

# First. M. Last

Address | City, NY Zip  
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## PROFESSIONAL EXPERIENCE

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### **\$11B Public Tech Co.**

**New York, NY**

*Finance Development Program – Analyst*

*Corporate Treasury (Capital Markets)*

July 2018-Present

- Create short term liquidity model, enabling better accuracy in free cash flow forecasting
- Develop XX's 2019 FX hedging strategy, quantifying value-at-risk across major currencies and mitigation plans; prepare presentation materials for CFO

*[Business Unit] FP&A, Decision Support*

July 2017-July 2018

- Provided detailed analysis and presentation materials for CFO to present annual and long term plans showcasing revenue growth and EBITDA margin improvement across XX's \$1B emerging markets business
- Consolidated and provide variance analysis in monthly reporting of actuals and forecasts for emerging markets; assess risks and opportunities in each region to properly manage central hedging
- Reported key performance indicators around expense to revenue ratios, sales force effectiveness, retention, book of business, and customer satisfaction across all business in emerging markets
- Modeled financial scenarios around business unit restructuring, currency profile forecasts and other ad-hoc requests to support Corporate Strategy in emerging markets
- Developed reporting tools, presentation templates and financial models to pass down to regional FP&A teams and XX's Center of Excellence to promote best practices

*[BU] Content FP&A*

July 2016-July 2017

- Partnered with key stakeholders throughout the organization to provide analysis to support business decisions including workforce location strategy, headcount planning and organic investments
- Provided analysis and presentation deliverables to carry out a restructuring of the organization to present to executive leadership, resulting in \$9m first year cost savings
- Manage monthly reporting, variance analysis and annual planning for multiple P&Ls across the [BU] business
- Created financial models to propose and track progress of capital investments across the organization to deliver organic growth
- Developed key performance indicators for [BU] Content to track unit cost of data creation and workforce productivity

### **F10 Industrial Company**

**City, ST**

*XXX Intern, FP&A*

May 2015-Aug 2015

- Created a landscape of activities reported, bringing to light disparities in accounting across regions to enable standardization and improve accuracy in variable cost productivity reporting
- Met with FP&A managers from Latin America, Asia-Pacific, Europe, EAGM, India, United States and China regions to create a layout of current system visibility and shortcomings to support the transition to a new chart of accounts
- Quantified systemic flow of costs into fixed accounts across all 7 regions, finding over 18% of Global Services expenses mislabeled as fixed costs and later manually flipped to variable accounts to improve accuracy in reporting to management
- Proposed a plan to eliminate manual corrective entries by over 56%, resulting in over \$53,000,000 in costs reclassified as variable per quarter to improve analysis accuracy and efficiency at month and quarter close

### **Large Private Industrial**

**XXX, Switzerland**

*Corporate Finance Intern*

May 2014-Aug 2014

- Conducted a study to analyze and quantify XX's ability to grow automation solutions projects throughout execution with emphasis on identification of key add-on sales and profit drivers
- Coordinated project managers from sales centers throughout Europe, the Middle East, and North America to gain an understanding of cost allocation procedures for each unique project
- Built an array of financial models to display project margin forecast variances, net sales growth timelines and variations in payment term timelines
- Researched payment terms to improve XX's execution of projects on a cash neutral basis

## EDUCATION

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### **State School, Business School**

**City, ST**

*Bachelor of Science, Accounting and Finance; Concentration in International Business*

December 2015