

ZZZ ZZZ
New York, NY
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EXPERIENCE

Major Investment Bank: FX Derivatives Trader, New York, NY July 2011-Present

- Market-maker and risk-manager of both vanilla and exotic options on G10 and EM currencies; liquidity provider to a broad spectrum of bank clients, including institutional, corporate, and private accounts
- Currently running the XXXX options book since the fall of 2014 to reestablish its profitability: this has involved developing key client relationships to generate flows and revenue. In 2015, the book had its best performance in 6 years.
- Currently trading the XXXX book in New York, and winning and hedging substantial client deals in coordination with a team of traders across other zones.
- Traded the XXXXX books in 20XX in XXX timezone, profitably running these books in the XXXXX time zone
- Responsible for the development of various components of the derivatives software suite: I helped to create the current options pricer by designing user interfaces and testing prototypes daily alongside software developers, designed the software tools used to manage the XXXXXX book, and am currently involved in implementing the new risk-management system for the vanilla and first-generation exotic portfolio
- Responsible for marketing option products to the client base: I regularly visit clients to pitch ideas and provide market color. Additionally, I have personally developed several key relationships that have generated profitable flow and have been instrumental in helping the desk execute axes and offset risk.
- Mentor to junior staff: I have been active in recruiting and training several new joiners on the desk and have overseen their development into competent trading assistants and junior traders

Major Investment Bank: Trading Intern, New York, NY June-August 2010

- Rotated through FX Derivatives Trading, ZZZZZ Derivatives Trading, ZZZZZ Derivatives Trading; received full-time offers from all groups

EDUCATION

Ivy League, Northeast
B.S., Operations Research and Financial Engineering 2007-2011
GPA: 3.90/4.00; Major GPA: 3.99/4.00
GRE: Quantitative 800/800, Verbal 690/800

Selected Coursework: Derivative Pricing Models | Stochastic Models | Real and Complex Analysis | Partial Differential Equations | Monte Carlo Simulation | Econometrics | Applications Programming for Financial Engineering

High School, Northeast 2003-2007
SAT 1: 2350/2400

SKILLS AND REGISTRATIONS

FINRA: Series 7 and 63 Registered
Python, Java, C/C++, VBA: Programming, specifically financial engineering applications such as Monte Carlo simulation
SQL: Database setup and management, including object-relational features
R, STATA, MATLAB: Statistical modeling and econometric analysis

EXTRACURRICULAR ACTIVITIES AND INTERESTS

Tennis: Club level at ZZZ University, USTA tournaments 2006-Present
Tutor, Community Impact: Tutor for middle-school students in local-area schools 2009-2011
TA, ZZZZZ Mathematics Department: Assisted professors and held office hours for group study 2010-2011
ZZZZZ Economics Society: Member of student organization to discuss economics and markets 2008-2011