2022 Investment Banking Working Conditions Survey

Wall Street Oasis

April 2022

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- Quotes from employees at these banks

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- Deep dive on what has improved, what has worsened, and what has stayed the same since 2021

Message from Patrick Curtis

Wall Street Oasis at its core is a community of students trying to break into careers in finance and young finance professionals trying to thrive and build meaningful careers. For years, we have been frustrated by the lack of change at the investment banks and have tried to bring transparency to the realities of the job.

This includes releasing detailed data on # of average hours worked by bank in the <u>WSO Company Database</u> as well as other lifestyle metrics the candidates have used for years to help them make informed decisions. Unfortunately, this has done little to curb some of the banks with the worst reputation since there are still many more qualified candidates than seats in the industry.

Inspired by the report released by the Goldman 13 and some of the concessions we are seeing, we decided to conduct a wider industry wide survey and publish the results outside of the database so that we can hopefully continue to shine a light on some of the worst parts of the industry. We all know with Covid and WFH, the chain of threads on WSO over the past year has shown that the current situation at many banks is not sustainable.

Our hope is that publishing these numbers continues to get the attention of leadership and try to reduce the mental abuse at the junior levels that is still far too common. We still strongly believe that investment banking is an incredible career and leads to a very attractive set of options, however, we want to make sure we put the mental health and safety of our community first.

This is the 2nd annual report and in Part 3, we will include comparisons to the 2021 report found here.

Demographic Breakdown (1/2)

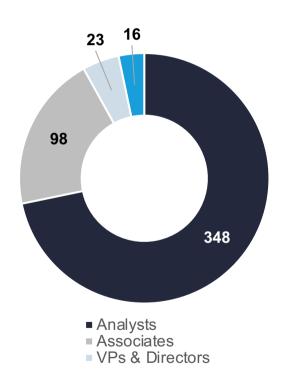
The survey was taken by 485 banking professionals March 2022 (the professional status of each respondent has not been verified).

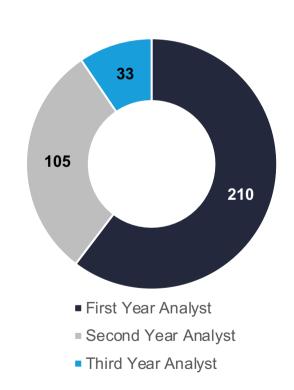
72% of the respondents are currently analysts.

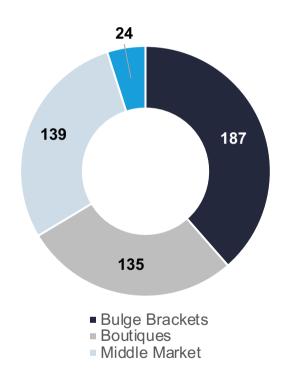
Level of Experience

Analyst Breakdown

Type of Firm

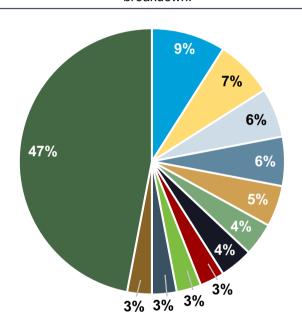






Demographic Breakdown (2/2)

Banks - Of the 30% of respondents that specified their bank, below is the breakdown:



Goldman Sachs

Deutsche Bank

RBC

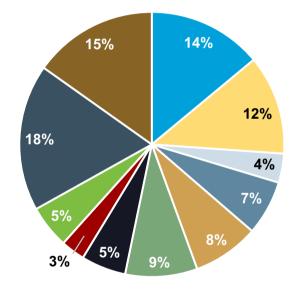
Other

SunTrust

Jefferies & Company

- JP Morgan
- Citigroup
- Bank Of America
- Barclays
- Macquarie
- Wells Fargo

Groups



TMT

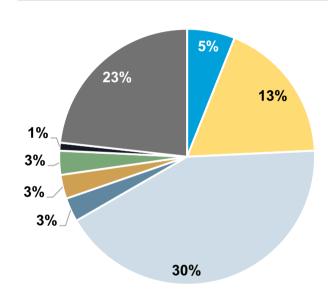
ECF

Healthcare

Natural Resources

- M&A
- Real Estate
- Industrials
- FIG
- Leveraged Finance Generalist
- Other

Locations



- ChicagoNYC
- Atlanta
- Los Angeles
- London
- San FranciscoCharlotte
- Other

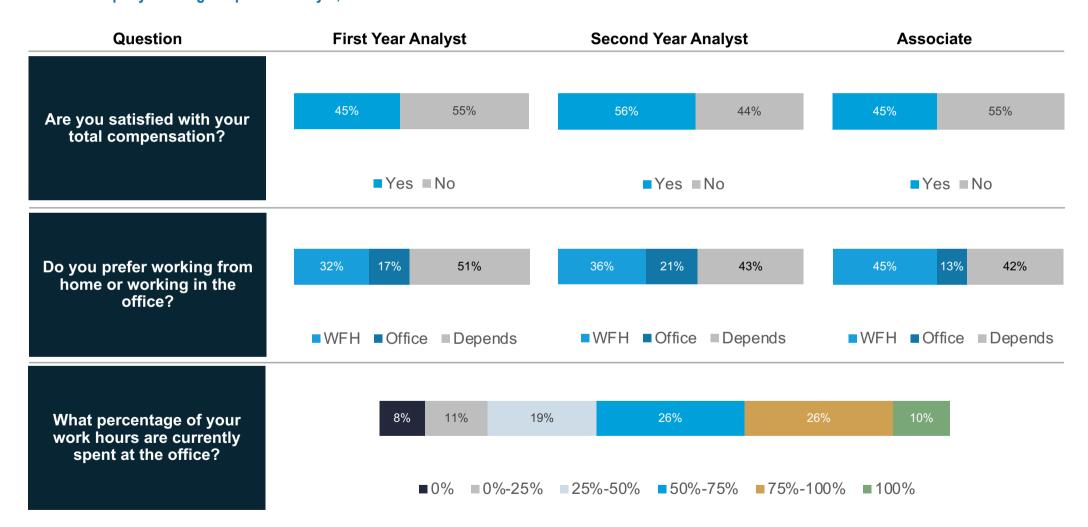
Hours & Sleep

"While I currently work less than 70 hours a week because of the prevalent workload, I am expected to go to 90+ when its required with limited appreciation for doing so." – Associate, Generalist, IB

| Question | First Year Analyst | Second Year Analyst | Associate |
|--------------------------------------------------------------------------|--------------------|---------------------|-------------|
| How many hours have you worked per week on average so far in 2022? | 78.12 hours | 78.29 hours | 76.77 hours |
| How many hours do you sleep on average per night? | 5.97 hours | 5.98 hours | 5.97 hours |
| On average, what time do you go to sleep? | 12:28 am | 12:16 am | 12:10 am |

