

PROFESSIONAL EXPERIENCE

Consulting Firm

New York, NY

Consultant

January 2014 – Present

- Created sourcing strategy, service delivery model and cost model for bugle bracket's \$50 million outsourcing strategy initiative over a 5-year period
- Saved \$250K annually by developing functional enhancements to mitigate risk and optimize control framework
- Create automated dashboard reporting tool, reducing reporting time by 25%
- Provided PMO governance functions for global investment bank risk management division to drive and monitor progress, project was completed on time and budget
- Created several business artifacts such as Training Guides, Competency Exams, and Risk Assessment Surveys
- Conducted a competitive analysis for regional retail bank, identified key differentiators, created a road map utilized by bank to roll out new products
- Selected Experience
 - Morgan Stanley (Cost Optimization Project)
 - Achieved 15% savings over three years through real estate reduction, reduction of FTE and intangible assets
 - HSBC (Digital Strategy)
 - Cut cost by \$2 million by eliminating call center and relaunching global platforms to enhance customer experience through mobile app and website, launched tablets across U.S branches,

Boutique Investment Bank

New York, NY

Investment Banking Analyst-(Rotational) 2nd Rotation

January 2013 - June 2013

- Prepared financial models to analyze an issuer's debt profile and identify potential refunding opportunities
- Performed comprehensive research on issuers' credit, and developed recommendation on issuers' credit by doing in-depth research, with these recommendations directly being included in pitch books
- Increased bid sales by 25% by preparing in-depth roadshow marketing for institutional investors
- Select Transaction Experience
 - \$543 million / New York City Municipal Water Finance Authority 2013 Series DD
 - Updated price wires, created orders and allocation spreadsheet, Prepared credit rating material leading to "A" ratings from Moodys, S&P and Fitch

Government Agency

New York, NY

Debt Issuance Analyst (Rotational) 1st Rotation

July 2012 - December 2012

- Issued over \$800 million of fixed and variable, taxable, and tax-exempt bonds
- Performed comparable analysis for bond pricing, utilizing MMD and Treasury Yield yielding better bond pricing
- Responsible for due diligence on bond structure and official statements to assure no errors preventing law suits from bondholders

EDUCATION

University

New York, NY

Bachelor of Business Administration in Finance, Minor in Economics

September 2008 - May 2012

- **GPA:** 3.50/4.00
- **Honors:** Business Honors Program, Dean's List 2009-2012, X Award, Recipient of X and X scholarship

SKILLS/INTERESTS

Languages: Conversational proficiency in X and X

Technical Skills: MS Office Suite, Bloomberg, Thomson Reuters, FactSet, Clarity, Familiarity with Agile

Activities: Computers For Human Empowerment, Mentor and Mentee Program, New York Needs You,

Interests: Photography, cycling, traveling, basketball, weight lifting, sci-fi movies