

Full Name

Permanent Address

Phone | Email

EDUCATION

Target/Semi-Target University

B.S. in Applied Economics and Finance, Minor in Computer Science

City, ST

Expected May 2015

- **GPA:** 3.7 / 4.0; **SAT:** 2340 / 2400
- **Honors:** Dean's List, National Merit Semifinalist, AP Scholar with Distinction, Ivy League Science Honors Program
- **Relevant Coursework:** Advanced Finance, Excel Modeling, Financial/Managerial Accounting, Derivatives & Risk

WORK EXPERIENCE

F50 Tech Company

Business Development Analyst, X Product Group

City, ST

May 2013 – Aug 2013

- Analyzed strategies of similar products to develop product expansion plan, resulting in over ###,### additional customers
- Researched and performed due diligence on ##+ various hardware suppliers, aiming to maximize cost-efficiency while scaling up
- Modeled proposals for project budgeting, surpassed goals by cutting over \$###,### in costs during the summer, more ongoing
- Created and delivered presentations on budget proposals and business plans to forge supplier relationships and execute deals
- Collaborated with software teams to plan new budget, which cut licensing costs by ##% while maintaining efficiency
- Promoted productivity across ## teams by proposing and implementing frequent checkpoints (e.g. scheduled morning meetings)

F50 Tech Company (Same as above)

Software Engineering Intern, X Product Group

City, ST

May 2012 – Aug 2012

- Built and analyzed models for numerous proposed server system setups, designed and created final proposal
- Revamped server system for server expansion, allowing customer base to increase from #,### to over ##,### in just 2 months
- Developed in-house software to smooth transition into the revamp, saving over \$##,### in potential costs
- Delivered presentations to teach aforementioned software to multiple teams to ease integration

X Startup Tutoring Company

Co-Founder & SAT Tutor

City, ST

April 2011 – Aug 2012

- Managed brand building and awareness, built X from nothing to a total revenue of \$##,### in the first few months
- Optimized website using Google Analytics in order to retain new visitors and increase visitor-to-customer turnover
- Increased scores of nearly every student tutored; 90% or more were able to reach personal goal scores
- Recruited and trained new tutors from local high schools, with the goal of maintaining teaching standards and brand reputation

Foreign Machinery Company

Summer Sales Analyst

City, Country (Asia)

May 2010 – Aug 2010

- Communicated with clients to expedite sales of company products, supervising over \$###,### in sales during the summer
- Analyzed old business deals to develop better sales and marketing strategies for the future
- Modeled budgets and sales plans for current and future business deals, helped deliver presentations to potential clients

SERVICE EXPERIENCE

National Charity Organization

Student President (Former) & Advisor (Present)

City, ST

Aug 2009 – Present

- Organized and led numerous clothing, book, food, and other charitable drives in and around the X area
- Recruited middle school and high school students to participate in aforementioned drives and other volunteer service activities
- Advised organization on various events, supervising budgets and organizing sponsors and fundraising

Mexico Mission Trips

Youth Leader

City, Mexico

July 2008 / 09 – Aug 2008 / 09

- Guided and worked on construction of basic houses out of raw materials for numerous families in impoverished areas
- Taught children English, organized and led them through daily recreational activities to promote healthy development

SKILLS, ACTIVITIES & INTERESTS

Languages: Conversational Proficiency in Mandarin Chinese

Technical Skills: MS Excel (VBA), MS Word, MS PowerPoint, Capital IQ, Java, C#/Visual Basic, OCaml, HTML, XML

Activities: Mutual Fund Club, New Student Hosting Club, Online Tutoring, Beverage Club, Chinese American Students Club

Interests: Guitar & Piano, Jazz Music, Sundance Films, Ethnic Foods, Swimming, Strategy Games