

# Goldman Sachs

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## EDUCATION

### University of California, Berkeley

Bachelor of Arts, Economics (Cumulative GPA: 3.70/4.00)

Expected: December 2013

- Combined transferable GPA between UC Berkeley and Peralta College

*100% self-financed education from my 2 year start-up revenue*

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## WORK EXPERIENCE

### Morgan Stanley & Co

Hong Kong

*Global Capital Markets Summer Analyst – SEA, HK, Korea Fixed Income Coverage Team*

June 2013 – August 2013

- Actively supported the overall origination and bond execution process, including market updates and documentation
- Created pitch books on the recent credit market events, including termsheets and case studies
- Prepared debt financing proposals for RFPs
- Researched the major credit rating agencies' analysis reports and proposed commentaries for changes in credit ratings
- Created an automated excel spreadsheet with live updates of secondary trading comps from Bloomberg
- Selected transaction experiences:
  - USD 144A/RegS Senior Unsecured Global Notes offering for the world's 3<sup>rd</sup> largest pineapple producer based in Indonesia
  - USD 144A/RegS Senior Secured Global Notes offering for one of the largest telecom tower provider in Asia

### Somcloud, Inc.

San Francisco, CA

*Business Development Intern*

September 2012 – October 2012

- Promoted a mobile application start-up at TechCrunch Disrupt SF 2012 by implementing self-developed marketing strategy
- Increased the number of users by 15% after initiating a marketing plan that was featured on the front page of the weblog, 'Gizmodo'

### The Boston Consulting Group

Seoul, South Korea

*Research Assistant Intern*

November 2011 – December 2011

- Worked for a global wholesale and retail market entry strategy project on downstream gas business at a Fortune 500 gas company
- Proposed undervalued business opportunities after analyzing past 2 years of energy M&A deals for all Southeast Asian countries
- Provided financial research report and valuations on market profitability by using exit multiples analysis (e.g. EV/EBITDA, P/E)
- Researched and organized relevant information to assist the team in establishing the final report slides

### Standard Chartered Bank

Seoul, South Korea

*Financial Analyst Intern*

September 2011 – November 2011

- Created up-to-date market research reports consisted of synthesized economic data and company financials and presented to a MD

### Dong-Yang Company

Seoul, South Korea

*Founder and CEO*

May 2004 – November 2006

- Specialized in producing promotional items by directly trading with over fifteen wholesalers
- Increased revenue from **negative balance to \$240K per year over 2-year period** by implementing strategies and developing new items

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## LEADERSHIP EXPERIENCE

### MMMM (Management Consulting Club at Berkeley)

Berkeley, CA

*Club President*

January 2012 – December 2012

- Led 14 leaders and worked on a market entry strategy task (multinational food services) by analyzing The SPC Group's business model

### ShARE (Professional Business Club)

Seoul, South Korea

*Finance Team President*

September 2011 – December 2011

- Led a 4-member finance team for an internal case competition in which I facilitated a stock pitch by developing investment thesis

### Berkeley Investment Group

Berkeley, CA

*Active Member*

January 2011 – May 2011

- Engaged in a training program to develop applicable financial skills, and valued companies using DCF financial modeling

### ROKAF (Republic of Korea Air Force)

Seoul, South Korea

*Computer/Networking Engineer*

March 2006 – May 2008

- Designed and constructed the military network model by collaborating with US Army and engineers from Samsung and CISCO

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## ADDITIONAL

Skills: Bloomberg, Capital IQ, Microsoft Excel, Microsoft PowerPoint, Video Editing, Fluent in English and Korean

Interests: Bodybuilding, Traveling, Biking, Mentoring, Reading, Researching