

Name

Address | Contact | Email

EDUCATION

(Semi) Target on West Coast

Bachelor of Arts in Economics, Minor in Data Science

- Cumulative GPA: 3.9/4.0

City, State

Jun 2024 (Expected graduation)

PROFESSIONAL EXPERIENCE

Firm Name

Venture Capital Investment Intern

Location

Jan 2021 – Jun 2021

One liner describing firm

- Executed fundraising for portfolio company's Series A+ convertible note round
 - Interviewed CEO for company road map, use of funds, and financials to determine round size and details
 - Constructed comparable company analyses to obtain valuation and exit target
 - Conducted revenue modelling to obtain profit & loss projections
 - Utilized market sizing, competitor analysis, LTV/CAC analysis, and more in writing investment memo (IM) from start to finish
 - Drafted pitch/teaser deck with and for company
- Due diligence for Fintech company
 - Analyzed sector trends, market size, regional and global competitive landscape
 - Assisted in writing and presentation of IM to investment committee
 - Obtained greenlight for investment but shelved due to high valuation
- Shortlisted by GP to prepare and pitch potential acquirers to a company's CEO
 - Analyzed market trends and sector to identify major relevant players
 - Formulated theses to highlight top 4 potential acquirers and executed a deep dive
- Performed comparables valuation, market sizing, competitive landscape, revenue modelling, expert calls, and growth opportunities analysis for 6 other opportunities and 1 other fundraising
- Sourced, interviewed, and assessed ~100 startups with 5 entering due diligence stage and 1 leading to an investment

Program Name

Venture Builder

Location

Oct 2020 – Jan 2021

Selection-based startup accelerator by X and Y

- Startup came in 4th place on demo day
- Conducted market validation by seeking out ~95 people and refining idea based on their feedback
- Drafted pitch deck and pitched to investors on demo day

Program Name

Venture Builder

Location

Jan 2020 – Jul 2020

Corporate accelerator by big global tech company for winners of their ideathon

- Headed a 3-man team in ideation and pitching for Y, emerging as winners
- Company provided S\$15k in seed funding for development of MVP
- Honed entrepreneurial skills including product-market fit, market validation, MVP building, and pitching
- Produced MVP on demo day and pitched to company executives and investors
- Startup absorbed internally by company

(One more experience that fills up this white space that I prefer not to share)

ADDITIONAL INFORMATION

- **Founder & Author** of X blog (investment blog focusing on condensed equity research)
- **Skills** – Factset, CapitalIQ, Pitchbook, R Studio
- **Hobbies** – Sport X (ex-national athlete), weightlifting
- **Areas of interest** – Fintech, Gamingtech, Crypto Assets
- **Languages** – English, X