WFH and Pay

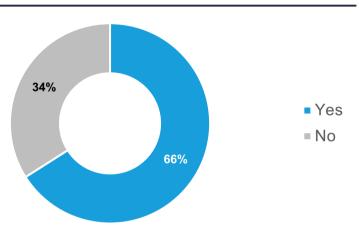
"WFH is great when hours are lax. During busy weeks it's hell, you don't get up from your seat for 12 hours but you're in your own home and mentally that doesn't put you in a good place." Analyst, PNC Financial Services



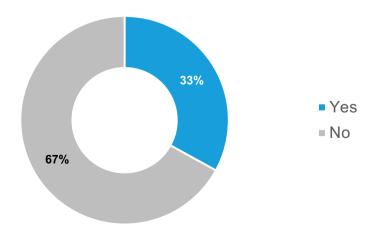
Treatment (1/2)

"A few extremely toxic apples at the senior level who are overly protected by the firm. Should be fired and then culture will improve." – Associate, Industrials, Elite Boutique

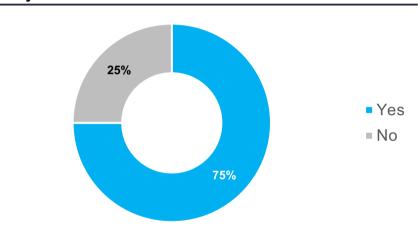
Have you frequently experienced unrealistic deadlines while at work?



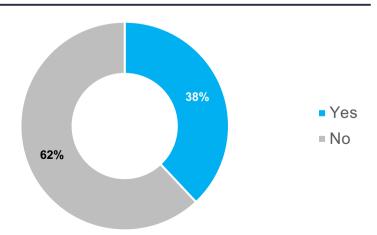
Have you frequently experienced being shunned or ignored in meetings?



Have your work hours negatively impacted relationships with family and/or friends?

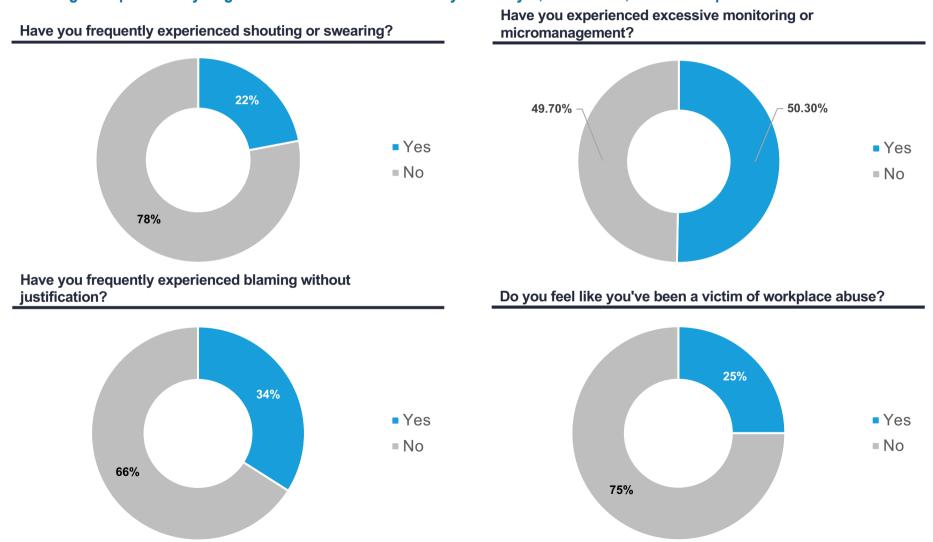


Have you considered seeking out counseling or therapy due to stress at work?



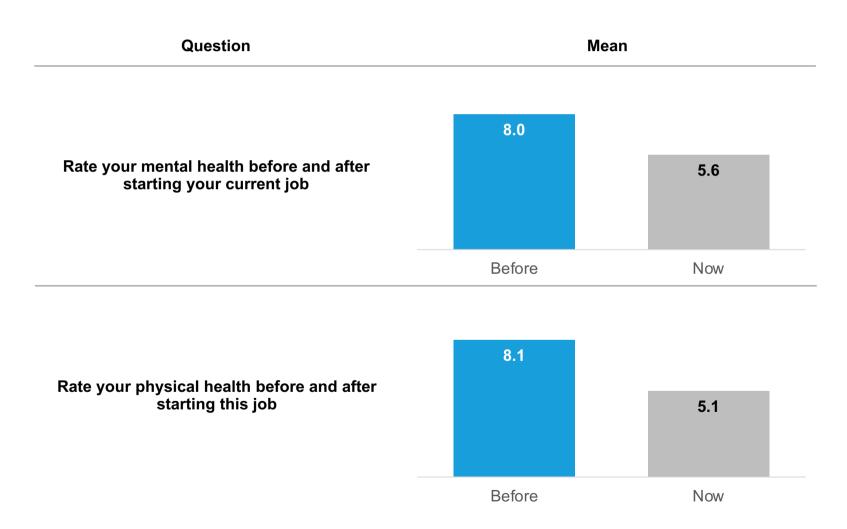
Treatment (2/2)

"Team is a gem. But not all teams are equal. Also much depending on staffing and personal behavior. You have to set boundaries and boundaries get respected or you get eaten to the bone." – Third year analyst, Industrials, Elite Boutique



Mental and Physical Health

"M&A turns people into sociopaths." – First year analyst, Generalist, Boutique



Retention and Satisfaction

"Complete lack of respect of personal time and lack of push back to unreasonable/unnecessary client deadlines. Comp could double YoY and I would still not stay at my firm / current role." – Analyst, Jefferies & Company



Part 2 - Bank-Specific Data & Quotes

Data in the following four slides are for banks with 8 or more respondents in our survey.

