International Business and Finance (Minor in Economics)

Graduated - First Class Honors (4.0 GPA)