THE STRATEGY & CORPORATE FINANCE PRACTICE (S&CF)

The Corporate Finance (CF) Practice, within the broader Strategy & Corporate Finance Practice, provides pre-eminent, independent advice on finance and value creation.

The CF Practice works with international clients across two broad areas: Transactions Service Line (mergers and acquisitions, joint ventures / alliances, divestitures, due diligence, privatizations, and initial public offerings); and CFO Service Line (Chief Financial Officer (CFO) role, finance function, performance measurement and management, and investor communications).

The Research Analyst will be an active part of the Global Transactions Service Line and will be based in our North American Knowledge Center.

OVERVIEW:

The role of the Transactions Service Line (TXN SL) Research Analyst is to support the TXN SL Manager (SLM) and practice leadership in a research and knowledge management capacity. The Analyst will be expected to handle short and medium-term research requests related to mergers and acquisitions (M&A), joint ventures (JVs) / alliances, divestitures, due diligence, privatizations, and initial public offerings; to provide Client Service Staff (CSS) with access to the vast array of available Firm knowledge; to serve as a central point of contact for key proprietary databases maintained by the Service Line; and to ensure that Service Line leadership has a complete perspective on the active client pipeline and recent client engagements.

The Research Analyst will have the opportunity to work directly with client teams, practice leadership and Transactions-dedicated experts and analysts.

PRIMARY RESPONSIBILITIES

- Act as a First Alert or dedicated Knowledge/Research lead for Transactions, working with CSS on Transactions-related analytical support, document requests, and requests for subject matter expert names; and serve as a central contact point and expert on basic knowledge of M&A, JVs / alliances, divestitures, due diligence, privatizations, and initial public offerings

- Liaise with the Corporate Finance Research & Information team (CF R&I) on the multitude of transactions-related requests, helping both CF R&I and CSS scope and prioritize knowledge needs, including identifying the most appropriate internal knowledge access channels and contacts as well as relevant external sources
- Maintain and develop databases related to Knowledge Investment Projects (KIPs), such as Precedent Transactions Database, Synergies, M&A Value Creation, the "Largest Living" JV Database, and Excellence in M&A, continuously updating datasets, liaising with CSS in need of information, and preparing analyses and materials for Client Service Teams. As part of the M&A Capability Building initiative, the Research Analyst also has the opportunity to become more involved in M&A diagnostics, participating in client interviews in order to perform diagnostics and analysis
- Research and create custom case studies for specific past Transactions, as requested by CSTs
- Contribute proactively to TXN SL knowledge development efforts (KIPs, etc.)
- Assist with the writing of Reference Cases and Letter of Proposal (LOP) / Request for Proposal (RFP) and sanitization of best in practice LOPs and RFPs for future use with teams
- Work with SLM to ensure that Practice credentials and qualification packs are regularly updated
- Track dissemination of materials to measure knowledge impact; report trends in requests (topics, regions) to Service Line leadership
- Maintain and update Service Line Virtual Team Rooms (VTRs)/Box (transactions and JVs / alliances)
- Edit or proactively contribute content for various dissemination initiatives including the JV bi-weekly newsletter, TXN quarterly newsletter or Present Value as required
- Support other projects as required