- Bank Of America (14 Responses)
- Barclays (13 Responses)
- Citigroup (20 Responses)
- Deutsche Bank (19 Responses)
- Goldman Sachs (23 Responses)
- Jefferies & Company (13 Responses)
- JP Morgan (29 Responses)
- Macquarie Group (8 Responses)
- RBC Capital Markets (9 Responses)
- SunTrust (8 Responses)

Hours, Sleep & WFH

"Some weeks are light, some are absolutely hell. I have gotten to travel to pitches which is cool." – First year analyst, M&A, Evercore

| | Total Survey Average | JP Morgan | Goldman Sachs | Citigroup | Deutsche Bank | Bank of America | Jefferies & Company | Barclays | RBC Capital Markets | Macquarie Group | SunTrust |
|---------------------------------------------------|----------------------------|-----------|------------------|-----------|------------------|--------------------|---------------------|----------|---------------------------|--------------------|----------|
| % Respondents who are first year analysts | 60% | 45% | 30% | 45% | 42% | 50% | 69% | 69% | 67% | 0% | 75% |
| Hours of sleep per night | 6.0 | 5.9 | 5.4 | 5.8 | 5.6 | 5.7 | 6.1 | 6.2 | 6.4 | 6.0 | 5.6 |
| % Working 90+ hours per week | 18% | 24% | 39% | 20% | 21% | 14% | 23% | 23% | 22% | 0% | 25% |
| % Working 100+ hours per week | 4% | 3% | 4% | 5% | 0% | 7% | 0% | 15% | 0% | 0% | 13% |
| % Going to bed at 2am or later | 25% | 62% | 48% | 40% | 37% | 21% | 8% | 23% | 22% | 13% | 25% |
| % Satisfied with meal stipend provided by firm | 46% | 66% | 39% | 25% | 16% | 57% | 31% | 38% | 33% | 50% | 0% |
| % Preferring working in Office | 18% | 17% | 39% | 15% | 26% | 7% | 8% | 15% | 22% | 13% | 13% |
| % Preferring WFH | 37% | 34% | 48% | 0% | 53% | 50% | 38% | 38% | 44% | 50% | 25% |
| % "Depends" | 45% | 49% | 13% | 85% | 21% | 43% | 54% | 47% | 34% | 37% | 62% |

Health & Worker Retention

"Most of my close friends have told me to quit for mental and physical health reasons." – Analyst, JPMorgan

| | Total Survey Average | JP Morgan | Goldman Sachs | Citigroup | Deutsche Bank | Bank of America | Jefferies & Company | Barclays | RBC Capital Markets | Macquarie Group | SunTrust |
|----------------------------------------------------------------------------------------------|----------------------------|-----------|------------------|-----------|------------------|--------------------|------------------------|----------|------------------------|--------------------|----------|
| Mental health score before current job | 8.0 | 8.2 | 8.5 | 8.7 | 8.2 | 8.0 | 7.7 | 8.0 | 8.2 | 7.8 | 8.1 |
| Mental health score now | 5.6 | 4.8 | 4.1 | 4.8 | 5.7 | 5.4 | 5.5 | 6.0 | 6.4 | 6.3 | 4.9 |
| Difference | 2.4 | 3.4 | 4.4 | 3.9 | 2.5 | 2.6 | 2.2 | 2.0 | 1.8 | 1.5 | 3.2 |
| Dhysical bootth again before | | | | | | | | | | | |
| Physical health score before current job | 8.1 | 7.9 | 8.6 | 8.4 | 7.8 | 8.5 | 8.2 | 7.8 | 8.3 | 8.0 | 8.4 |
| Physical health score now | 5.1 | 4.7 | 3.9 | 4.0 | 4.9 | 5.2 | 5.4 | 5.3 | 5.9 | 6.4 | 3.6 |
| Difference | 3.0 | 3.2 | 4.7 | 4.4 | 2.9 | 3.3 | 2.8 | 2.5 | 2.4 | 1.6 | 4.8 |
| Likelihood still working at your bank in 6 months if working conditions stay the same? | 6.0 | 5.4 | 6.0 | 5.2 | 5.1 | 5.7 | 6.2 | 6.9 | 5.3 | 5.0 | 4.9 |

Workplace-Culture

"Head of IB really tries to provide a good work environment, what f*cks it up is the people below him." – Analyst, Citigroup

| | Total Survey Average | JP Morgan | Goldman Sachs | Citigroup | Deutsche Bank | Bank of America | Jefferies & Company | Barclays | RBC Capital Markets | Macquarie Group | SunTrust |
|---------------------------------------------------------|-------------------------|-----------|------------------|-----------|------------------|--------------------|---------------------|----------|------------------------|--------------------|----------|
| Work hours have negatively impacted relationships | 75% | 72% | 78% | 80% | 79% | 64% | 85% | 69% | 78% | 75% | 75% |
| Feels like a victim of workplace abuse | f 25% | 34% | 30% | 45% | 37% | 21% | 8% | 15% | 11% | 25% | 63% |
| Have considered seeking counseling or therapy | 36% | 48% | 39% | 50% | 32% | 29% | 46% | 31% | 33% | 25% | 25% |

Have frequently experienced

| unrealistic deadlines | 66% | 76% | 87% | 65% | 63% | 86% | 77% | 38% | 33% | 63% | 75% |
|-----------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| being shunned or ignored in meetings | | 55% | 35% | 50% | 32% | 36% | 15% | 15% | 44% | 25% | 13% |
| blaming without justification | | 45% | 35% | 50% | 26% | 50% | 23% | 15% | 22% | 38% | 25% |
| shouting or swearing | 22% | 21% | 26% | 35% | 21% | 21% | 0% | 8% | 22% | 25% | 50% |
| excessive monitoring or micromanagement | 49% | 62% | 65% | 85% | 53% | 64% | 62% | 23% | 33% | 63% | 50% |

