

As I outline below, my experiences gained thus far have fostered both an interest for the Investment Banking and Global Market divisional programme; and competencies I consider imperative for a prospective candidate.

As a sales representative, I coordinated with different business units and management to help clients submit bids to retail corporations. I gained skills for collaboration and project management from this experience; coordinating with different business units, aligning workflows, and managing timelines were crucial in the deal process as working around tight deadlines to submit tenders against competing offers entailed a concerted effort between the team and the client. As an equity research intern, I sharpened my skills for research and due diligence, understanding sectors and company strategies, and financial valuation – all of which are pertinent skills for any competent financial analyst.

I enjoyed the project-oriented work in merchandise trading. In addition, it was interesting following the market moving events such like the series of regulatory crackdowns in China and witness how they impacted cross-border IPO pipelines and the valuation of the stocks I covered. My experiences served as a catalyst for my interest in the spring programme. Being able to learn from leaders across business lines and partnering with an industry professional on the student project would give me invaluable exposure to the financial markets.

I find what Goldman Sachs does impactful for the ability to advise businesses through pivotal moments especially in the current environment, whether that be helping American Airlines Group raise capital or advising Diamond Resorts on their strategic objectives through an M&A deal coming out of the pandemic. For those reasons, the spring divisional programme is a compelling opportunity for me to gain invaluable exposure to an institution that is always in the epicentre global financial and corporate events that impact our daily lives.