



You are cordially invited to attend the Investment Banking Scholars Club & Wall St. Training 2014 Oil & Gas Case Competition

October 11, 2014

#### **Competition Overview**

Our annual event engages undergraduate and graduate students at universities nationwide in an oil & gas case competition resulting in a pitch for recommended corporate finance action to a panel of **Oil & Gas Executives and Executive Investment Bankers**.

The expected 150 students will be whittled down to **nine final teams** through fair and open judging by Wall St. Training. Participation in the competition provides the opportunity to work with a top investment banking training firm, to sharpen skills against peers, and to present under rigorous inspection by industry professionals.

Wall St. Training will provide the judging for three rounds of quantitative assessment, followed by two rounds of qualitative assessment at our October 11 conference. Finalists will be provided lodging at the Hilton on location at the University of Houston.

#### **2014 Competition Timeline**

Aug 22	Case Released
<b>Sep 18</b>	Round 1 Submission Due
Sep 22	Round 1 Finalists Announcement
	Round 2 Materials Released
Oct 2	Round 2 Submission Due
Oct 5	Round 2 Finalists Announcements
	Final Round Materials Released
Oct 11	Finalists Presentation & Conference

#### **RSVP & Point of Contact**

Jack Reader Operations@uhibsc.org 713.202.8818









#### **Judging Overview**

Competition finals will take place on October 11, occurring simultaneously with our O&G Conference. Each of the final nine teams will present their case to one group of three judges: each group of judges will hear 3 cases and pick 1 winner.

That evening, the final three teams will close the conference by presenting their cases before attendees and speakers (professionals from High Finance and Oil & Gas) and a full panel that includes all judges. Following dinner, the 1<sup>st</sup>, 2<sup>nd</sup>, and 3<sup>rd</sup> place teams will be publicly announced and awarded.

#### **Brett Pancamo**



**RBC Capital Markets** Managing Director

#### Nick Rockecharlie



**Rockecharlie & Company** Managing Director

#### Tim Duncan



**Talos Energy LLC**President and CEO

Sid Shaver



**Statesman Business Advisors** Managing Director

Alex Popp



**Goldman Sachs** Vice President OFS

#### **Marcus Stewart**



**Ashton Stewart Capital** Principal / Managing Director

#### **IB Dollison**



**Crutchfield Capital**Principal / Managing Director

#### **Bryan** Lastrapes



**Moelis & Company**Managing Director

#### **Rodrigo Cortez**



**BBVA** Vice President Power

#### Jay Tchamanzar



**Ashton Stewart Capital** Managing Director











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#### Wall St. Training Judges



Tyler Shine is currently in the rotational program at Host Hotels and Resorts, a lodging-focused real estate investment trust and the largest public hotel owner in the world. He is also the Chief Financial Officer for Practice Makes Perfect, an education-focused nonprofit, and a former President and Vice President of Finance for the Cornell Hotel Society's Collegiate Chapter.



Hamilton Lin, CFA, President and Founder of Wall St. Training, has a broad background in investment banking and mergers and acquisitions. His responsibilities have included analyzing, structuring and negotiating mergers & acquisitions. Mr. Lin custom-builds and develops all of the financial and merger models that he uses which have become corporate and departmental standards. He has closed over two dozen transactions and has diverse industry experience ranging from oil & gas to insurance to asset management and related sectors.

#### **About the Company**

Wall St. Training (WST) is the world's leading provider of live and online financial training, serving a wide variety of investment banks, private equity firms, hedge funds, commercial banks, universities, regulatory agencies, credentialing institutes and more.

WST was founded with the goal of standardizing best practices in financial modeling. Professionals constantly need to re-hone their skills and students exit the academic world without practical skills, leaving a void during an era when finance needs some of the world's brightest minds. Our mission is to help financial institutions and professionals fill that gap.

#### **Conference Overview**

Our conference is designed to connect professionals in High-Finance and Oil & Gas with each other and a dedicated pool of the best, brightest, most ambitious students entering the industry. It is a perfect opportunity for professionals of all ilk to engage with their peers and interact with our clubs extensive professional network.

The 2014 event is scheduled for October 11. The conference consists of multiple speakers and a panel discussion, providing insight on current industry trends and projections. This is a great opportunity for industry professionals to meet each other and intelligent, ambitious scholars dedicated to High Finance and Oil & Gas.

As a capstone to the conference, the top three teams—of an original 50—will present their cases before dinner to our panel of executive oil & gas professionals and executive investment bankers, as well as conference attendees. The awards will be presented at the conference during dinner.

#### **Conference Agenda**

9:30 am Check-In

11:00 am Keynote Speaker: Lane Sloan, CFO, Shell Oil & President Sloan Consulting

**12:15 pm** Lunch

1:30 pm Hart Energy Oil & Gas Panel

**3:00 pm** Keynote Speaker: Riaz Siddiqi, Founder, Denham Capital

**4:15 pm** Networking Break & Finalist Presentation

**6:00 pm** Dinner & Winners Announcement

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#### **Speakers & Panelists**





Lane Sloan
President - Sloan Consulting

Lane is a retired Shell executive having a 29+ year career with a number of senior executive management positions including Vice President Corporate Planning in 1987 and CFO for Shell Oil Company in 1989. In 1993, he undertook an assignment with Royal Dutch/ Shell as Regional Coordinator for the Far East followed by Director of the East Zone in Oil Products. In 1997, Lane was appointed President of Shell Chemical Company. He retired from Shell at the turn of the millennium joining SAIC as Executive Vice President responsible for their Energy Sector. He later became CEO of GrandBasin, a joint venture between SAIC and Halliburton.

