

# Demar DeRoza

XXXX, XX, XX XXXXX  
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## EDUCATION

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### Business school in Canada, target for Canadian banks, semi-target for U.S banks

XXXXX

*Candidate for*

Expected 2016

- **Academics:**
- **Relevant Coursework:**

### Business school in Canada, target for Canadian banks, non-target for U.S Banks

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*Completed two years of Bachelor of Business Administration*

2012- 2014

- **Academics:** 84.2% (Dean's Honours List: 2012- 2014)
- **Relevant Coursework:** Financial Accounting, Applied Macroeconomics, Statistics for Management Decisions

## WORK & LEADERSHIP EXPERIENCE

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### Investment Management firm

XXX, China

*Summer Research Analyst*

Summer 2014

- Researched over 80 equities across eight sectors and narrowed list down to seven stocks using criteria such as volume, volatility and past trends; resulted in the firm monitoring and conducting due diligence on selected stocks
- Provided research support to management by fulfilling requests for organizing market data and event briefings
- Reconciled daily financial records without error which contributed to efficient data storage processes

### Student Investment Fund

Toronto, Ontario

*Portfolio Analyst*

2014

- Pitched long equity investment ideas at weekly meetings covering companies in the Healthcare and FIG group; suggested equity positions have all achieved returns exceeding 15% after six months
- Conducted qualitative company research using SEC filings, Bloomberg and constructed full-scale financial models (using DCF, public company comparables, DDM and sum of parts analysis) to support investment theses
- Presented at weekly "XXXXX" events which provided market updates to finance club members

### Student Offering Support

Toronto, Ontario

*Vice President, Planning*

2013 - 2014

- Successfully led a team of five in initiating the first-ever outreach trip to Guatemala to build classrooms for a local school by designing an on-campus promotional campaign which resulted in recruiting 12 volunteers
- Managed the \$20,000 trip budget effectively by identifying low-cost travel options which led to a \$650 surplus
- Maintained accurate records and recognized two mistakes in processes which prevented coordination errors

### Small Business

Toronto, Ontario

*Co-Founder*

2013 - 2014

- Co-founded an educational consulting business targeting students abroad looking to apply to Canadian universities; provided custom services to over 180 students and achieved a 98% satisfaction rate
- Assembled a team of 12 student leaders, set business guidelines and facilitated service sessions
- Interviewed over 50 successful international students to conduct research and co-created articles and educational guides outlining findings, which were presented to clients

### Small non-profit consulting firm.

Toronto, Ontario

*Consulting Intern*

Summer 2013

- Collaborated with management in providing strategic consulting services to local non-profit business clients
- Advised a Toronto food bank on rebranding its business to eliminate its suspected stigma and simplifying its maintenance processes which resulted in an 11% increase in year-over-year food donations

## SKILLS, ACTIVITIES & INTERESTS

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- **Languages:** Fluent in Mandarin, elementary proficiency in French
- **Certifications:** Canadian Securities Course (2014), Bloomberg Essentials Certification
- **Modeling:** Completed Fundamentals & Advanced Financial Modeling Training Course (Breaking Into Wall Street)
- **Competition:** 1<sup>st</sup> place, xxxxx National Stock Market Competition (2012)
- **Activities:** Heart and Stroke Foundation (Volunteer Coordinator), Enactus (Project Associate)
- **Interests:** Acoustic guitar, Texas Hold'em and basketball