Satisfaction & Recommending the Firm

"I left Goldman after 7 months because the filter and the people suck. Throwing more money at us is not the answer. Mental health is." – First year analyst, DCF, BB

| How satisfied are you | Total Survey Average | JP Morgan | Goldman Sachs | Citigroup | Deutsche Bank | Bank of America | Jefferies & Company | Barclays | RBC Capital Markets | Macquarie Group | SunTrust |
|-------------------------------------------------------------------------------------------------|----------------------------|-----------|------------------|-----------|------------------|--------------------|------------------------|----------|------------------------|--------------------|----------|
| with your current firm | 6.1 | 5.7 | 5.7 | 4.8 | 4.6 | 4.9 | 6.3 | 7.8 | 6.7 | 5.8 | 5.9 |
| with your work life | 5.4 | 5.0 | 4.4 | 4.3 | 4.8 | 4.5 | 4.9 | 6.8 | 6.3 | 5.5 | 4.9 |
| with your personal life | 5.4 | 5.0 | 5.1 | 4.2 | 5.8 | 5.3 | 4.6 | 6.2 | 6.1 | 6.1 | 4.4 |
| If moved to new finance role, how likely would you recommend current team to new team | 6.1 | 5.2 | 5.3 | 5.0 | 5.3 | 5.4 | 5.9 | 7.5 | 6.4 | 6.4 | 4.9 |
| How likely are you to recommend against using your current firm as a financial advisor | 4.4 | 5.3 | 4.8 | 3.8 | 3.6 | 5.2 | 3.8 | 3.4 | 5.8 | 5.0 | 3.6 |
| How likely are you to recommend your current firm to aspiring talent | 6.3 | 6.6 | 6.1 | 5.6 | 4.8 | 5.5 | 5.9 | 8.0 | 7.60 | 6.8 | 5.0 |

Bank-Specific Quotes

Bank of America Merrill Lynch

 "Banking is not rocket science, most first years come from pedigree and do not know work ethic. The biggest hurdles are dealing with seniors egos and unpredictability largely due to poor time management and delegation rolling down. If you can't handle stress in exchange for making over 180k because you don't want to give up social aspects of life etc, find a new job." – Analyst, Bank of America Merrill Lynch

Barclays

"Too much Saturday work." – Analyst, Barclays Capital

Citi

"This is all bullshit." – Associate, Citigroup

Deutsche

• "Long hours, teams half the size of pre-pandemic, pay below street." – Associate, Deutsche Bank

Bank-Specific Quotes

Goldman

• "I moved over from Goldman and it's been night and day. Goldman was a death ship and life has gotten much better since leaving. Still banking, hours are still like 80 a week, but that's way better than 110 hours a week, every week at Goldman." – Associate, TMT, Boutique

JPM

• "Healthcare group is a sweatshop and 11 people have left in the past 2 months including 6 people to competitor banks." – Analyst, JPMorgan

Macquarie

• "We have a long lunch every other week at cool restaurants. Good physical health culture with people leaving for the gym in late afternoon." – Analyst, Macquarie Group Limited ABN

RBC

• "RBC nice. Not a bad place to do your IB gig for two years WLB wise, still sucks tho." – Analyst, RBC Capital Markets

Part 3 – Comparisons Between 2021 and 2022

Banks Included in Part 3:

- Bank Of America (24 responses in 2021, 14 Responses in 2022)
- Barclays (8 responses in 2021, 13 responses in 2022)
- Citigroup (30 responses in 2021, 20 responses in 2022)
- Deutsche Bank (8 responses in 2021, 19 responses in 2022)
- Goldman Sachs (33 responses in 2021, 23 responses in 2022)
- Jefferies & Company (6 responses in 2021, 13 responses in 2022)
- JP Morgan (21 responses in 2021, 29 responses in 2022)
- Morgan Stanley 17 responses in 2021, 8 responses in 2022
- RBC Capital Markets (30 responses in 2021, 20 responses in 2022)

Comparing 2021 to 2022: Hours and WFH (Full Survey Data)

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|-----------------------------------------------------|--------|---------|------------|--------------------------|
| How many hours have you worked per week on average | 82 | 78 | (4) | (5%) |
| How many hours do you sleep on average per night | 5:51 | 5:58 | 00:09 | 2% |
| On average what time do you go to sleep | 1:35am | 12:18am | (1:17) | |
| Do you prefer WFH | 32% | 38% | 6% | 18% |
| Do you prefer working in the office | 26% | 17% | (9%) | (35%) |
| WFH vs In-Office, it depends on circumstances | 42% | 45% | 3% | 8% |

Comparing 2021 to 2022: Treatment (Full Survey Data)

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|----------------------------------------------------------------------------------|------|-------|------------|--------------------------|
| Have you frequently experienced unrealistic deadlines | 72% | 66% | (6%) | (8%) |
| Have you frequently experienced being shunned or ignored in meetings | 37% | 33% | (4%) | (11%) |
| Have you frequently experienced blaming without justification | 33% | 34% | 1% | 3% |
| Have you frequently experienced excessive monitoring or micromanagement | 57% | 50.3% | (7%) | (12%) |
| Have you frequently experienced shouting or swearing | 25% | 22% | (3%) | (12%) |
| Do you feel like you've been a victim of workplace abuse | 32% | 25% | (7%) | (22%) |

Comparing 2021 to 2022: Mental and Physical Health (Full Survey Data)

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|---------------------------------------|------|------|------------|--------------------------|
| Mental health before current job | 8.3 | 8.0 | (0.3) | (4%) |
| Mental health now | 5.0 | 5.6 | 0.6 | 12% |
| Decrease in mental health score | 3.3 | 2.4 | (0.9) | (27%) |
| Physical health before current job | 8.3 | 8.1 | (0.2) | (2%) |
| Physical health now | 4.9 | 5.1 | 0.2 | 4% |
| Decrease in physical health score | 3.4 | 3.00 | (0.4) | (12%) |

Comparing 2021 to 2022: Satisfaction and Recommending Your Firm (Full Survey Data)

| How satisfied are you | 2021 | 2022 | Difference | % Increase (Decrease) |
|-------------------------------------------------------------------------------------------|------|------|------------|--------------------------|
| with your current firm | 5.8 | 6.1 | 0.3 | 5% |
| with your work life | 4.7 | 5.4 | 0.7 | 15% |
| with your personal life | 4.6 | 6.1 | 1.5 | 33% |
| Likelihood you would recommend current team to new team if moved to another role | 6.0 | 6.1 | 0.1 | 2% |
| Likelihood you would recommend against using your firm as a financial advisor | 4.0 | 4.4 | 0.4 | 10% |
| Likelihood you would recommend current firm as place to work to aspiring talent | 5.9 | 6.3 | 0.4 | 7% |