From 2002-2007, Lane was an Executive Professor at the University of Houston's Bauer College of Business teaching corporate strategy, strategic leadership and energy strategy/leadership courses. Lane co-authored a book with Chris Ross entitled Terra Incognita: A Navigation Aid for Energy Leaders published in April 2007. He also served as the Executive Director of the Global Energy Management Institute. In 2007 and 2008, Lane was the Special Assistant to the Provost and Director of the University of Houston's Strategic Energy Alliance with a mission to establish UH as a recognized leader locally and globally in energy education, research and outreach.

Today, Lane pursues his passion of leadership mentoring as President of Sloan Consulting Services and a Silver Fox Advisor. His unique background of executive leadership, consulting, teaching leadership, and executive coaching led him to author Develop A Leadership Plan Become a Great Leader.







DENHAM CAPITAL

Prior to joining Denham, Riaz was President and CEO of Capstone Global Energy, and previously held executive roles, including Managing Director at Cinergy Capital and Trading and other Cinergy companies. Riaz also served as Manager, Market Management Research, for the Electric Power Research Institute, and in various professional capacities with Georgia Power Company, San Diego Gas & Electric and Southern Company, after spending some time as a project engineer in Pakistan. He currently serves on the Board of Directors of Denham investee companies Gradient Resources and Trans-Tasman Resources Ltd. Riaz is a volunteer pilot for Grace Flight of America, Pilots for Patients and Veterans Airlift Command and is a recipient of the Asia Society Houston Center's award for leadership in business and philanthropy. Riaz is involved in several public service causes and serves on the board of the American Pakistan Foundation, and is on the Leadership Council of Convergence.

Riaz received a Bachelor of Science from Pakistan University of Energy & Technology and a Master of Business Administration degree from the Graduate School of Business at Mississippi State University.







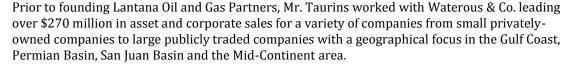


#### Speakers & Panelists (cont.)

#### **Andy Taurin**

#### Principal – Lantana Oil and Gas Partners







Mr. Taurins received a B.S. in Petroleum Engineering from the University of Texas at Austin in 1990. He started his career at Coffman Exploration and was responsible for acquisition evaluations. After moving to Houston in 1993, Mr. Taurins spent several years performing reserves evaluation work for Tenneco Energy. He then joined Agip Petroleum where he gained expertise in reservoir engineering through the management of Agip's Gulf of Mexico assets and complete preparation of annual reserve reports.

Mr. Taurins rounded out his career by joining Waterous & Company in 2000. There he focused his efforts on all facets of the divestment process, from business development, asset evaluation through the completion of transactions.



Andrei Sardo Analyst – Hart Energy

Andrei Sardo covers Canadian unconventional resources, including shale plays and heavy oil projects for the *North American Shale Quarterly*. He also analyzes activity in Australia for the *Global Shale Service* and is a contributing author to the *Heavy Crude Oil Outlook*.

Mr. Sardo focuses on economic analysis and production forecasting. He earned his bachelor's degree in business administration, magna cum laude, from Sam Houston State University, U.S.



Oiland Gas Investor

### **Leslie Haines** *Editor-in-Chief – Oil and Gas Investor*

In 1980, Leslie Haines began her journalism career at the *Williston Daily Herald*. Haines became the energy and business reporter for the *Midland Reporter-Telegram* in 1982, and joined Hart Energy in Denver in 1983 as a copy editor. Soon thereafter, she began writing for *Western Oil and Gas World*. In 1985, she joined the staff of *Oil and Gas Investor* magazine. She was named managing editor two years later and became editor in 1992. At its annual meeting in Reno in 1992, the IPAA awarded her with the 2nd Annual Lloyd Unsell Award for Excellence in Petroleum Journalism. Haines is an honors graduate of Keene State College; a former president of the Houston Producers Forum; and is on the board of Houston Energy Finance Discussion Group.









## INVESTMENT BANKING SCHOLARS CLUB & WALL ST. TRAINING OIL & GAS CONFERENCE

MOELIS & COMPANY





































# Investment Banking Scholars Club & Wall St. Training 2014 Oil & Gas Case Competition Registration Details

Submit your team (names, schools, classification, and organization) of 3-4 students any time before the first round deadline of September 18 to <a href="mailto:operations@uhibsc.org">operations@uhibsc.org</a> with the title "O&GCC". For additional information on our club and events go to <a href="https://uhibsc.org/">https://uhibsc.org/</a>

We will release the case upon receiving your email, no sooner than August 22. At this time, all future communication will be directly with Wall St. Training at <a href="mailto:info@wallst-training.com">info@wallst-training.com</a>