# FIRST M. LAST

Preferred Name: [xxx] | #### Street Name, Apt #### | City, State, Zip Code | Cell: (###) ###-#### | emailaddress@outlook.com

#### PROFESSIONAL EXPERIENCE:

#### Micro-Boutique M&A Focused Investment Bank

Investment Banking – Retail & Consumer Goods M&A Analyst

Southeast City

June, 2013 - Present

• Responsibilities: Building and modifying financial models, including: operations benchmarking, discounted cash flow, leveraged buyout, comparable public companies, comparable precedent transactions, and accretion/dilution analysis; Constructing components of sell-side deal process documents; Preforming due-diligence and financial statement analysis for buy-side clients

#### Select Transaction Experience

- Carpet manufacturer and distributor On-going Financial Advisory
- > Built valuation model analyzing various sale timelines and to evaluate the merits and risks of multiple capital investment opportunities to be undertaken prior to undertaking a sale process
- > Completed in-depth analysis of the carpet industry to evaluate the ROI and pay-back periods of projects related to expanding broadloom products and developing in-house carpet tile manufacturing capabilities
- Apparel retail franchisor On-going Sell-side Advisory
- > Reorganized same store sales to display significant growth in corporate store growth relative to franchise stores in order to display the potential for value-creation through purchasing and enhancing the operations of large franchisees
- Diversified Apparel Company acquisition of Ski and Golf Jacket Manufacturer- Sell-side Advisory
- > Organized and maintained data room consisting of over 700 due-diligence related documents
- > Constructed Sale Process Overview utilized as leverage to recapture partial fees from the Superior Court of Quebec after [Apparel Company Name] entered receivership
- Large Apparel Holing of well-known NY PEG acquisition of E-comm Apparel Company Buy-side Advisory
- > Provided analysis of tangential market-sectors and potential add-on investments for [Large Apparel Holing], a holding of [NY PEG]
- > Compiled and updated monthly financials of [E-comm Apparel Company] utilized by [NY PEG] throughout the due-diligence process

## **INTERNSHIP EXPERIENCE:**

## **Top 5 BBA Program**

Southeast City

Research Assistant – Private Equity

January, 2013 – August, 2013

• Compiled and reorganized excel documents containing profiles of over 50,000 professionals in the private equity industry in order to increase efficiency during empirical analysis

#### Micro-boutique Accounting Consultancy Firm

Summer Analyst

Southeast City *June, 2012 – August, 2012* 

• Assisted with the development of a business plan and projected financial statements utilized in meetings with potential investors regarding a geographic expansion of the accounting consultancy practice

#### Federal Bankruptcy Court - [X]th District

Southeast City

Summer Clerk Assistant

June, 2011 – August, 2011

 Analyzed the business plans of firms involved in Chapter 11 bankruptcy proceedings to estimate future cash flows and evaluate the timeline/likelihood of debt repayment

## **EDUCATION:**

### Top 5 BBA Program

Southeast City

Bachelor of Business, Concentration in Finance – GPA 3.83/4.00

August, 2009 – May, 2013

- Graduated with High Distinction
- Awards: Honors in Finance, Beta Gamma Sigma, [Athletic Conference] All-Academic Recognition
- > Honors Thesis: An Analysis of M&A Returns and Efficiencies During the Sixth Merger Wave
- Member of Varsity Swimming & Diving Team

#### **RELEVENT SKILLS AND CERTIFICATIONS:**

Proficient with Microsoft Office Suite and Capital IQ; Experienced with virtual data room software; CAIA Level I Candidate