
Academic Background

Semi-Target College of Business

Degree Awarded: June 2013

- BSC in Finance, Minor in Economics; Major GPA: 4.0; Cumulative GPA: 3.6
- Coursework: Corporate Finance, Financial Statement Analysis, International Finance, Investments: Theory & Practice, Risk Management, Econometrics, Intermediate Microeconomics, Managerial Accounting, Statistics and Calculus.
- [REDACTED] Scholars Award Recipient.
- Dean's List Honors: Fall 2010 to date.

Professional Experience

Early-Stage Venture Firm (*Venture Capital & Private Equity, Chicago, IL*) – Analyst

Dec. 2012-Present

- Collaborate with Managing Principals on the draft and negotiation of convertible note financing term sheets and private placement memorandums for seed and early-stage investment deals.
- Conduct and report market research in order to develop and support go-to-market strategy for early-stage portfolio companies including [REDACTED]
- Developed a company pitch book including: industry overview, comparable companies and company valuation to present to prospective buy-side partners for multi-million dollar growth equity capital raise.
- Drafted a Feasibility Summary and Business Plan on behalf of [REDACTED] for the 2013 Edward L. Kaplan New Venture Challenge at the University of Chicago-Booth School of Business.

Boutique (*Investment Banking, Chicago, IL*) – Analyst

Mar. 2012-Dec. 2012

- Developed comprehensive project and corporate-level discounted cash flow models in order to perform cost and capital structure analysis for clients in the energy, natural resource and biotechnology industries.
- Created pitch decks to include: company or project overview and valuation; market overview; site location and design; risks; and management team for buy-side clients including: Private Equity firms, Pension Funds and Sovereign Wealth Funds.
- Organized and participated in client meetings to discuss deal prospects and due diligence requirements.
- Constructed a fund economics model including: L.P. carried interest provision, hurdle rate, return disbursements and management fees for a \$40mm impact investment fund managed by the firm's non-profit subsidiary, [REDACTED].
- Analyzed the potential impacts of Japanese monetary policy on free cash flows from the firm's Japanese operations and made recommendations on currency risk hedging strategies to senior management.

\$9bn Investment Manager (*Investment Management, Chicago, IL*) – Research Analyst

Sep. 2011-Mar. 2012

- Tracked the volatility and market capitalization of specific equities within the Russell 2000 Index and compiled recommendations for the firm's Small Cap Equity Analysts.
- Compiled, sorted, and verified twenty years of performance and holdings data to present in the firm's Small Cap Expanded Core and Municipal Fixed Income Investment Strategy client reports.
- Assisted the Marketing Director with the design of the firm's correspondence materials to present to current and potential new clients, which include: State Pension Funds, University Endowments and Charitable Foundations.

Non-Profit (*Microfinance, Oak Brook, IL*) – Intern

Jun. 2011-Aug. 2011

- Evaluated the organization's social media and fundraising accounts and made recommendations to the Marketing Team on strategies to enhance the organization's presence and fundraising efficiency on platforms such as Global Giving.
- Active participant in daily department meetings that sought to originate and evaluate new advertising campaigns and fundraising initiatives.

Leadership & Volunteer Experience

Student Finance Association: Investments Division – Co-Founder

Nov. 2012-Present

University Campus Recreation – Membership Services

Jan. 2011-Present

Global Brigades – Program Director, Environmental Brigades

Sep. 2010-Oct. 2011

Sigma Phi Epsilon – Vice President, Member Development & Programming

Feb. 2010-Oct. 2011

Awards & Interests

- Computer Proficiencies: Microsoft Excel (v-lookup, what-if analysis, pivot tables), Bloomberg Terminal
- Interests: Clean Technology, Healthcare, Alternative Investments, Development Economics, Architecture and Cycling.
- Favorite Books: The Gospel of Wealth, Foiled by Randomness, Small is Beautiful, Walden, Dead Aid and The Lean Start-Up