

## Adam Smith

110 Faulkberg Road, Midtown, London, SW2 1KA  
(+44)7762455215; A.Smith@lse.ac.uk  
<https://uk.linkedin.com/in/ASmith>

### Education and Awards

---

2016-20	<b>The London School of Economics, BSc Economic History</b> 1 <sup>st</sup> yr    Economics    Pre-Industrial Economic History The Internationalisation of Economic Growth    Elements of Accounting and Finance
2013-15	<b>The Humbledn School, Kent</b> <b>A-level:</b> Economics (A), Psychology (A*), Physical Education (A)
2015	Received the Academic Achievement Award for 'Outstanding Achievement'
2008-13	<b>Lovern School, London</b> <b>IGCSE:</b> 2A*s, 7As

### Work Experience

---

Sep 17-present	<b>Blah Blah Capital</b> <b>Intern, London</b> <ul style="list-style-type: none"><li>At the forefront of the fund's transformation around MIFID II regulations.</li><li>Led the upgrade of the Fund's IT Infrastructure against a budget to ensure greater security and reliability for investors.</li><li>Created and updated investor presentations and operational due diligence documents to exemplify the firm's strategy to institutional investors.</li></ul>
Jun-Sep 17	<b>Insurance Company</b> <b>Intern, Sales and Underwriting, London</b> <ul style="list-style-type: none"><li>Wrote research reports on industry trends and company analyses, using Bloomberg and Annual Reports, to make informed 'New Business' proposals to the Head of Sales.</li></ul>
Jul 15-16	<b>Tech/Consulting Company</b> <b>Business Analyst, Industry Solutions Sales Team, London</b> <ul style="list-style-type: none"><li>Analysed and presented key market and financial data to the UK CEO for the Industry Solution sales Team.</li></ul>
Jul 14	<b>J.P. Morgan</b> <b>2-Week Work Experience , FX Sales and Trading &amp; Client Services, London</b> <ul style="list-style-type: none"><li>Won a trading competition by achieving a 7% return over one week.</li><li>Assisted traders by condensing FX research papers into one-pagers.</li></ul>
Jul 13	<b>Unum (Employee Benefit Insurance)</b> <b>2-Week Work Experience, Sales Office, London</b> <ul style="list-style-type: none"><li>Prepared product information packs for consultants enabling them to achieve target.</li><li>Shadowed the Regional Sales Manager.</li><li>Learnt the processes of how the firm provides quotes and how they project sales targets.</li></ul>

### Other Work Experience

---

Feb-May 17	<b>Bartender, Royyer Arms, London</b> <ul style="list-style-type: none"><li>Demonstrated the ability to multi-task at a fast pace, while dealing with various situations/individuals with over 1,000 customers weekly.</li></ul>
2015-present	<b>STEM (Science, Technology, Engineering, Maths) Ambassador</b> <ul style="list-style-type: none"><li>Providing E-mentor careers support to secondary school children to develop their core interests and raise participation in STEM subjects.</li></ul>

### Extra-Curricular Activities

---

2016-present	<b>Member of LSE Business and Finance Society</b> <ul style="list-style-type: none"><li>The largest society in LSE and London.</li></ul>
2012-2016	<b>Competed at National Level Athletics</b> <ul style="list-style-type: none"><li>I have won events including the Kent Schools Athletics and ISA Nationals.</li><li>Won the Jack Petchy Award for 'Outstanding Achievement' in Athletics.</li></ul>

<b>Languages</b>	German Intermediate; French Basic
------------------	-----------------------------------

---

References upon request