

EDUCATION

- 2015 - 2017 London Business School, UK**
Reading for Masters in Finance degree, MBA-level degree
Corporate Finance concentration
- 2009 - 2013 Non target International College, Latin America**
Bachelor in Finance, GPA: 3.92/4.00
First Class Honours, Top 2% of Class, Summa cum laude, Dean's List every year
- 2011 - 2012 Non target International College, South Korea**
International Exchange Programme, GPA: 4.00/4.00
Awarded XXX Government XXXX Scholarship
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BUSINESS EXPERIENCE

- 2014 - 2015 BIG 4 CORPORATE FINANCE, Latin America**
Leading M&A Advisor in XXXX and Andean states
Senior Associate, Mergers and Acquisitions
- Promoted in less than one year to Senior Associate with emphasis on pitching to country's major corporations, supporting clients through deal-cycle, and training team of five analysts
 - Executed sell-side and buy-side deals (\$200m total) by leading management presentations, documents preparation, valuation (DCF, DDM, Residual Income) and assisting negotiation
 - Valued XXXXX, country's largest insurer (\$400m revenue), by developing sophisticated FIG model integrating new regulation which led to a mandate to buy competitors
 - Executed acquisition of XXX Insurances for 12 times EBITDA by evidencing major synergies and cost optimizations through merging model and accretion analysis
 - Directed all stages of XXXX sale, Spanish oil-field services company, to XXXX Spain which included DCF, sourcing potential buyers, information management, negotiation and closure
 - Guided valuation of country's largest appliances manufacturer, \$250m, to be sold to a US-S&P500 corporation by building cross-country earn-out model under Forex volatile period
 - Saved up to \$12m in contingencies to major American-Mexican media holding through a financial due diligence for acquisition of country's largest print media company
 - Developed business plan and feasibility analysis for a \$50m auto-parts company, including comprehensive DCF model with investment schedule based on working capital optimization
 - Designed a junior-banker and recent-graduate recruitment system to be applied in the US and Latin America leading to five high-potential professionals hired
- 2013 - 2014 CAPITAL INVESTMENTS (fake), Latam**
Boutique Investment Bank
Analyst, Debt Capital Markets
- Decreased bonds' time to market by 4 to 6 weeks via optimizing performance of structuring team and interaction with Securities Exchange Commission and clients' treasury analysts
 - Selected to lead boutique's largest bond issuance (\$50m) for XXXX by conducting research on telecom industry and modelling securities repayment in valuation model
 - Advised XXX International Bank on total debt restructuring plan from international funding to local loan-backed securities by assessing its cash flows, debt capacity, and regulation
 - Structured fixed income instruments of up to \$30m by evaluating major corporations' indebtedness capacity, cash flows stress analyses and building offer prospectuses
 - Increased market orders and company's brand positioning after gathering and presenting country's key financial indicators to asset managers in the US and Europe
- 2012 XXXXX STOCK EXCHANGE, Latam**
Summer Analyst, Statistics Department
- Simplified financial matrices and monitored local securities trends to create daily and weekly reports for national and international participants
 - Directed research on international stock exchanges and indexed ETFs to promote replication on local market with local securities
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ADDITIONAL INFORMATION

- XXXX blogger for London Business School covering finance and academic topics
- Executive Committee officer for LBS Finance Club, covering technical training programs for students; and Latin America Club, organizing 2016 Latin America Business Forum
- English-Spanish interpreter for US physicians in Amazon Jungle in 2014
- Former fitness athlete and Latin music dancer participating in several local tournaments
- Lecturer for UDLA University's MBA2013 class: Stock Market and Valuation Methods
- Winner XXX Intern Contest in 2012 leading to internship in Mexico City
- Proficient in Bloomberg, Capital IQ, reading for CFA I

LANGUAGES Fluent English, Native Spanish, Basic French

NATIONALITY XXX (Latin America)