

# Tommy Tutone

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## EDUCATION

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### Top 50 US Non-Target

*Bachelor of Arts in Financial Economics  
Computer Science Minor*

**City, ST**

*Anticipated May 2015*

### University of Westminster

*Study Abroad Student*

**London, UK**

*September 2013 – December 2013*

- **GPA:** 3.20 / 4.00
- **Relevant Coursework:** Microeconomics, Macroeconomics, Econometrics, Calculus I II & III, Statistics, Behavioral Economics, International Economics (Financial Accounting & Financial Management taken through Top 50 Non-Target B-School)
- **SAT Critical Reading & Mathematics:** 1420 / 1600 (97<sup>th</sup> Percentile)

## FINANCE EXPERIENCE

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### Global PE Firm, \$ 3bn AUM

*Fall Intern*

**London, UK**

*September 2013 – December 2013*

Firm is a private equity firm focused on growth, buy-out, and distressed investments within the global financial services industry

- Case Study Project:
  - Drafted 15 case studies highlighting Firm's investments, from 1994 to present
  - Incorporated relevant transaction details from term sheets, equity research, management / internal presentations, financial statements, and models
  - Assisted with editing Firm's investor information deck, where case studies were featured
- Receiving foundational exposure to bank and insurance company valuation through industry research reports, Firm training materials, and case study work. Internship is ongoing.

### Venture Accelerator

*Summer Associate*

**City, ST**

*May 2013 – August 2013*

Tech-Accelerator is a venture capital program focused on seed stage investment in start-up tech companies

- InternetStartup.com:
  - Worked with the CEO and COO of attending company InternetStartup.com
  - Assisted in developing customer conversion metrics, return on advertising, and gross profit estimates
  - Used findings to create a projected income statement for Company through FY 2014
  - Drafted classified ads, and newsletters targeting the customer demographic, resulting in \$3,295 of revenue
  - Worked with the Company CEO to create a pitch deck, which was presented to over 200 individual / institutional investors

### University Investment Group, LLC

*Analyst, Financial Institutions and Commodities Group*

**City, ST**

*April 2012 – Present*

University Investment Group is a student-run investment fund supported by the University

- Joined the Financial Institutions and Commodities Group to build off of internship experience analyzing retail banks and insurance companies at Global PE Firm
- Attend bi-weekly meetings covering macro and sector specific information affecting the group's holdings
- Researching Nelnet Inc.(a student loan provider and tuition processor) as a possible investment due to:
  - Strong EPS growth, and attractive P/E P/B ratios as compared to its peers
  - Diverse client base of state / federal agencies, public / private universities, and individuals

## TRAINING/SKILLS, ACTIVITIES & INTERESTS

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### Training/Skills:

- Bloomberg – completed 2 hour training session at University of Westminster Business School
- Excel & PowerPoint – experience with pivot tables, conditional formatting, charting, regression analysis, pitch decks
- Python – proficient with syntax, Boolean loops, and object-orientated-programming

**Activities:** Finance & Economics Council, Student DJ

**Interests:** Guitar, Dodgeball, Ping Pong, International Travel, Aviation Simulation