

BOB STONKS

South Stonks Avenue | London, United Airlines | +787963864 | email@stonks.com

EDUCATION

Incoming Target or Semi-target in the UK depending on people **London, UK**
Bachelor of Science, Business Management – Expected grade: First-Class honours 2019 – 2022

- Manager at stonks college FinTech Society – oversaw 6 people to attract over 50 visitors at each event
- Coursework: Financial Accounting, Economics, Corporate Finance, Data analytics, Management Accounting
- Part of the Associateship of Stonks College, degree alongside my studies in philosophy, sociology

Target High School in France **Paris, France**
French Baccalaureate with Highest Honours “Mention Très Bien” (17/20) 2017 – 2019

- Part of the European section: intensive English lessons and exams
- Class representative and organised charities for education raising a total of 500€

EXPERIENCE

Company charging students £2000 (my online part time job) **London/Paris**
Academic Consulting Company – Consultant & Sales Associate Apr 2020 – current

- Advised 35+ students on their international academic orientation by tailoring our strategy to their needs
- Increased company’s digital visibility by 150% by improving SEO, resulting in a 36% increase in coaching orders

TOP 3 credit rating agency **London, UK**
Capital Markets & Credit Rating – Spring Intern Mar 2020

- Participated in several workshops on valuation techniques (DCF, LBO, P/E) and market analysis
- Work shadowed analysts and observed the importance of credit rating on bond yields and pricing
- Discovered how to conduct competition or industry analysis/research and how to use credit rating scales
- Analysed, examined and interpreted financial statements in order to evaluate company’s debt profile

University Investment Fund with real AUM (Stonks) **London, UK**
Equity Research – Senior Analyst Nov 2019 – current

- Performed equity research of companies in the technology, media and telecommunication sector
- Made fruitful recommendations on which other stocks to buy/sell as part of a long/short investment strategy:
 - Recommended buying Moderna Inc (NASDAQ: MRNA) and closed our position after a 54% increase
 - Successfully shorted airlines stocks in January 2020 before travel-bans start due to coronavirus outbreak
- Performed financial modelling to create DCF valuation models and comparable analyses to find a range of target price
- Analysed financial statements into Excel and performed historical analysis of key ratios
- Built forecasts based on input from consensus estimates and internal opinions of the businesses
- Finalist of a stock pitch competition: presented to an audience of portfolio managers

TMT company **Paris, France**
Management in Mobile Technology Start Up – Intern Jan 2016

- Attended client meeting and analysed product strategy and their UI/UX design to maximise client growth
- Assisted in creating a 30-page pitch book for clients highlighting industry overview and competitive benchmarking
- Wrote an analysis concerning branding, external perception and synergetic collaboration amongst 15 customers

International Large Corporate Bank (Banksters) **Paris, France**
Equity, Bond Trading – Insight weeks Jan 2015

- Developed theoretical and practical understanding of financial markets, trading strategies
- Learnt about fundamental and technical analysis and its impact on trading decisions
- Obtained 20/20 by presenting the role and divisions of an investment bank to my class in school

ADDITIONAL INFORMATION

- **Languages:** Proficient (CAE certificate) English | Native French | Conversational Spanish | Basics Chinese
- **Computer skills:** Advanced Excel, PowerPoint, Word | Skills in data analysis with Python, Bloomberg terminal | Basics VBA
- **Certifications:** Bloomberg Market Concepts; CFA Introduction; Python complete bootcamp; Financial Modelling
- **Python Projects Portfolio:** myprojects.com
- **Interests:** Snowboarding; Water-skiing; Programming to automate PC task; Playing the guitar, Children football coach