Bank of America 2021 to 2022

When asked if conditions have improved over the last year, 29% responded yes, 50% responded no, and 21% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|--------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 54% | 50% | (4%) | (7%) |
| Hours of sleep | 5:18 | 5:42 | 0:24 | 8% |
| % Working 90+ hours | 54% | 14% | (40%) | (74%) |
| % Working 100+ hours | 13% | 7% | (6%) | (46%) |
| % Going to bed at 2am or later | 42% | 21% | (21%) | (50%) |
| % Satisfied with meal stipend | 33% | 57% | 24% | 73% |
| % Preferring working in office | 38% | 7% | (31%) | (82%) |
| % Preferring WFH | 50% | 50% | 0% | 0% |
| Mental health before current job | 8.7 | 8.0 | (0.70) | (8%) |
| Mental health score now | 4.3 | 5.4 | 1.10 | 26% |
| Decrease in mental health score | 4.5 | 2.6 | (1.90) | (42%) |
| Physical health before current job | 8.6 | 8.5 | (0.10) | (1%) |
| Physical health score now | 4.3 | 5.2 | 0.90 | 21% |
| Decrease in physical health score | 4.3 | 3.3 | (1.00) | (23%) |
| Likelihood still working at bank in 6 months if conditions stay the same | 5.3 | 5.7 | 0.40 | 8% |

Bank of America 2021 to 2022

When asked if conditions have improved over the last year, 29% responded yes, 50% responded no, and 21% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|----------------------------------------------------------------------------------|------|------|------------|-----------------------|
| Work hours have negatively impacted relationships | 96% | 64% | (32%) | (33%) |
| Feels like victim of workplace abuse | 54% | 21% | (33%) | (61%) |
| Sought or considered counseling or therapy | 54% | 29% | (25%) | (46%) |
| Have frequently experienced | | | | |
| Unrealistic deadlines | 83% | 86% | 3% | 4% |
| Being shunned or ignored in meetings | 71% | 36% | (35%) | (49%) |
| Blaming without justification | 46% | 50% | 4% | 9% |
| Shouting or swearing | 50% | 21% | (29%) | (58%) |
| Excessive monitoring or micromanagement | 63% | 64% | 1% | 2% |
| How Satisfied are you with: | | | | |
| Your current firm | 4.9 | 4.9 | - | 0% |
| Your work life | 3.3 | 4.5 | 1.2 | 36% |
| Your personal life | 3.9 | 5.3 | 1.4 | 36% |
| Likelihood you would recommend current team to new team if moved to another role | 4.7 | 5.4 | 0.7 | 15% |
| Likelihood you would recommend against using your firm as a financial advisor | 4.4 | 5.2 | 0.8 | 18% |
| Likelihood you would recommend current firm as place to work to aspiring talent | 4.5 | 5.5 | 1.0 | 22% |

Barclays 2021 to 2022

When asked if conditions have improved over the last year, 38% responded yes, 38% responded no, and 24% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|--------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 13% | 69% | 56% | 431% |
| Hours of sleep | 5:54 | 6:12 | 0:18 | 5% |
| % Working 90+ hours | 38% | 23% | (15%) | (39%) |
| % Working 100+ hours | 0% | 15% | 15% | - |
| % Going to bed at 2am or later | 25% | 23% | (2%) | (8%) |
| % Satisfied with meal stipend | 71% | 38% | (33%) | (46%) |
| % Preferring working in office | 25% | 15% | (10%) | (40%) |
| % Preferring WFH | 25% | 38% | 13% | 52% |
| Mental health before current job | 7.4 | 8.0 | 0.60 | 8% |
| Mental health score now | 6.8 | 6.0 | (0.80) | (12%) |
| Decrease in mental health score | 0.6 | 2.0 | 1.40 | 233% |
| Physical health before current job | 7.3 | 7.8 | 0.50 | 7% |
| Physical health score now | 5.9 | 5.3 | (0.60) | (10%) |
| Decrease in physical health score | 1.4 | 2.5 | 1.10 | 79% |
| Likelihood still working at bank in 6 months if conditions stay the same | 8.9 | 6.9 | (2.00) | (22%) |

Barclays 2021 to 2022

When asked if conditions have improved over the last year, 38% responded yes, 38% responded no, and 24% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|----------------------------------------------------------------------------------|------|------|------------|-----------------------|
| Work hours have negatively impacted relationships | 63% | 69% | 6% | 10% |
| Feels like victim of workplace abuse | 0% | 15% | 15% | - |
| Sought or considered counseling or therapy | 38% | 31% | (7%) | (18%) |
| Have frequently experienced | | | | |
| Unrealistic deadlines | 50% | 38% | (12%) | (24%) |
| Being shunned or ignored in meetings | 13% | 15% | 2% | 15% |
| Blaming without justification | 0% | 15% | 15% | - |
| Shouting or swearing | 25% | 8% | (17%) | (68%) |
| Excessive monitoring or micromanagement | 25% | 23% | (2%) | (8%) |
| How Satisfied are you with: | | | | |
| Your current firm | 7.5 | 7.8 | 0.30 | 4% |
| Your work life | 6.8 | 6.8 | - | 0% |
| Your personal life | 6.1 | 6.2 | 0.10 | 2% |
| Likelihood you would recommend current team to new team if moved to another role | 8.5 | 7.5 | (1.00) | (12%) |
| Likelihood you would recommend against using your firm as a financial advisor | 4.6 | 3.4 | (1.20) | (26%) |
| Likelihood you would recommend current firm as place to work to aspiring talent | 8.0 | 8.0 | - | 0% |

Citigroup 2021 to 2022

When asked if conditions have improved over the last year, 20% responded yes, 50% responded no, and 30% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|--------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 50% | 45% | (5%) | (10%) |
| Hours of sleep | 6.0 | 5:48 | (00:12) | (3%) |
| % Working 90+ hours | 31% | 20% | (11%) | (35%) |
| % Working 100+ hours | 13% | 5% | (8%) | (62%) |
| % Going to bed at 2am or later | 34% | 40% | 6% | 18% |
| % Satisfied with meal stipend | 19% | 25% | 6% | 32% |
| % Preferring working in office | 22% | 15% | (7%) | (32%) |
| % Preferring WFH | 38% | 0% | (38%) | (100%) |
| Mental health before current job | 8.7 | 8.7 | - | 0% |
| Mental health score now | 4.7 | 4.8 | 0.1 | 2% |
| Decrease in mental health score | 4.0 | 3.9 | (0.1) | (3%) |
| Physical health before current job | 8.3 | 8.4 | 0.1 | 1% |
| Physical health score now | 5.2 | 4.0 | (1.2) | (23%) |
| Decrease in physical health score | 3.1 | 4.4 | 1.3 | 42% |
| Likelihood still working at bank in 6 months if conditions stay the same | 5.5 | 5.2 | (0.3) | (5%) |

