

Peter Sample

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EDUCATION

BSc in Business Administration , European School of Economics, New York, US	Sep. '14-present
• <i>Specialization in Finance, Scholarship granted, School and Class Representative,</i>	
• <i>Relevant Courses: Quantitative Finance, Economics, Accounting and Finance, Management, GPA 4.0</i>	
Banking Certificate in Finance , CYP in Banking and Finance, Zurich, CH	Aug. '09-Aug. '12
• <i>Relevant Courses: Retail Banking, Mortgages, Asset Management, Investment Banking</i>	
Higher Level International Baccalaureate , Handelskaufschule (HKV), Basel, CH	Aug. '09-Aug. '12
• <i>Relevant Courses: Economics, Accounting, Law, Maths, Finance</i>	

WORK EXPERIENCE

UBS

Client Advisor , Management Customer Service Center, Lugano, CH	Feb. '13-Sep. '14
• Assisted MD with managing customer call center team, controlled service level and trained employees in improving customer service skills	
• Helped team increase sales from 5% to 7%, achieved service level of 80%, reduced after call time	
Client Advisor , UBS Stock Exchange Support (Investment Banking), Zurich, CH	Aug. '12-Feb. '13
• Acted as liaison between investment banking and wealth management clients, assisted clients with questions related to equities, funds and structured products	
• Executed equities and structured products orders	
Client Advisor , Corporate Banking (Small and Mid Caps), Basel, CH	Feb. '11-Aug. '12
• Consulted clients regarding cash management and international transactions, performed financial analysis of business plans and financial statements	
• Collaborated with trade finance, fx and leasing departments and increased company's client portfolio	
Junior Client Advisor , Ultra High Net Worth Wealth Management, Paris, FR	Aug. '11-Feb. '11
• Consulted high net worth clients regarding their longterm investment decisions, assessed clients risk tolerance and recommended solutions in order to meet client's investment goals	
Junior Client Advisor , Asset Management, Basel, CH	Aug. '10-Aug. '11
• Analyzed clients financial standing, assessed eligibility and valued mortgages	
• Consulted clients with short and longterm asset solutions, including various funds	
Data Analyst , Travel Management, Zurich, CH	Feb. '10-Aug. '10
• Collaborated and communicated with international clients, researched and analyzed data and information, created mathematic reports	
Junior Client Advisor , Retail Banking, Frick, CH	Aug. '09-Feb. '10
• Acquired new clients and established longterm relationships, consulted in cash management and savings	
• Analyzed market conditions on a macro and micro level to create new business opportunities	

PROFESSIONAL AND VOLUNTEER ORGANIZATIONS

Organizer and Head Delegate , ESE National Model United Nations New York	Jan. '15-present
• Organized and coached extracurricular preparation course, lead and managed delegation of Singapore	
CFO and member , Project Myanmar, Charity	Jul. '14-present
• Created and managed equity portfolio for long term investment, pitched results to executive committee	
Co-Founder and member , E-Buster, Stock Forum	Apr. '13-present
• Accomplished rising CHF 10m of member assets, lead structured products and formation section	
Deputy Quartermaster Sergeant and Executive Accountant , Swiss Armed Forces	Oct. '13-Apr. '14
• Command and organized up to 200 soldiers, leadership, interpersonal skills, accounting	

LANGUAGES: Native in German, English and Swiss German; Fluent in French and Italian

IT SKILLS: Proficient in Microsoft Office (Word, Excel, Access, PowerPoint); Intermediate in Adobe, Linux, HTML, Bloomberg, Salesforce; Basic in NinjaTrader, MetaTrader