

John Doe

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EDUCATION

Top 20 University

Bachelor of Arts in Economics

City, Country

Sep 2010 – May 2015

- **Ancillary Coursework:** Banking and Government Policy, Economic Theory, and Behavioral Financial Economics

WORK EXPERIENCE

MBB Consulting

Summer Analyst, Private Equity and Retail

City, Country

Jun 2015 – Present

- Pre-due diligence market research and data analysis for a leading private equity firm on an acquisition transaction of 7.5B USD private bidding focusing on potential exit strategies
- Market and industry research and analysis for salesforce restructuring and competency reformation as the last phase of a turnaround project for a global shipping company.

Tier 2 Management Consulting Firm

Summer Analyst, Change Management

City, Country

Jun 2014 – Aug 2014

Petrochemical Conglomerate PI and ERP Implementation Project

- Developed and designed the training programs for the client's end users and lecturers for the ERP kick-off in preparation for upcoming changes in work processes and usage of the newly implemented SAP ERP system
- Communicated to the client's 20,000 executives and employees through monthly distributed posters, anecdotal stories and videos to prepare the end-users and the managers for the upcoming ERP kick-off and continued process innovation

Summer Analyst, Corporate Strategy

Jul 2013 – Aug 2013

Global Automotive Subsidiary Mid-Long Term Growth Strategy Project

- Developed a discounted cash flow valuation model to project the clients' future revenue from 2013 to 2020 in order to analyze and select potential geostrategic targets and competitor part manufacturers for growth strategy
- Identified and evaluated 50 global automotive manufacturers to select three potential supplying targets in order to achieve 1.5B USD annual revenue for the client's powertrain and seats divisions by the year 2020

Off-Cycle Analyst, Financial Performance Management

Mar 2013 – Jun 2013

Industry Leading Telecommunications Services Provider Cost Reduction Project

- Analyzed and reviewed contracts, purchase orders and invoices in order to find over-payments and duplicate payments from the client's transactions with major global mobile device manufacturers from 2009 to 2012
- Examined contract compliance, liquidated damages, volume discounts and inventory compensations with the client's authorized dealers, suppliers and customers, retrieving 1.5M USD of the client's unattained profits

Other Selected Work Experiences

- ABC Comics. Smartphone Application Startup, Operational Support Jul 2014 – Jul 2014
- DEF Research Labs.Inc, Summer Analyst, Corporate Strategy Jun 2014 – Jun 2014
- John Doe for Mayor, ABC City Mayorship Election, Operational Support Nov 2013 – Nov 2013
- Big Four, Winter Analyst, Operations – Audit Busy Season Jan 2013 – Feb 2013
- Fortune 100, Summer Analyst, HR Strategy and Planning Division Jun 2012 – Aug 2012
- ABCDEF.com, Dotcom Startup, Off-Cycle Intern, Community Coordination Apr 2011 – Aug 2011

CO-CURRICULAR ACTIVITIES

XXX Online Radio

Executive Director of Marketing

City, Country

Dec 2014 – Present

- Designed and implemented a new pricing policy for advertisement fees charged to our clients, maximizing income by 193% from 150 CAD a semester to 440 CAD a semester
- Wrote the RFP and sales proposals to be distributed to vendors in City for sales of our advertisement services

ADDITIONAL INFORMATION

Languages: Native Speaker of English and Korean

Skills: Basic VBA, Basic Java and Basic Eikon