Citigroup 2021 to 2022

When asked if conditions have improved over the last year, 20% responded yes, 50% responded no, and 30% responded N/A.

| _ | 2021 | 2022 | Difference | % Increase (Decrease) | |
|----------------------------------------------------------------------------------|------|------|------------|-----------------------|--|
| Work hours have negatively impacted relationships | 63% | 69% | 6% | 10% | |
| Feels like victim of workplace abuse | 0% | 15% | 15% | - | |
| Sought or considered counseling or therapy | 38% | 31% | (7%) | (18%) | |
| Have frequently experienced | | | | | |
| Unrealistic deadlines | 50% | 38% | (12%) | (24%) | |
| Being shunned or ignored in meetings | 13% | 15% | 2% | 15% | |
| Blaming without justification | 0% | 15% | 15% | - | |
| Shouting or swearing | 25% | 8% | (17%) | (68%) | |
| Excessive monitoring or micromanagement | 25% | 23% | (2%) | (8%) | |
| How Satisfied are you with: | | | | | |
| Your current firm | 7.5 | 7.8 | 0.30 | 4% | |
| Your work life | 6.8 | 6.8 | - | 0% | |
| Your personal life | 6.1 | 6.2 | 0.10 | 2% | |
| Likelihood you would recommend current team to new team if moved to another role | 8.5 | 7.5 | (1.00) | (12%) | |
| Likelihood you would recommend against using your firm as a financial advisor | 4.6 | 3.4 | (1.20) | (26%) | |
| Likelihood you would recommend current firm as place to work to aspiring talent | 8.0 | 8.0 | - | 0% | |

Deutsche Bank 2021 to 2022

When asked if conditions have improved over the last year, 16% responded yes, 68% responded no, and 16% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|--------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 25% | 42% | 17% | 68% |
| Hours of sleep | 5:30 | 5:36 | 0:16 | 2% |
| % Working 90+ hours | 38% | 21% | (17%) | (44%) |
| % Working 100+ hours | 25% | 0% | (25%) | (100%) |
| % Going to bed at 2am or later | 25% | 37% | 12% | 48% |
| % Satisfied with meal stipend | 0% | 16% | 16% | - |
| % Preferring working in office | 13% | 26% | 14% | 108% |
| % Preferring WFH | 63% | 53% | (10%) | (15%) |
| Mental health before current job | 8.7 | 8.2 | (0.50) | (6%) |
| Mental health score now | 3.7 | 5.7 | 2.00 | 54% |
| Decrease in mental health score | 5.0 | 2.5 | (2.50) | (50%) |
| Physical health before current job | 8.6 | 7.8 | (0.80) | (9%) |
| Physical health score now | 3.7 | 4.9 | 1.20 | 32% |
| Decrease in physical health score | 4.9 | 2.9 | (2.00) | (41%) |
| Likelihood still working at bank in 6 months if conditions stay the same | 5.7 | 5.1 | (0.60) | (11%) |

Deutsche Bank 2021 to 2022

When asked if conditions have improved over the last year, 16% responded yes, 68% responded no, and 16% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|---------------------------------------------------------------------------------------|------|------|------------|-----------------------|
| Work hours have negatively impacted relationships | 100% | 79% | (21%) | (21%) |
| Feels like victim of workplace abuse | 75% | 37% | (38%) | (51%) |
| Sought or considered counseling or therapy | 13% | 32% | 20% | 156% |
| Have frequently experienced | | | | |
| Unrealistic deadlines | 88% | 63% | (25%) | (28%) |
| Being shunned or ignored in meetings | 38% | 32% | (6%) | (16%) |
| Blaming without justification | 50% | 26% | (24%) | (48%) |
| Shouting or swearing | 50% | 21% | (29%) | (58%) |
| Excessive monitoring or micromanagement | 75% | 53% | (22%) | (29%) |
| How Satisfied are you with: | | | | |
| Your current firm | 5.1 | 4.6 | (0.50) | (10%) |
| Your work life | 4.2 | 4.8 | 0.60 | 14% |
| Your personal life | 4.3 | 5.8 | 1.50 | 35% |
| Likelihood you would recommend current team to new team if moved to another role | 5.8 | 5.3 | (0.50) | (9%) |
| Likelihood you would recommend against using your firm as a financial advisor | 3.0 | 3.6 | 0.60 | 20% |
| Likelihood you would recommend current firm as place to work to aspiring talent | 6.6 | 4.8 | (1.80) | (27%) |

Goldman Sachs 2021 to 2022

When asked if conditions have improved over the last year, 35% responded yes, 43% responded no, and 22% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|----------------------------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 54% | 30% | (24%) | (44%) |
| Hours of sleep | 5:36 | 5:24 | (00:12) | (4%) |
| % Working 90+ hours | 43% | 39% | (4%) | (9%) |
| % Working 100+ hours | 23% | 4% | (19%) | (83%) |
| % Going to bed at 2am or later | 46% | 48% | 2% | 4% |
| % Satisfied with meal stipend | 11% | 39% | 28% | 255% |
| % Preferring working in office | 31% | 39% | 8% | 26% |
| % Preferring WFH | 26% | 48% | 22% | 85% |
| Mental health before current job | 8.50 | 8.50 | 0.00 | 0% |
| Mental health score now | 4.70 | 4.1 | (0.60) | (13%) |
| Decrease in mental health score | 3.70 | 4.4 | 0.70 | 19% |
| Physical health before current job | 8.40 | 8.6 | 0.20 | 2% |
| Physical health score now | 4.90 | 3.9 | (1.00) | (20%) |
| Decrease in physical health score | 3.50 | 4.7 | 1.20 | 34% |
| Likelihood to still be working at current bank in 6 months if conditions stay the same | 5.70 | 6 | 0.30 | 5% |

