

## Experience

### <Bank> Real Estate, Associate December 2014-Present Chicago, IL

- Co-authored letters of intent, debt term sheets, and investment memorandums presenting more than \$250 million of investment memorandums to the acquisition committee and fund management
- Created and maintained financial models including multiple hurdle cash flow waterfalls, joint venture structures, and bond financing for potential direct and syndicated equity investment opportunities in excess of \$1 billion per annum
- Assisted in originating LIHTC equity investments, pre-development, construction period, and permanent financing totaling more than \$200 million in debt issuance
- Initiated a new relationship for <Bank> exposing the acquisitions group to an additional \$150 million of annual transactions

### <Bank> Real Estate, Analyst July 2013-Present Dallas, TX

- Underwrote the acquisition of senior, family, and Section 8 multifamily real estate including more than \$100MM in debt and equity
- Developed and monitored property budget forecast for operating expenses and income increasing projected property NOI
- Sized \$75 million of Fannie Mae and Freddie Mac loans for student, manufactured, and conventional multifamily properties
- Assisted Asset Management in budgeting operations and examining refinancing options for existing PNC Real Estate portfolio properties
- Supported the underwriting of \$125MM in GSE transactions reducing transaction time by 16%

### <Name> Capital, Private Equity Summer Analyst June-August 2011 Chicago, IL

- Increased portfolio company's profitability by growing internet marketing exposure leading to an increase in revenue
- Analyzed potential new market segments to allow <portfolio company> to expand to adjacent markets
- Conducted primary industry research in the commercial aerospace industry in connection with a new investment opportunity for <Name>

### <CRE Firm>, Commercial Real Estate Intern June – August 2010 Chicago, IL

- Used Argus DCF to screen potential new real estate acquisitions and determined several different cash flow scenarios
- Established new system for more effective lead generation increasing the closing rate
- Screened new real estate investment opportunities increasing <CRE Firm>'s market presence

## Education

### Northwestern University Evanston, IL

Bachelor of Arts in Economics, graduated June 2011

Master of Liberal Studies, graduated June 2012

## Honors and Awards

- **Northwestern University Varsity Football** 2007-2011 - Full scholarship athlete
- **Academic All-Big Ten** honors 2008 through 2011 for academic and on-field contributions
- **Uplifting Athletes** 2010-2012 - Founding member and President of Northwestern chapter of a national non-profit charity
- **Benet Academy H.S. Assistant Football coach 2012-2013** – Coached team to the State Semi-Finals

## Skills and Interests

- Proficient in MS Office applications (Word, PowerPoint, and Excel) and Argus DCF
- Other interests: fitness, reading, and SCUBA