

NAME

Street Address
City, State ZIP

Email

Phone

EDUCATION

Public School

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Bachelor of Arts in Global Economics and Middle Eastern Relations

Class of 2017

- Cumulative GPA: 3.5/4.0; Major GPA: 3.9/4.0
- Awarded full merit scholarship based on academic and extracurricular achievement
- Honored as only freshman of 15 students in INSERT PRESTIGIOUS COURSE HERE
- Earned place at INSERT SEMINAR HERE

WORK EXPERIENCE

Boutique Investment Bank

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Investment Banking Intern

Feb 2017 – Present

- Prepared marketing and presentation materials for potential sell-side and buy-side M&A transactions
- Produced weighted-average valuation models, identifying comparable companies and precedent transactions

Secondary Venture Capital Research Firm

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Research Associate Intern

Dec 2016 – Present

- Published research reports, conducting thorough due diligence on private, venture-backed tech companies
- Authored topical research notes providing analysis of trends and news in private company valuation and tech
- Built upon model to provide time-weighted IPO returns analysis for venture capital funding rounds
- Built waterfall models to provide liquidation analysis of companies with complex capital structures
- Maintained liquidity watchlist, monitoring 325 companies to assess probability of near-term liquidity events

Broker-Dealer

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Institutional Equity Sales and Trading – Fall Intern

Sep 2016 – Nov 2016

- Conducted post-trade analytics, evaluating execution quality and transaction cost from smart order router
- Reviewed broker vote results from clients, producing client strategy recommendations for senior management
- Evaluated closed-end funds for rights offerings, building upon model to analyze more than 600 closed-end funds
- Provided ad-hoc modeling to senior traders including yield curve and correlation modeling

Tech Startup

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Strategy and Finance Intern

Jun 2016 – Aug 2016

- Provided analysis directly to C-suite executives on financing, capital structure, and strategic business initiatives
- Built models to evaluate financial projections, product pricing, capital financing terms, and tax implications
- Designed dashboard for senior leadership team to assess business performance versus projections
- Developed strategic sales plan and training with the business development team
- Facilitated the 409A valuation process and worked with the investment bankers to review drafts
- Helped design investor deck and prepared visuals for presentation of financials both internally and externally
- Produced competitor research deck to provide analysis of market position, pricing, and growth opportunities

Hedge Fund

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Junior Equity Analyst - Intern

Jun 2015 – May 2016

- Generated investment ideas and themes while supporting capital structure and value-driver research
- Built three-statement and DCF models under a variety of operating and financing scenarios
- Authored analytical reports for presentation to senior analysts and portfolio managers across a range of equities
- Participated in ad-hoc direct due diligence and research, financial and accounting analysis, and channel checks

LEADERSHIP

Army ROTC

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Cadet

Aug 2013 – Present

- Selected as Battalion Operations Officer, responsible for planning all training activities for more than 100 cadets
- Served in a variety of leadership positions, including Company Commander and Platoon Sergeant
- Promoted to Commander of Color Guard, presenting the flag at prestigious events, and Ranger Challenge Team Leader, representing the battalion in a brigade-wide tactical leadership skills competition
- Awarded Army ROTC National Scholarship based upon academic, athletic, and leadership excellence

ADDITIONAL INFORMATION

Skills: Accounting, Data Analysis, Equity Research, Financial Planning and Analysis, Financial Modeling
Software: Advanced proficiency in Excel, PowerPoint, Bloomberg, Cap IQ, and PitchBook
Programming: Studying Python and VBA
Interests: Military Strategy, International Affairs, Politics, Technology, Running