

# ALEXANDER GREAT

Mobile: xxx | E-mail: xxx@xxx.xxx

## EDUCATION

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### TARGET SCHOOL

Candidate for Master of Finance

xxx, xxx

September 2013-Expected 2014

- xxx Scholarship; GPA: 3.7/4.0
- RA at xxx Center

### NON-TARGET SCHOOL

Bachelor of Arts in Economics; Bachelor of Science in Mathematics

xxx, xxx

September 2009-June 2013

- Major GPA: 3.6/4.0
- International Exchange Forum Delegate; xxx Competition (3%); Association director; School magazine chief editor

## EXPERIENCE

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### TIER 1.5 BB

Summer Analyst, Equity Research Division (Real Estate Sector)

xxx, xxx

July 2013-August 2013

- Equity Research Division, responsibilities include:
  - Performed fundamental analysis on xxx company, wrote 21-page report by analyzing industry, financial statements and catalysts, passed assessment of research division (50% pass rate)
  - Wrote 23 residential projects analyses of xxx company and xxx company for 5 clients
  - Created 110+ daily reports, 110+ news updates and field trip memos; commented industry hot topics; updated database
- Rotated to Investment Banking Division, participated in follow-up offering, PPN and xxx merger deals
- Led 5-person team presentation of xxx M&A Case, built valuation model of xxx company

### TIER 2 BB

Part-time Analyst, Equity Research Division (Textile and Apparel Sector)

xxx, xxx

September 2012-May 2013

- Independently wrote the draft of in-depth report on xxx company, analyzed its investment value
- Wrote 15-page report on cotton price, analyzed cotton pricing mechanism from 4 perspectives
- Finished 3 sections of the industry inventory report, analyzed inventory data and rationality

### TIER 2 CONSULTING

Summer Intern

xxx, xxx

June 2012-August 2012

- Engaged in 5-year strategy design for a leading xxx group, responsibilities include:
  - Assisted in the feasibility analysis and entry strategy design of xxx channel; collected information of competitors' xxx channel by desktop researching, cold calling and market estimating
  - Constructed sales funnel of major xxx brands for further analysis, visualized analysis results in PPT slides
  - Participated in the client interviews, organized the minutes of 5 sub-brands' 20 departments (100,000+ words)

### BIG FOUR

Winter Auditor

xxx, xxx

January 2012-February 2012

- Assisted in performing substantive test of Cash in Bank and Payroll accounts for a leading xxx company
- Participated in the internal control assessment for an local manufacturing company, counted inventory and verified inventory notes, updated working papers

## EXTRACURRICULAR ACTIVITIES

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### ASSOCIATION

September 2012-Present

- Organized sell-side equity research training, introduced industry overview, core skill sets and research methods
- Trained 29 new members in building valuation models and understanding the status quo of investment banking industry

### CONSULTING CASE COMPETITION

May 2012

- Analyzed 4 trends of xxx market, identified 5 key driving factors of the industry and predicted market scale; designed 5-year expanding strategy for a leading xxx company
- Led a 4-member group to develop case structure, ranked national top 4% among ~1,200 contestants from top universities

### INTERNATIONAL SHORT-TERM EXCHANGE

First Class Scholarship Recipient

xxx, xxx

January 2010-February 2010

- Coursework: Valuation, M&A, Private Equity, etc.; Interacted with bankers from xxx company and xxx company

## PERSONAL

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- Language: Native in Mandarin; Fluent in English (TOEFL 109/120)
- Computer Skills: Proficient in Bloomberg, Wind, STATA, MS Office Excel (VBA), PowerPoint and Word
- Interests: Violin playing, school soccer team member, travelled to 6 countries