

NAME
[Contact Info]

EDUCATION

Non-Target

BS in Finance, Minor in Economics

Northeast
Summer 2013

- **Cumulative GPA:** 3.7 / 4.0 | **Major GPA:** 3.9 / 4.0
- **Honors:** Magna Cum Laude, Full Scholarship, [Finance Program]

EXPERIENCE

Small Boutique

Investment Banking Intern (Consumer/Retail)

Northeast
Fall 2014 – Present

- Performed financial and strategic analysis for M&A advisory including valuation analyses (precedent transaction, comparable company) and prepared pitches, teasers, and Confidential Information Memoranda (“CIM”)

Selected Transaction Experience

- Advising private equity-backed women’s apparel and accessory company on potential sale
 - Collaborated with Management to draft teaser and CIM consisting of company overview, recent milestones, product mix, key investment considerations, and financial profile of the Company’s 3 lines
 - Conducted industry research and prepared ongoing updates and discussion materials for the Board of Directors
- Advising family-owned [Consumer space] company on \$XYZ million growth capital raise
 - Performed valuation analyses utilizing public trading comparables and precedent transactions and compiled working list of potential investors including strategic acquirers and financial sponsors
- Advising private equity firm seeking investment in the [XYZ] space
 - Conducted due diligence and market research on potential targets to provide investment recommendations

Small Consulting Firm

Consultant Intern, Strategic Advisory (Consumer/Retail)

Northeast
Fall 2014 – Present

- First Consultant Intern to join strategic advisory firm with particular focus on the Consumer/Retail sector
- Developed firm-wide client deliverable templates, pitch materials, and historical case studies for potential clients

Select Project Experience

- Advising global hedge fund on potential investment in leading apparel retailer (November 2014)
 - Assisted in drafting presentation overview of market dynamics, growth potential, management team due diligence, competitive set, and precedent transaction analysis, resulting in a new mandate for the firm

Small Growth Equity Firm

Private Equity Intern (Consumer)

Northeast
Spring 2014 – Fall 2014

- Performed comparable company and precedent transaction analyses to support valuations for a growth equity firm investing in consumer branded companies
- Entrepreneur-led branded natural food company focused on organic nutrition snack bar products
 - Assisted in the executive search for team build-out by researching professionals through traditional channels
- Leading manufacturer of health & wellness products in nutritional supplements category
 - Conducted market research on the health/wellness sector to draft growth equity investment proposal

Big Bank (Barclays/JPM)

Analyst, Equity Trading

Northeast
Summer 2013 – Spring 2014

- Performed risk management functions for the desk including booking trades, confirming trader estimates against system P&L, tying out trade blotters against book results, and performing end of day P&L reporting

OTHER

Technical Skills: Microsoft Office Suite, Bloomberg Terminal, CapitalIQ, Euromonitor

Activities: Non-profit work, volunteer organizations

Interests: [TBA]