# Name

# Address Phone Number | Email

#### **EDUCATION**

University Name City, ST

Double Bachelor of Science in Economics and Business Administration: Finance

Expected May 2022

- **GPA:** 3.5 / 4.0
- Honors: Dean's List Spring 2019, Dean's List Spring 2020
- Study Abroad: Rome, Italy Fall 2017
- Relevant Coursework: Fixed Income Securities, Financial Risk Management, Investments, International Economics, Financial Management, Financial Accounting, Business Analytics, Macroeconomics, Microeconomics, Econometrics

#### WORK EXPERIENCE

### **Top Buy-Side Firm**

City, ST

July 2020

Incoming Fixed Income Trading Intern

City, ST

**Technology Consulting Firm** *Analyst Intern* 

July 2019 – December 2019

- Advised Fortune 500 clients throughout the lifecycle of technology investment transactions, including building custom pricing models, performing market research and surveillance, and presenting findings to key decision-makers and stakeholders; identified over \$87mm in total savings from July to December.
- Selected Client Experiences:
  - o Federal Agency's \$5.4mm Automation Software Investment
    - Quantified \$2.7mm in savings by analyzing Excel datasets to develop pricing and discounting models.
  - o Fortune 500 Technology Hardware Company's \$9.8mm Record Management Software Investment
    - Generated greater client leverage against the vendor by delivering actionable insights by performing market, supplier, and competitor research.
- Spearheaded the implementation of Microsoft PowerBI with senior analysts to synthesize and analyze unstructured datasets and extract relevant and valuable business insights.

## LEADERSHIP EXPERIENCE

### **University's Finance and Investment Club**

City, ST

President

April 2020 – Present

• Direct the strategic plan for University's largest business club to support the development of over 300 future financial professionals, including securing speakers from leading financial firms, hosting industry-standard skills workshops, and curating valuable events and competitions to create value for club members.

Smaller Finance Club City, ST

President

March 2020 - Present

- Correspond with professionals, professors, alumni, and students to expand the club's network in the financial industry.
- Moderate fireside chats with industry speakers by guiding the conversation with relevant questions to deliver valuable insights to club members.

### **University's Powerlifting Team**

City, ST

President and Captain

March 2020 - Present

- Commit approximately 20 hours per week to practices, training sessions, competitions, video review, team meetings, and fundraising events, all while balancing a full academic course load.
- Oversee veteran and rookie team members' progression by managing, monitoring, and optimizing weekly workouts alongside coaches.

### **SKILLS, ACTIVITIES & INTERESTS**

**Certifications:** Bloomberg Market Concepts

Technical Skills: Advanced Excel, Microsoft PowerBI; Intermediate VBA; Introductory Tableau, Python, Java, SQL

Activities: Business School's Student Leadership Council, Massachusetts Special Olympics Volunteer

**Interests:** Compete at local, state, and national powerlifting competitions, develop and cook new recipes from around the world, restored 1989 Porsche Targa to concours condition to win at the 2017 Concours Event Name