

# Giorgio Armani

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## EDUCATION

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### Target University - BSc in International Economics and Finance

Aug 2019 – Mar 2022 | Milan

- Expected Grade: First Class (Honours)
- GPA: 3.8 / 4.0

### Unknown High School - Focus on Classical Literature

Sep 2014 – Jul 2019 | Rome

- Matura Exam Grade: 100/100

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## PROFESSIONAL EXPERIENCE

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### Bankruptcy Trustee, Name Surname - Intern

May 2020 – Present | Rome

- Performed due diligence on 12,000 invoices in a corporate liquidation case involving big TMT and Charity company
- Used vlookup and string functions to discover irregularly duplicated compensation claims for a total of €149,200
- Wrote a technical consultancy, providing the judge in charge with a technical analysis on which to base his decisions

### Top 10 Asset Manager - Finalist

Mar – May 2020 | London

- Selected among European BSc and MSc students to compete in a stock pitch competition (virtual due to Covid-19)
- Developed, in a team of 5, a stock pitch deck of Company (NYSE:XXX), mentored by a senior investment professional
- Performed in-depth market research and valuation of the company, using data from FactSet to develop a DCF model
- Presented the stock to an audience of portfolio managers, answering questions on valuation and investment thesis

### Unknown University - Financial Analyst

Jun 2018 | Rome

- Led a team of 4 in creating a diversified portfolio of equities, building an efficient frontier to measure expected return
- Analysed credit spread of Mortgage-Backed Securities with the Head of Risk Management at Institutional X Bank

### Venture Capital Company - Insight Week

Jan 2018 | Rome

- Led a team of 6 in developing a simulated digital start-up, and gained a unique insight in the Venture Capital business
- Placed first in the competition to present the start-up to an audience of venture capital investors and raise funding
- Improved communication and public speaking skills, receiving guidance through workshops held by startup's CEOs
- Wrote the business plan and the legal documents required to create a start-up, finishing two days before the deadline

### Other University - Market Research Programme

Feb 2017 | Rome

- Analysed consumer preferences from local grocery stores, the final suggestions were discussed in a doctorate thesis

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## LEADERSHIP & EXTRA CURRICULAR

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### Portfolio Management Club - Executive Director, Portfolio Manager

Jan 2020 – Present | Milan

- Co-founded a student association of 40 members focussed on managing a long-only portfolio of global equities
- Executed a strategy based on macro-driven models that resulted in overperforming the benchmark by 26% in March
- Implemented 5 internal divisions to improve coordination of 9 teams, increasing number of analyses by 75%
- Establishing and maintaining relationships with university associations and external groups increasing members

### Volunteering ONG - Volunteer

May 2020 – Present | Uganda

- Wrote fundraising proposals to help finance beekeeping as an income-generating activity in rural African villages
- Developed a media campaign and viral contents to raise awareness of the association's purposes, raising \$20,500

### External finance association - Campus Ambassador

Apr 2020 – Present | Rome

- Recruiting and managing a team of coordinators, organising networking activities, to implement the 21,000 members community and to promote the values of the association on campus

### Another Volunteering ONG - Volunteer

Sep 2017 – Jul 2018 | Rome

- Organized recreational activities to entertain elderlies in a nursing home and assisted them with basic daily needs
- Collected personal feedback from the guests, proposing solutions to increase elderlies' satisfaction and well-being

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## ADDITIONAL INFORMATION

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**Languages:** Italian (native speaker), English (business proficient, CAE Certificate), German (intermediate), Spanish (basic)

**Technical Skills:** ECDL, data analysis with Python API, perfect knowledge of Microsoft Excel, Word and PowerPoint

**Interests:** flute, swimming (former Italian Police athlete), ESG investing, ancient Greek and Latin literature and philosophy