

John Doe

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EDUCATION

Non-target State School

Bachelor of Science, GPA: 3.90

City, State

Expected 2018

- **Major:** Applied Mathematics **Concentration:** Economics
- **Honors:** Dean's List, Phi Eta Sigma Honors Society
- **Activities and Clubs:** Leadership Program, Teaching Assistant – Physics 1, Undergraduate Researcher – Department of Chemistry, Students Consulting for Non-Profit Organizations

Semi Target University – Business School

Cross-Registration, GPA: 4.0

City, State

Spring 2015

- **Course:** Economic Analysis

WORK & LEADERSHIP EXPERIENCE

Boutique Investment Bank

Summer Analyst

City, State

April 2015 – Present

- Prepared presentations, in both Spanish and English, for use in advisory proposals to clients
- Supported senior bankers in multiple transactions, including structuring advisory for a \$150M+ public private partnership and sell side advisory for a \$20M+ transaction

National Retailer

Sales Representative, Cell Phone Department

City, State

May 2015 – Present

- Leveraged interpersonal skills and sales ability to consistently exceed 50% insurance attachment goal

University Investment Portfolio

Junior Analyst, Industrials & Materials

City, State

January 2015 – Present

- Selected as one of three freshmen to manage a portfolio with over \$140,000 in assets, outperforming the benchmark S&P 500 index by 216 basis points since inception
- Evaluated potential investments through trading comparables and discounted cash flow analysis using information from earnings calls, SEC filings, and news articles

PROFESSIONAL DEVELOPMENT

Bank of America Merrill Lynch

Ignite with STEM Leadership Academy

New York, NY

May 2015

- Learned accounting and valuation techniques from Pillars of Wall Street industry professionals
- Led a five person team to earn the highest profits out of six teams in a market making simulation

Sponsors for Educational Opportunity

SEO-U Investment Banking and Private Equity

City, State

April 2015 – Present

- Improved soft skills through mock interviews and coaching calls with industry professionals

SKILLS, ACTIVITIES & INTERESTS

Languages: Fully bilingual in English and Spanish

Technical Skills: Bloomberg Terminal Certification, Intermediate Java, Python

Interests: Amateur Boxing, Hiking, Jazz Guitar