

## EXECUTIVE SUMMARY

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Energy industry professional with deep experience and strong collaborative and communication skills. Highly regarded for the ability to utilize operations background to inform economic impact of decisions. Experienced leading teams with diverse backgrounds and skills.

## PROFESSIONAL EXPERIENCE

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**SENIOR ANALYST: TRANSACTION ADVISORY**, National (not big 4) Accounting Firm July 2012-Present

- Perform financial analysis and develop models for use in financial structuring of tax advantaged development projects.
- Selected Transaction Experience:
  - \$45 MM 10MW solar energy installation across six sites in the Northeast. Created tax credit forecast model, construction funding schedule, and projected operating cash and income for investor and sponsor.
  - \$95 MM 9MW fuel cell project across 19 large retail sites throughout the US. Managed communication with client and remote management team; created models to project operations, cash flow, and income for developer and investor.
- Recognized by client for “terrific execution” of \$100 MM New Market Tax Credit application. Led the analysis and coordinated communication between parties which resulted in reduced time needed as compared to prior years.

**SENIOR FINANCIAL ANALYST**, Energy Service Company July 2011-July 2012

- Performed financial analysis and modeling of corporate development projects ranging from new project development to existing asset acquisitions.
- Selected Projects:
  - \$75 MM bid to develop cogeneration plant at one of the Northeast’s largest hospital campuses. Performed scenario analysis, developed utility tariff models, operational analysis, and collaborated with engineering, operations and sales groups to develop financial plan for projected project.
  - \$200 MM bid to acquire 15 generating assets and operating contracts located throughout the US. Performed financial and operational due diligence, assessed credit risk, developed valuation model, and presented results to management and financial partner.
- Managed fuel hedging program to provide cost certainty, and collaborated with business units for budgeting, forecasting, and quantifying the impact of operational improvements.
- Evaluated economic benefit of customer contract scenarios and provided recommendations to account managers for renegotiation strategies based on projected contract value.

**EQUITY RESEARCH INTERN**, Startup research company Sept. 2010 – Dec. 2010

- Reviewed analyst reports prior to publication in order to improve clarity and precision of data. Communicated results to overseas analyst team, and developed guide for use in report writing that increased consistency of reports.

**CHIEF ENGINEER OF VALVE TEST FACILITY**, Giant Industrial Mfg. Jan. 2006 – Sept. 2010

- Wrote operating procedures and directed team of union and non-union operators and mechanics to ensure 100% availability of product testing facility.
- Project leader for the construction and startup of new steam plant. Coordinated operation, construction and regulatory issues for 18 month project to build the test facility for the global nuclear product line.
- Initiated cost analysis of product test process and presented results to management, resulting in more accurate pricing decisions. Conducted analysis of company’s Navy product line to identify and correct inaccurate inventory costing methods, reducing holding cost by 20 percent.

**OPERATING ENGINEER, Another Power Plant**

March 2004 – Dec. 2005

- Directed teams of up to five technicians to ensure uninterrupted operation of central heat and power plant during complete plant renovation. Developed procedures for new control system, which increased plant fuel efficiency with zero environmental violations.

**PLANT OPERATOR, Large Power Plant**

Oct. 2001 – March 2004

- Conducted safety audits of company owned facilities as member of the safety committee and made recommendations for improved procedures. Power plant had over two years without a man-hour lost to injury.

**EDUCATION**

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**MBA, Ranked 30-40 B-School**

May 2011

- Dual Concentration: Finance/Strategy and Business Analysis
- Recipient: Dean’s Achievement Scholarship
- President of Energy Club

**BS Accounting, Complete State Non-Target**

Jan. 2008

- Graduated *Summa Cum Laude* while working full-time supervisory position at Valve Co.

**ADDITIONAL EXPERIENCE AND INTERESTS:**

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**Professional License:** State Engineering Lic.

**Additional Experience:** Significant travel and volunteering in Asia, Vice President of Public Relations at Local Toastmasters.

**Interests:** Classical guitar, playing organized team sports (soccer and basketball), long distance cycling