# **Dolla Dolla Bills Yall**

Street

Dallas, TX 75201

Phone Email

#### **PROFESSIONAL EXPERIENCE**

#### **REGIONAL WEALTH MANAGEMENT FIRM**

#### Investment Analyst

- Initially hired in April 2010 as a retail financial advisor; given roles of increased responsibility culminating in final position as Investment Analyst
- Worked with firm CEO, CFO, and senior advisors to develop and present pitches for asset raising from current and prospective HNW/institutional clients
- Member of company's investment committee; influenced investment decisions across approximately \$600 million (including both discretionary and non-discretionary assets), including a \$400 million family office
- Developed asset/liability based financial plans for clients, including developing targeted rates of return to meet financial goals .
- Conducted investment manager screening and due diligence using Morningstar Direct, fi360, and qualitative interviews
- Researched and recommended individual equity and fixed income securities
- Worked with firm CEO, COO, accountant, and senior advisors in a deal team to identify potential advisory practices to target for acquisition as part of the firm's strategic growth plan; worked with firm accountant to develop financial models for return on investment and time to breakeven on various acquisition scenarios
- Lead the process on a review of a Pacific Northwest university's private equity portfolio (approx. \$75 million in commitments), • including due diligence conference calls with GPs to assess viability and timetable on various exits (IPO, sale to strategic buyer, etc.) and estimated IRR on exits; developed presentation materials to report findings and recommendations for future private market strategies to the client
- Wrote/ghost wrote market commentary email newsletter/blog to clients and prospective clients

#### FAMILY-OWNED ADMIN FIRM FOR NON-PROFITS

#### Accounting and Consulting Support

- Conducted full-charge general ledger bookkeeping; assisted with reconciliations and preparing company financial statements
- Executed banking deposits, transfers, and distributions for both internal and client accounts
- Maintained and verified data quality of client records on various CRM systems

## LOCAL CPA FIRM

Accounting Intern

- Worked directly with clients to maintain and verify accounting records across multiple accounting systems •
- Rebuilt and verified a client's corrupted accounting general ledger from original bank records and billing documents

#### **OUTSIDE ACTIVITIES**

- Chartered Financial Analyst Program Level III Candidate .
- Currently enrolled in the Breaking Into Wall Street financial modeling course, utilizing Excel modeling with actual SEC filings
- Gave guest lectures at a corporate finance class at Marylhurst University on valuation principles (August 2012, February 2013, March 2013)

#### **EDUCATION**

#### University of North Carolina at Chapel Hill

Bachelor of Arts Major in Economics; Business Administration Minor

- Coursework included financial accounting, managerial accounting, corporate finance, statistics, and strategic management
- Active member of Undergraduate Investment Club; researched and produced reports on individual equities and ETFs in club • portfolio utilizing Bloomberg and FactSet
- Active member of Alpha Kappa Psi, Professional Business Fraternity; mentored younger members for personal and professional • success; continued involvement after graduation through an "Alumni Buddy" mentorship program

#### **University of Oregon**

Transferred to University of North Carolina at Chapel Hill

#### LICENSES, SKILLS & INTERESTS

- Series 7, 63, 65 •
- Proficient with Excel, Bloomberg, Morningstar Direct, and fi360; experience with FactSet
- Enjoys snowboarding, hiking, and outdoor activities •

#### **Tigard**, OR

May – August 2008; May 2009 – April 2010

### **Tigard**, OR

June 2007 – August 2007

2006 - 2009

**Eugene**, OR 2005 - 2006

**Chapel Hill, NC** 

Portland, OR

*April 2010 – February 2014*