

XXXX XXXX

XXX | Email: XXX@realmadrid.com | Mobile: xxxxxxxx

EDUCATION

Singapore Management University (SMU)

Bachelor of Science in Economics and Quantitative Finance

Singapore

Aug.2011 - May.2015

Honors & Awards: The Young Professionals' Group Scholarship, 2nd place of DBS-HUB Social Entrepreneurship Case Competition, 2nd place of Deloitte Risk Intelligence Challenge Trophy 2013, and 3rd place of UBS Essay Competition

Expected GPA: 3.5/4.0

National Tsinghua University (NTHU)

International Exchange program in Social Sciences & English

Hsinchu, Taiwan

Sep.2010 - Jan.2011

Guangdong Guangya High School

College Entrance Exam in China: 647/750, ranked 380th among 300,000 students, top 0.01%. All "A" for High School Leaving Certificate

Guangzhou, China

WORK EXPERIENCE

Deutsche Börse AG - Eurex Exchange, one of the world's leading exchanges

Institutional Sales Intern, Asia & Middle East

Singapore

Aug.2013 - Nov.2013

- Researched on trading trend of USD/CNH Off-shore Chinese Renminbi Futures in CME and Hong Kong Exchange.
- Prepared DAX and EuroStoxx 50 Futures product flyers for investors across Asia Pacific to support Hong Kong Sales Office.
- Assessed Emerging Markets with regards to cash, bond, derivatives markets, outlook, and opportunities with Deutsche Börse.

Daimler Financial Services, the financial arm of Daimler AG

Business Development Intern, Insurance Sales Regional Office Africa & Asia Pacific (AAP)

Singapore

Apr.2013 - Jul.2013

- As a core member of the team, identified product portfolios and effective sales strategies for the Mercedes-Benz motor insurance services to 12 markets of APAC & Africa and achieved No.1 in the world in terms of overall Penetration Rate of 48%, with EBIT increased by 30%. Awarded Daimler AG Engage Program.
- **Business Development:** Researched on the Ping An Insurance company structure with McKinsey & Company to assist in Joint-Venture establishment in China. Supported strategic business development meetings with CEOs of large insurance companies. Successfully established cooperation with QBE Insurance in Australia. Prepared pitch presentation for Head of AXA in Hong Kong.
- **Analytics:** Analyzed the in-depth market-entry feasibility by examining portfolio, macro trends, market size, and competitors to determine Mercedes-Benz's competitive positioning and insurance partners in Indonesia for a large potential EBIT of over \$2 million.

State Street Global Markets, the financial services provider serving the world's most sophisticated institutions

Quantitative Finance Research Intern, State Street Associates APAC

Singapore

May.2012 - Nov.2012

- **Portfolio Investment and Quantitative Modeling:** Performed +6 research reports with quantitative financial models for institutional clients such as sovereign wealth funds and pension funds on portfolio optimization and risk management.
- **Client Management:** Managed weekly client deliverable report and dashboard for Head of Research. Gained a better scope of Institutional clients' needs and sales trend. Improved the workflow of management reporting by saving 25% cost of time.
- **Selected Research: Manager Reallocation Analysis for OnePath, which has over A\$38.5 billion in funds under management**
 - Identified appropriate benchmarks for managers. Calculated fund managers' alphas and annualized returns.
 - Applied Mean-Variance Optimization theory to derive client report of 4 customized optimal portfolio allocations.
 - Upsold one-time research project for OnePath into quarterly update, worth over \$3 million revenue for State Street.

LEADERSHIP/ACTIVITIES

Campus for Finance - WHU New Year's Conference - Delegate

Germany, Jan. 2014

- Sponsored by SMU and WHU, established network with Nobel Laureate in Economics, Executive Director of Europe Banking Authority, CEOs of JP Morgan & Barclays, selected from +2000 candidates worldwide.

UBS Exclusive Career Development Session with the Head of FX Distribution of Asia Pacific

Sep. 2013

- Given the exclusive opportunity to build up relationship with the Head of FX Distribution of UBS, by winning the essay competition.

Overseas Community Service Project: Green Paradise IV – President

Aug.2011 - Jan.2013

- Led a negotiation of \$15000 sponsorship and a team of 16 members for environmental education in China, benefiting +3000 students.

AIIESEC China, AIIESEC is the world's largest student driven organization – Vice President

Sep.2009 - Mar.2012

- Initiated and promoted overseas internship program, attracting 300+ candidates. Attained no.1 position among 30 local committees.

Harvard Project for Asian and International Relations – Delegate

Aug.2010

- Built up close relationship with academics and officers from UN and APEC.

ADDITIONAL INFORMATION

IT Application: Excel, Bloomberg, Thomson Reuters DataStream, CEIC, IMF WEO, OECD, and World Bank Data Base.

Personal: Native speaker of Cantonese and Mandarin with experiences in various Asian big cities. Swimming, fencing, and playing badminton (3rd place of Youth Competition in Guangzhou, China). Enjoy collecting soccer stars' autographs, e.g. Zidane and Klose.