

John Smith

123 xyz street, City, State, Zip
Phone Number | Email

EDUCATION

Harvard/Yale/Princeton University

Bachelor of Arts in Economics

• **GPA:** 3.4 / 4.0; SAT: 2180

• **Relevant Coursework:** Microeconomics, Macroeconomics, Econometrics, Calculus

City, State

Expected 2015

WORK & LEADERSHIP EXPERIENCE

Varsity Football

Junior Safety

• Up to 30 hour/week time commitment; balancing this commitment with a rigorous course load has enabled me to develop a strong work ethic and time management skills

• Put into highly stressful and competitive situations on a daily basis; must be able to perform in high pressure situations and work as a team player to complete team goals

• Past Awards: Team Captain, Athlete of the Year, 1st Team All-State

City, State

August 2011 – Present

Small Real Estate Private Equity Firm

Summer Analyst – Private Equity Real Estate

• Modeled the acquisition of a retail property, valued loan pools and determined resolution strategies, and prepared a report analyzing key performance metrics over our past 3 funds

○ San Francisco Retail Center Acquisition

▪ Built a DCF model to evaluate the acquisition of a San Francisco retail property

▪ Determined that the acquisition would return a 22.86% levered gross IRR and a 4.75x MOIC at a purchase price of \$5,400,000

○ Loan Pool Valuation

▪ Valuated 7 loans collateralized by office, retail, and residential properties in a Colorado loan pool; concluded that our firm would recover 90% of the unpaid balance and should bid \$1,185,572 for the loans

▪ Valuated 11 loans collateralized by single-family residences in a Chicago loan pool and determined that our firm would recover 54% of the unpaid balance and should bid \$567,802 for the loans

○ Performance Analysis

▪ Prepared a report analyzing key performance metrics over our past 3 funds

▪ Demonstrated that our 18% gross IRR and 13% net IRR were superior to the returns of the real estate funds of other public private equity firms

City, State

May 2013 – August 2013

Start-up Mobile App Company

Marketing Intern

• Developed the marketing strategy for this startup company's mobile application

• Researched the most effective strategies for gaining followers of our target demographic

• My strategy helped to generate over 4,400 twitter followers and 10,000 users within a week

City, State

June 2012– August 2012

OTHER ACTIVITIES

Activities: XYZ Fraternity, Athletes in Action, Varsity Football

Volunteer Work: XYZ Bone Marrow Drive, XYZ Cancer Drive, Habitat for Humanity

Interests: Boston Sports, Fantasy Football, Fitness