

# FULL NAME

Address  
Phone | Email

## EDUCATION

### UNIVERSITY OF CALIFORNIA, LOS ANGELES

#### *Bachelor of Science, Chemical Engineering*

*Sep. 2010 – Sep. 2012*

*Los Angeles, CA*

- Accolades: Tau Beta Pi, engineering honors society for top 1/8<sup>th</sup> of class; Chancellor's Service Award, Jun. 2011
- Third year transfer: Studied at University of California, Irvine with Chemical Engineering Scholarship, Sep. 2008 – Jun. 2010
- Relevant coursework: Numerical and Mathematical Methods, Process Economics and Analysis, Engineering Ethics

## PROFESSIONAL PROFILE

### CONIX, INC. – *Real Estate Private Investment Firm*

#### *Acquisitions Analyst*

*May 2012 – Mar. 2013*

*Los Angeles, CA*

- Optimized pricing and forecasted cash flows for over 120 asset pools as part of a specialized 5-member deal team, ultimately leading to \$10mm of bank-direct transactions
- Innovated upon existing Excel pricing models by incorporating real market data and actual liquidation statistics, also created several financial models that are still in use by the company for new and ongoing business lines
- Spearheaded an outreach campaign that reached over 150 banks, helping found relationships with new sellers and ultimately leading to over \$1.5mm of new trades
- Introduced a departmental pipeline spreadsheet online and led weekly pipeline conferences to foster better internal communications between the acquisitions team and capital markets
- Collaborated with due diligence team and triangulated fair market values for over 150 assets during evaluation of seller portfolios

### WU RESEARCH LAB – *Dept. of Bioengineering, UCLA*

#### *Undergraduate Researcher*

*Apr. 2011 – Dec. 2011*

*Los Angeles, CA*

- Independently worked on a project to develop a device which quickly detects fluid-borne pathogens, the primary step of which was completing a thorough proof of concept
- Authored technical reports for and presented results to department chair and lab colleagues weekly, also led a 45 minute seminar for a professional audience at the conclusion of the project
- Interfaced regularly with Los Angeles-based biotechnology company who funded the project, also worked with bioengineering and microbiology departments for a patent

### FREELANCE WEB DEVELOPMENT

*Jan. 2007 – Mar. 2013*

- Transformed basic client needs from fundamental ideas to tangible and widely accessible web-based solutions using self-taught web development skills
- Developed and implemented websites as marketing solutions in two recent projects: TalMidyan.com, graphic design portfolio; BruinCo.com, homepage for Bruin Consulting club at UCLA

## LEADERSHIP EXPERIENCE

### AMERICAN INSTITUTE OF CHEMICAL ENGINEERS (AIChE)

#### *Treasurer, Club Liaison*

*Mar. 2011 – May 2012*

*Los Angeles, CA*

- Brought in over \$2,000 by actively and voluntarily applying for funding opportunities via student government and corporate sponsorship grants
- Worked with executive board to reach out to companies in organizing the club's 7<sup>th</sup> annual career fair, which ultimately hosted 14 companies and 250 attendees
- Actively participated in weekly Tau Beta Pi meetings as AIChE's club liaison to forge strong club relations, also organized a philanthropic toy drive jointly hosted by both clubs which brought in over \$500 in donations

### PRIVATE TUTORING

#### *Tutor, Quantitative Fields*

*Jun. 2009 – Sep. 2010*

*San Diego and Irvine, CA*

- Attained 10 clients through aggressive self-marketing over internet resources and campus promotion
- Boosted each student's academic performance by at least one letter grade

## ADDITIONAL INFORMATION

- **Microsoft Office:** Highly experienced using Excel and VBA in quantitative analysis, also proficient with Word and Powerpoint
- **Programming:** Well-versed in C++, Matlab, PHP, Javascript, MySQL, also strongly familiar with programming methodology
- **Personal Interests:** Reading, moviegoing, personal fitness, graphic design, web development, drums, technology