

# FIRST LAST

Email address  
Address / Phone

## EDUCATION

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[university] – *Master of Science, Finance*

June 2015

[HYPSM] – Bachelor of Arts, Economics; GPA: 3.2/4.0

June 2013

## EXPERIENCE

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### [REDACTED JOB DESCRIPTION – way too identifiable...]

[Startup] – *Sales & Business Development Manager / New York, NY*

7 MONTHS

- Established business development team to handle new business prospecting, RFP requests internal communications, branding & identity, and analytics. Client acquisition rates increased 300% during this time.
- Created full scale second-wave marketing campaign to re-ignite interest in PRODUCT, including: activation, advertising planning, social media, web content development, public relations, event planning, sponsorships, and loyalty programs.

[Big 4 Advisory] – *entry-level Consultant / New York, NY*

ENTRY LEVEL, 1 YEAR

- Conducted financial due diligence for various private equity clients (including: KKR, Blackstone, Carlyle).
- Compiled valuation reports detailing analyst sentiment, industry background and financial metrics for several >\$50mm transactions in the [REDACTED] sectors.
- Compiled database of new business pipelines, branding guidelines, and collateral for the [REDACTED] group.

[mid-market bank #2] – *Investment Banking Summer Analyst / New York, NY*

JR YEAR INTERNSHIP

- Created pitchbooks for new business opportunities, leading to two >\$50mm merger deals.
- Compiled market research and developed financial models for \$75mm acquisition of a CPG company.
- Narrowed down list of >4000 acquisition targets for European pharmaceuticals company.

[mid-market bank #1] – *Investment Banking Spring Analyst / Stamford, CT*

JR YEAR

#### INTERNSHIP

- Identified ideal buyers and potential synergies for \$20m facilities management broad sell-side deal based on key financial metrics.
- Narrowed target list down to 30 best-fit buyers, categorized using a four-dimension acquisition criteria.
- Conducted market research for \$20m broad sell-side deal in the IT systems integration sector; included in client pitchbook.

## ADDITIONAL INFORMATION

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**Certifications/Licenses:** CFA (L2 candidate), Series 7, Series 65

**Awards & Honors:** Psi Chi Honor Society Award of Excellence, US Navy Research Grant

**Computer Skills:** Microsoft Office, Capital IQ, Factiva, FactSet, ThomsonOne, Java, C++

**Languages:** Basic Knowledge of Chinese, French, Spanish

**Memberships:** [sorority], [business fraternity], [professional organization]

**Interests:** Soccer, financial planning, graphic design, volunteering