Goldman Sachs 2021 to 2022

When asked if conditions have improved over the last year, 35% responded yes, 43% responded no, and 22% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|----------------------------------------------------------------------------------------|------|------|-------------|-----------------------|
| Work hours have negatively impacted relationships | 86% | 78% | (8%) | (9%) |
| Feels like a victim of workplace abuse | 20% | 30% | 10% | 50% |
| Sought or considered counseling or therapy | 46% | 39% | (7%) | (15%) |
| | | | | |
| Have frequently experienced. | | | · · · · · · | |
| Unrealistic deadlines | 83% | 87% | 4% | 5% |
| Being shunned or ignored in meetings | 46% | 35% | (11%) | (24%) |
| Blaming without justification | 34% | 35% | 1% | 3% |
| Shouting or swearing | 14% | 26% | 12% | 86% |
| Excessive monitoring or micromanagement | 63% | 65% | 2% | 3% |
| How satisfied are you with: | | | | |
| Your current firm | 5.2 | 5.7 | 0.5 | 10% |
| Your work life | 4.4 | 4.4 | 0 | 0% |
| Your personal life | 4.2 | 5.1 | 0.9 | 21% |
| Likelihood you would recommend current team to new team if moved to another role | 5.6 | 5.3 | (0.3) | (5%) |
| Likelihood you would recommend against using your firm as a financial advisor | 4.2 | 4.8 | 0.6 | 14% |
| Likelihood you would recommend current firm as place to work to aspiring talent | 5.1 | 6.1 | 1.0 | 20% |

Jefferies & Company 2021 to 2022

When asked if conditions have improved over the last year, 38% responded yes, 38% responded no, and 24% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|--------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 50% | 69% | 19% | 38% |
| Hours of sleep | 5:12 | 6:06 | 0:54 | 17% |
| % Working 90+ hours | 33% | 23% | (10%) | (30%) |
| % Working 100+ hours | 17% | 0% | (17%) | (100%) |
| % Going to bed at 2am or later | 67% | 8% | (59%) | (88%) |
| % Satisfied with meal stipend | 25% | 31% | 6% | 24% |
| % Preferring working in office | 50% | 8% | (42%) | (84%) |
| % Preferring WFH | 50% | 38% | (12%) | (24%) |
| Mental health before current job | 7.7 | 7.7 | - | 0% |
| Mental health score now | 4.8 | 5.5 | 0.70 | 15% |
| Decrease in mental health score | 2.9 | 2.2 | (0.70) | (24%) |
| Physical health before current job | 8.2 | 8.2 | - | 0% |
| Physical health score now | 4.8 | 5.4 | 0.60 | 13% |
| Decrease in physical health score | 3.40 | 2.8 | (0.60) | (18%) |
| Likelihood still working at bank in 6 months if conditions stay the same | 5.5 | 6.2 | 0.70 | 13% |

Jefferies & Company 2021 to 2022

When asked if conditions have improved over the last year, 38% responded yes, 38% responded no, and 24% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|----------------------------------------------------------------------------------|------|------|------------|-----------------------|
| Work hours have negatively impacted relationships | 100% | 85% | (15%) | (15%) |
| Feels like victim of workplace abuse | 50% | 8% | (42%) | (84%) |
| Sought or considered counseling or therapy | 83% | 46% | (37%) | (45%) |
| Have frequently experienced | | | | |
| Unrealistic deadlines | 100% | 77% | (23%) | (23%) |
| Being shunned or ignored in meetings | 33% | 15% | (18%) | (55%) |
| Blaming without justification | 67% | 23% | (44%) | (66%) |
| Shouting or swearing | 50% | 0% | (50%) | (100%) |
| Excessive monitoring or micromanagement | 100% | 62% | (38%) | (38%) |
| How Satisfied are you with: | | | | |
| Your current firm | 4.5 | 6.3 | 1.80 | 40% |
| Your work life | 3.5 | 4.9 | 1.40 | 40% |
| Your personal life | 3.3 | 4.6 | 1.30 | 39% |
| Likelihood you would recommend current team to new team if moved to another role | 5.7 | 5.9 | 0.20 | 4% |
| Likelihood you would recommend against using your firm as a financial advisor | 4.5 | 3.8 | (0.70) | (16%) |
| Likelihood you would recommend current firm as place to work to aspiring talent | 4.2 | 5.9 | 1.70 | 40% |

JP Morgan 2021 to 2022

When asked if conditions have improved over the last year, 41% responded yes, 48% responded no, and 11% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|--------------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 75% | 45% | (30%) | (40.0%) |
| Hours of sleep | 5:42 | 5:54 | 0:12 | 3.5% |
| % Working 90+ hours | 38% | 24% | (14%) | (36.8%) |
| % Working 100+ hours | 10% | 3% | (7%) | (70.0%) |
| % Going to bed at 2am or later | 52% | 62% | 10% | 19.2% |
| % Satisfied with meal stipend | 42% | 66% | 24% | 57.1% |
| % Preferring working in office | 24% | 17% | (7%) | (29.2%) |
| % Preferring WFH | 14% | 34% | 20% | 142.9% |
| Mental health before current job | 8.9 | 8.2 | (0.70) | (7.9%) |
| Mental health score now | 4.6 | 4.8 | 0.20 | 4.3% |
| Decrease in mental health score | 4.3 | 3.0 | (1.30) | (30.2%) |
| Physical health before current job | 8.2 | 7.9 | (0.30) | (3.7%) |
| Physical health score now | 5.2 | 4.7 | (0.50) | (9.6%) |
| Decrease in physical health score | 3.0 | 3.2 | 0.20 | 6.7% |
| Likelihood still working at bank in 6 months if conditions stay the same | 6.3 | 5.4 | (0.90) | (14.3%) |

% Increase (Decrease)

JP Morgan 2021 to 2022

When asked if conditions have improved over the last year, 41% responded yes, 48% responded no, and 11% responded N/A.

