

John Smith

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EDUCATION

SEMI-TARGET CANADIAN UNIVERSITY

Bachelor of Commerce in Finance & Economics

2008 - 2012

- **GPA:** 3.2 / 4.0; **4th-Year GPA:** 3.5 / 4.0
- **Honors:** Queen Elizabeth II Aiming For The Top Scholarship

WORK & LEADERSHIP EXPERIENCE

No Name Boutique

City, Province

Investment Analyst

May 2012 – Dec. 2012

- Full-service investment management advisory firm advising institutional clients with a total AUM of \$2 billion.
- Selected Project Experience:
 - Investment strategy review for \$400 million pension fund
 - Conducted asset allocation modeling using Black-Litterman model to determine optimal asset mix while maintaining a 5% shortfall risk
 - Placement of new \$50 million bond mandate for pension fund
 - Researched and created shortlist of US corporate fixed income managers based on past performance, quality of management and investment strategy
 - Met and interviewed managers to determine suitability for inclusion in client portfolio

Big European Bank

City, China

Research Assistant Intern, Equity Research

June 2011 – Aug. 2011

- Shanghai, Hong Kong and Shenzhen listed food and beverages companies.
- Selected Project Experience:
 - Initiating report on newly public \$125 million revenue, packaged foods company
 - Valuation using DCF financial model and public market trading multiples
 - Created pro-forma financial statements to project free cash flows
 - Initiating report on \$8 billion revenue meat processing company
 - Conducted statistical regression using economic data to predict future increase in Chinese per-capita pork consumption
 - DCF valuation utilizing both terminal multiple and growing perpetuity methods
- Prepared primer on the dairy products industry requested by one of the bank's clients utilizing information from agricultural associations, government associations and company databases.

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in Mandarin

Technical Skills: VBA, Java, Matlab, Bloomberg Terminal, Evestment

Certifications & Training: Breaking Into Wall Street Financial Modeling Course

Clubs: Charity Organization, Charity Organization, Peer Mentorship Program