

# XXXXXXXXXX

## EDUCATION

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### Non-target

*Bachelor of Science in Business Administration in Finance*

USA  
May 2014

- **Major GPA:** 3.7 / 4.0; **Overall GPA:** 3.3 / 4.0
- **Honors:** Dean's List; Bright Futures Scholar
- **Relevant Coursework:** Investment Analysis, Financial Markets, Business Statistics, Financial Accounting, Corporate Finance, Financial Models, Portfolio Management, Financial Derivatives, Marketing Strategy

### London School of Economics

*Visiting Student*

London, England  
June 2012 – August 2012

- **GPA:** 4.0 / 4.0
- **Relevant Coursework:** Strategic Management and Corporate Strategy

## WORK EXPERIENCE

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### Broker-Firm

*Intern (mid-sized securities broker and money management firm)*

USA  
March 2013 – May 2014

- Supported the Operations and Compliance departments with exception reports and proper documentation to prevent money laundering, fraud detection, and unfair practices
- Evaluated customer accounts to find excessive commissions and irregular transactions
- Analyzed penny stocks in order to determine key investment risks and to aid in product onboarding decisions
- Investigated products offered to customers to ensure build quality and compliance with FINRA regulations
- Led negotiations with vendors to cut software-related costs by \$24,000
- Developed client presentation for representatives on topics such as capital markets and strategic alternatives

## LEADERSHIP EXPERIENCE

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### Non-profit Firm

*Co-Founder and Marketing Coordinator*

USA  
August 2008 – June 2012

- Coordinated donations from various institutions leading to a total of \$30,000 worth of baseball equipment
- Aided in negotiations with Nicaraguan and Colombian governments for product entrance and proper distribution of donated products
- Researched market entry strategies to target impoverished areas by segmenting GDP per capita by region
- Created incentive system that increased volunteer rates at high schools by 20% each year
- Negotiated sponsorship deals and free delivery of equipment to target countries with DHL Logistics

### Young Investors Club

*Member*

USA  
August 2013 – Present

- Actively learned spreadsheet modeling for investment banking and equity research
- Constructed fully-integrated three-statement models with sensitivity analysis for a broad range of companies
- Analyzed industry reports, SEC filings and economic trends to assess earnings quality and competitive dynamics
- Computed valuation using DCF modeling, comparable company analysis, and precedent transaction analysis

## ADDITIONAL INFORMATION

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- **Languages:** Fluent in English and Portuguese; Proficiency in Spanish
- **Citizenship:** Brazil; U.S. Work Authorization
- **Computer:** Working knowledge of Bloomberg and Microsoft Office Suite
- **Activities:** Brazilian Jiu-jitsu Pan American and Worlds Quarter-Finalist, State Champion; Soccer
- **Favorite Investment Books:** The Intelligent Investor, Margin of Safety, The Investment Checklist
- **Other:** CFA Candidate