

# DIXON CIDER

Queens, NY | (123)-456-7890 | DixonCider69@gmail.com

## EDUCATION

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### Hustlers University

*Bachelor of Arts, Political Science | Minor in Finance*

**New York, NY**

*Expected 2024*

Local Community College

*Associate of Science, Business Administration*

**Queens, NY**

*June 2021*

## WORK EXPERIENCE

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### Bulge Bracket Bank

*Sales & Trading Summer Analyst*

**New York, NY**

*June 2023 – August 2023*

#### Rates Trading

- Wrote daily morning reports on global markets (Asia, Europe, US) using Bloomberg terminal
- Pitched a non-deliverable swap based on the Brazilian 10-year inflation-linked bond for a “fast money” client
- Pitched a floating to fixed interest rate swap for a “real money” client, using the US Federal Funds Rate as a catalyst

#### FX Sales

- Attended conference calls to develop daily morning reports analyzing FX movements in Europe and Asia
- Pitched a portfolio consisting of 3 FX pairs and 3 equities using fundamental analysis, yielding a 3% return over 2 weeks, outperforming the S&P 500 by 40 bps and tracked performance using Excel
- Summarized LATAM regional research from Bloomberg and third-party sources and delivered the report to the FX team

#### Equities Sales

- Researched and presented a short trade idea on Ford, utilizing comparable company analysis and thorough examination of company filings to emphasize its poor financial health as a catalyst
- Compiled relevant and concise notes on investor earning calls for companies, distributing them to the equities desk
- Curated research on the industrial sector, using Bloomberg and third-party insights and delivered the report to industrials team

#### Search Fund

*Private Equity Intern*

**New York, NY**

*November 2022 – February 2023*

- Conducted proprietary outreach to 150+ B2B businesses with revenue between \$2M and \$50M for M&A opportunities
- Researched potential acquisition targets using CIMs to gauge if they met investment criterion
- Attended bi-weekly education workshops about deal sourcing, valuation modeling, CIMs, and proprietary outreach

#### Construction Company

*Roofing Apprentice*

**New York, NY**

*March 2022 – July 2022*

- Supported a team of 10 on-site laborers and highly skilled tradesmen in completing roofing repairs and installation
- Prioritized team safety by overseeing hazardous materials on the jobsite
- Translated and interpreted orders from administration from English to Spanish to facilitate workplace collaboration

## LEADERSHIP & ACTIVITIES

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### Student-run Hedge Fund

*Fixed Income Analyst*

**New York, NY**

*February 2023 – Present*

- Presented Fixed Income trade ideas on a weekly basis to E-board, using CapIQ & Bloomberg
- Attended weekly technical trainings in Trading & Banking fundamentals

### Elite Boutique Bank

*M&A Case Competition Participant*

**New York, NY**

*February 2023 – March 2023*

- Developed a pitch book demonstrating potential headwinds and tailwinds for the agriculture equipment manufacturing sector
- Modelled dcf and comparable comps Analysis to determine valuation for fictional agriculture equipment manufacturer “Stormcat”

### The Stock Market Club

*President*

**Queens, NY**

*August 2020 – May 2021*

- Increased club involvement through pitching long-term investment philosophies and money management habits
- Winner of the MarketWatch stock trading competition Spring 2020 organized by The Stock Market Club

### Personal Projects: Personal Portfolio Manager

*2019 – 2021*

- Managed an \$8,000 portfolio of growth stocks and stable cryptocurrencies through application of fundamental analysis
- Achieved a portfolio gain of 125% resulting in a final value of \$18,000
- Achieved the following returns: AAPL: 32%, TSLA: 23%, DAL: 23%, AAL: 27%

## ADDITIONAL INFORMATION

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- **Computer Skills:** Excel, PowerPoint, Word, Bloomberg Terminal, S&P Capital IQ
- **Licenses & Certifications:** Bloomberg Market Concepts
- **Languages:** Fluent in Spanish; Intermediate proficiency in French
- **Interests:** Cooking, Soccer, Weightlifting, World history