

**Name**  
Number | Email

## EDUCATION

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### TOP 20 UNDERGRAD B-SCHOOL

**City, ST**

*Bachelor of Business Administration: Finance/Real Estate Co-Major*

Expected May 2015

*Minor: International Business*

**GPA:** 3.67/4.0

**Relevant Coursework:** Financial Management and Reporting, Competitive Effectiveness, Business Statistics, Business Analytics, Macroeconomics, Microeconomics

### Spanish University

**Madrid, Spain**

*Semester Study Abroad*

August 2013-December 2013

**Relevant Coursework:** Financial Systems and Institutions, International Trade and Economic Law

## WORK & LEADERSHIP EXPERIENCE

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### SEARCH FUND

**City, ST**

*Intern Analyst*

June 2013-Present

- Researched and analyzed over 50 acquisition targets within IT Consulting, Healthcare Analytics, and Corporate Wellness industries using financial criteria including revenue growth, consistency of revenues, and EBIDTA margins
- Developed and cultivated relationships with intermediaries and prospective sellers to establish company profile
- Pitched and discussed prospectus with CEO regarding feasibility of achieving target IRR
- Liaised between CEO and seller resulting in 3 serious negotiations
- Performed due diligence on small to middle-market companies

### SMALL TAX FIRM

**City, ST**

*Office Assistant*

May 2012-July 2012

- Redesigned system for organizing and managing over 20,000 files to allow ease of document identification and retrieval
- Handled company's bank deposits and billing files

### COMPETITIVE EFFECTIVENESS COURSE

**City, ST**

*Team Leader of 10-student team*

August 2012-December 2012

- Designed and pitched a comprehensive \$5 million integrated marketing campaign for Johnson & Johnson targeting young adults for a newly released sugar substitute
- Analyzed financial trends within sweetener category
- Researched marketing strategies to maximize reach amongst the 18-22 year-old demographic

## SKILLS, CERTIFICATIONS & INTERESTS

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**Languages:** Conversational Proficiency in Spanish

**Technical Skills:** Microsoft Office, Bloomberg Terminal

**Activities:** Member of Real Estate Society; Member of Marketing Society; Volunteer for California Pacific Medical Center; Writer for CollegeFashionista.com

**Interests:** Microfinance, Fashion, Fitness, Travel, Basketball