2022

Difference

2021

| Work hours have negatively impacted relationships | 86% | 72% | (14%) | (16.3%) |
|----------------------------------------------------------------------------------------|-----|-----|--------|---------|
| Feels like victim of workplace abuse | 38% | 34% | (4%) | (10.5%) |
| Sought or considered counseling or therapy | 48% | 48% | 0% | 0.0% |
| Have frequently experienced | | | | |
| Unrealistic deadlines | 62% | 76% | 14% | 22.6% |
| Being shunned or ignored in meetings | 38% | 55% | 17% | 44.7% |
| Blaming without justification | 29% | 45% | 16% | 55.2% |
| Shouting or swearing | 14% | 21% | 7% | 50.0% |
| Excessive monitoring or micromanagement | 52% | 62% | 10% | 19.2% |
| How Satisfied are you with: | | | | |
| Your current firm | 6.2 | 5.7 | (0.50) | (8.1%) |
| Your work life | 4.9 | 5.0 | 0.10 | 2.0% |
| Your personal life | 5.3 | 5.0 | (0.30) | (5.7%) |
| Likelihood you would recommend current team to new team if moved to another role | 5.9 | 5.2 | (0.70) | (11.9%) |
| Likelihood you would recommend against using your firm as a financial advisor | 3.9 | 5.3 | 1.40 | 35.9% |
| Likelihood you would recommend current firm as place to work to aspiring talent | 6.1 | 6.6 | 0.50 | 8.2% |

Morgan Stanley 2021 to 2022

When asked if conditions have improved over the last year, 17% responded yes, 67% responded no, and 16% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|--------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 41% | 33% | (8%) | (19%) |
| Hours of sleep | 5:49 | 5:36 | (0:13) | (4%) |
| % Working 90+ hours | 41% | 33% | (8%) | (19%) |
| % Working 100+ hours | 6% | 17% | 11% | 178% |
| % Going to bed at 2am or later | 47% | 33% | (14%) | (29%) |
| % Satisfied with meal stipend | 35% | 67% | 32% | 90% |
| % Preferring working in office | 24% | 17% | (7%) | (31%) |
| % Preferring WFH | 18% | 33% | 15% | 85% |
| Mental health before current job | 8.1 | 8.5 | 0.40 | 5% |
| Mental health score now | 4.6 | 6.3 | 1.73 | 38% |
| Decrease in mental health score | 4.3 | 2.2 | (2.13) | (50%) |
| Physical health before current job | 8.2 | 8.2 | (0.03) | 0% |
| Physical health score now | 5.2 | 4.3 | (0.87) | (17%) |
| Decrease in physical health score | 3.0 | 3.8 | 0.83 | 28% |
| Likelihood still working at bank in 6 months if conditions stay the same | | 6.3 | 0.03 | 1% |

Morgan Stanley 2021 to 2022

When asked if conditions have improved over the last year, 17% responded yes, 67% responded no, and 16% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|----------------------------------------------------------------------------------|------|------|------------|--------------------------|
| Work hours have negatively impacted relationships | 76% | 83% | 7% | 10% |
| Feels like victim of workplace abuse | 24% | 33% | 9% | 39% |
| Sought or considered counseling or therapy | 41% | 50% | 9% | 22% |
| Have frequently experienced | | | | |
| Unrealistic deadlines | 71% | 83% | 12% | 17% |
| Being shunned or ignored in meetings | 18% | 50% | 32% | 178% |
| Blaming without justification | 24% | 60% | 36% | 150% |
| Shouting or swearing | 12% | 40% | 28% | 233% |
| Excessive monitoring or micromanagement | 47% | 60% | 13% | 28% |
| How Satisfied are you with: | | | | |
| Your current firm | 6.1 | 6.5 | 0.40 | 7% |
| Your work life | 4.4 | 5.2 | 0.77 | 17% |
| Your personal life | 4.6 | 5.3 | 0.73 | 16% |
| Likelihood you would recommend current team to new team if moved to another role | 5.6 | 5.2 | (0.40) | (7%) |
| Likelihood you would recommend against using your firm as a financial advisor | 3.4 | 5.5 | 2.10 | 62% |
| Likelihood you would recommend current firm as place to work to aspiring talent | 6.6 | 6.7 | 0.07 | 1% |

RBC Capital Markets 2021 to 2022

When asked if conditions have improved over the last year, 22% responded yes, 33% responded no, and 45% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|--------------------------------------------------------------------------|------|------|------------|-----------------------|
| Respondents who are first year analysts | 50% | 67% | 17% | 34% |
| Hours of sleep | 6:24 | 6:24 | 0:00 | 0% |
| % Working 90+ hours | 0% | 22% | 22% | - |
| % Working 100+ hours | 0% | 0% | 0% | 0% |
| % Going to bed at 2am or later | 25% | 22% | (3%) | (12%) |
| % Satisfied with meal stipend | 33% | 33% | 0% | 0% |
| % Preferring working in office | 25% | 22% | (3%) | (12%) |
| % Preferring WFH | 38% | 44% | 6% | 16% |
| Mental health before current job | 7.50 | 8.2 | 0.70 | 9% |
| Mental health score now | 5.90 | 6.4 | 0.50 | 8% |
| Decrease in mental health score | 1.60 | 1.8 | 0.20 | 13% |
| Physical health before current job | 8.40 | 8.3 | (0.10) | (1%) |
| Physical health score now | 5.80 | 5.9 | 0.10 | 2% |
| Decrease in physical health score | 2.60 | 2.4 | (0.20) | (8%) |
| Likelihood still working at bank in 6 months if conditions stay the same | 7.40 | 5.3 | (2.10) | (28%) |

RBC Capital Markets 2021 to 2022

When asked if conditions have improved over the last year, 22% responded yes, 33% responded no, and 45% responded N/A.

| | 2021 | 2022 | Difference | % Increase (Decrease) |
|----------------------------------------------------------------------------------|------|------|------------|-----------------------|
| Work hours have negatively impacted relationships | 88% | 78% | (10%) | (11%) |
| Feels like victim of workplace abuse | 13% | 11% | (2%) | (15%) |
| Sought or considered counseling or therapy | 13% | 33% | 20% | 154% |
| Have frequently experienced | | | | |
| Unrealistic deadlines | 75% | 33% | (42%) | (56%) |
| Being shunned or ignored in meetings | 38% | 44% | 6% | 16% |
| Blaming without justification | 13% | 22% | 9% | 69% |
| Shouting or swearing | 13% | 22% | 9% | 69% |
| Excessive monitoring or micromanagement | 13% | 33% | 20% | 154% |
| How Satisfied are you with: | | | | |
| Your current firm | 6.1 | 6.7 | 0.60 | 10% |
| Your work life | 5.0 | 6.3 | 1.30 | 26% |
| Your personal life | 4.6 | 6.1 | 1.50 | 33% |
| Likelihood you would recommend current team to new team if moved to another role | 5.9 | 6.4 | 0.50 | 8% |
| Likelihood you would recommend against using your firm as a financial advisor | 3.1 | 5.8 | 2.70 | 87% |
| Likelihood you would recommend current firm as place to work to aspiring talent | 6.6 | 7.6 | 1.00 | 15% |

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