# John Smith

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# **EDUCATION**

#### **Target University**

Master of Science in Management, Specialization in Finance

- **GMAT:** 730 (96<sup>th</sup> percentile)
- **Honors:** Jane Doe Graduate Fellowship, John Doe Foundation MSc in Management Award, Pat Bateman Graduate Award, and Target Uni's Graduate Award
- Coursework equivalent to the first year of the PhD in Finance program

#### Semi-Target University

Honours Bachelor of Business Administration Concentration in Finance, Minor in Economics, Co-op Option

• **GPA:** 10.83 / 12 (90.25%)

• Honors: Graduation with distinction, Top Scholarship, Dean's Honour Roll

## WORK EXPERIENCE

# Target University

*Research Assistant, School of Business*Assisting a finance faculty member on research involving the recent FX manipulation probe

#### **BB** Bank

Associate, Institutional Equities

- Responsible for relaying indications of interest for block trades to institutional clients
- Entrusted in keeping traders informed of completed block orders
- Responsible for answering phone lines and relaying messages to traders
- Accountable for providing daily position reports

#### **BB Bank (Same one as Above)**

Associate, Equity Derivatives

- Worked with Structured Notes group, gaining experience and knowledge in all areas of the business including: origination, structuring and sales
- Filled in for an absent VP during the launch of a new note type; this note series became the group's best seller
- Redesigned the marketing material that is sent to clients for each new note issuance
- Responsible for recording and reporting daily sales and fund redemptions
- Displayed acute attention to detail, particularly when working with sensitive legal documents
- Produced numerous Excel spreadsheets that are used by the group on a daily basis
- Sought opportunities to improve efficiency through VBA macros

## L/S Hedge Fund

Investment Analyst

- Conducted equity research and analysis on US and Canadian securities in a wide variety of sectors
- Prepared comparison tables for numerous sectors
- Prepared internal investment memorandums and recommendations
- Completed and maintained weekly Value at Risk (VaR) and Stop-Loss reports
- Entrusted to attend numerous institutional marketing events, displaying professionalism and taking informative notes
- Prepared monthly newsletters and presentations which were distributed to a large contact database

#### SKILLS

**Technical Skills:** Bloomberg, Microsoft Office Suite, VBA, SAS, Stata, SQL, Fidessa, and some HTML **Certifications & Training**: Canadian Securities Course

#### Toronto, Ontario

Apr 2011 - Sept 2011

**City, Province** 2009 – 2013

City, Province

2013 - 2014 (Expected)

**City, Province** Oct 2013 – Present

# **Toronto, Ontario**

Aug 2012 – Dec 2012

Toronto, Ontario

Dec 2011 - May 2012