

As I outline below, my experiences gained thus far have fostered both an interest for the Investment Banking and Global Market divisional programme; and competencies I consider imperative for a prospective candidate.

As a sales representative, I served as a point of contact to clients and partnered with different business units, suppliers, and management to help clients submit bids to retail corporations. Through this experience, I developed skills for collaboration, interpersonal communication and project management. I understand the urgency of a bake-off in investment banking as I often worked around tight deadlines to help clients submit tenders against competing offers. I enjoyed the project- and transaction-oriented element of this experience, as well as the advisory nature of my wealth management internship, hence my interest in the Investment Banking programme.

As an equity research intern, I sharpened my skills for research and due diligence, understanding sectors and company strategies, and financial valuation – all of which are pertinent skills for any competent investment banking analyst or equities trader. It was interesting following the market moving events such as the series of regulatory crackdowns in China and witness how they impacted the valuation of the stocks I covered. This served as a catalyst for my interest in the Global Markets programme.

I find the work of Goldman Sachs truly impactful for the ability to advise businesses through pivotal moments especially in the current environment, whether that be helping American Airlines Group raise capital from a public offering or advising Diamond Resorts on their strategic objectives coming out of the pandemic through an M&A deal. For those reasons, the spring divisional programme would be a compelling opportunity for me to have the exposure to an institution that is always in the epicentre global financial and corporate events that impact our daily lives.